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Forecast of Interim Financial Result  
and  
Revised Forecast for FY ending March 31, 2002

October 2, 2001  
KDDI CORPORATION

# Disclaimer

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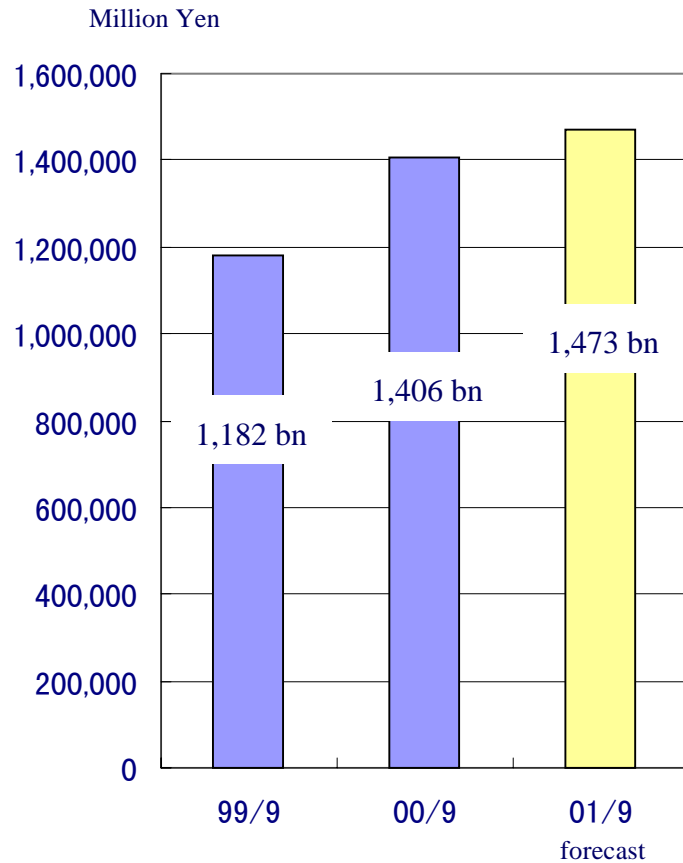
**Certain statements made in the course of this presentation, including those related to the development of our products, our strategy and the future of our business, are forward looking and involve a number of risks and uncertainties. All forward-looking statements included in this presentation are based upon information available to the company as of the date hereof and the company assumes no obligation to update any such forward-looking statement.**

**Actual results could differ materially from the company's current expectations due to a number of factors including but not limited to, economic conditions, competitive environment and the success or failure of newly introduced services.**

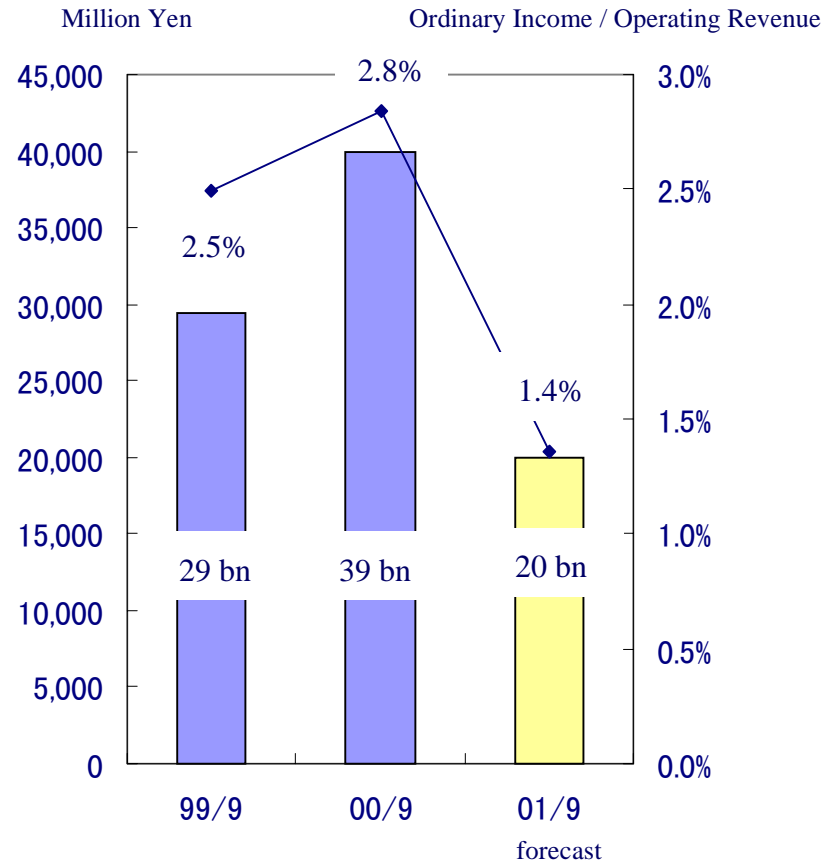
# Forecast of Interim Consolidated Financial Result for FY ending March 31, 2002



## Operating Revenue



## Ordinary Income



Note: Figures of 99/9 and 00/9 are 3-Company (DDI, KDD and IDO) total.

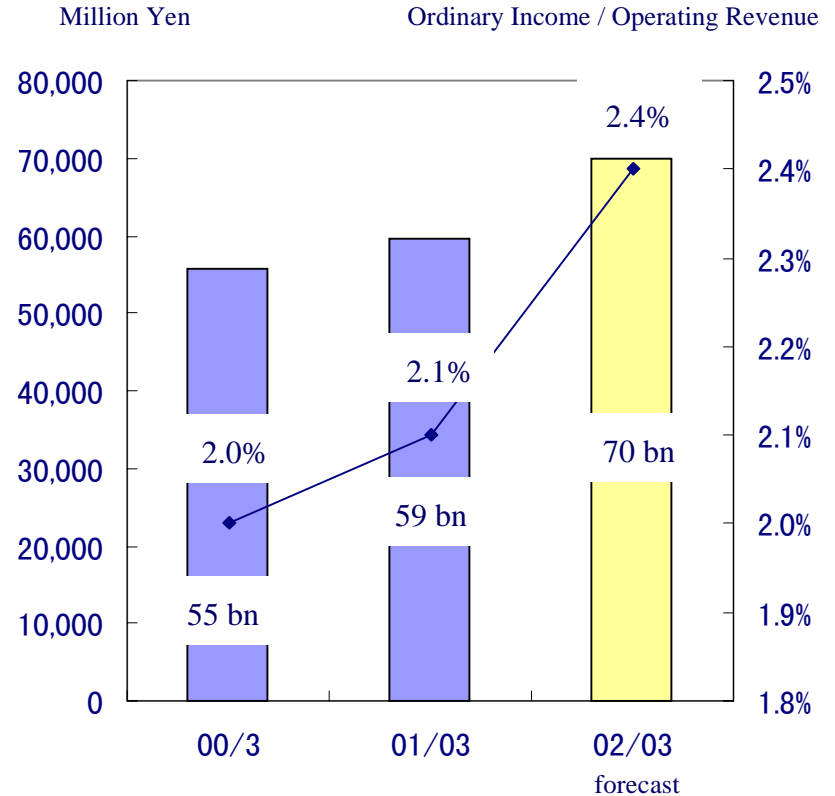
# Revised Forecast of Consolidated Financial Result for FY ending March 31, 2002



## Operating Revenue



## Ordinary Income

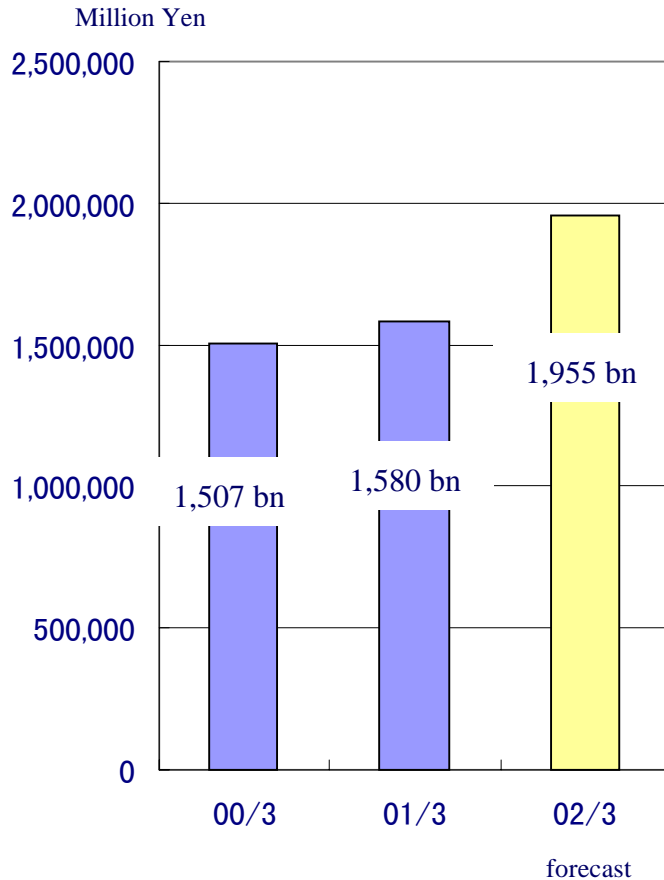


Note: Figures of 00/3 and 01/3 are 3-Company total.

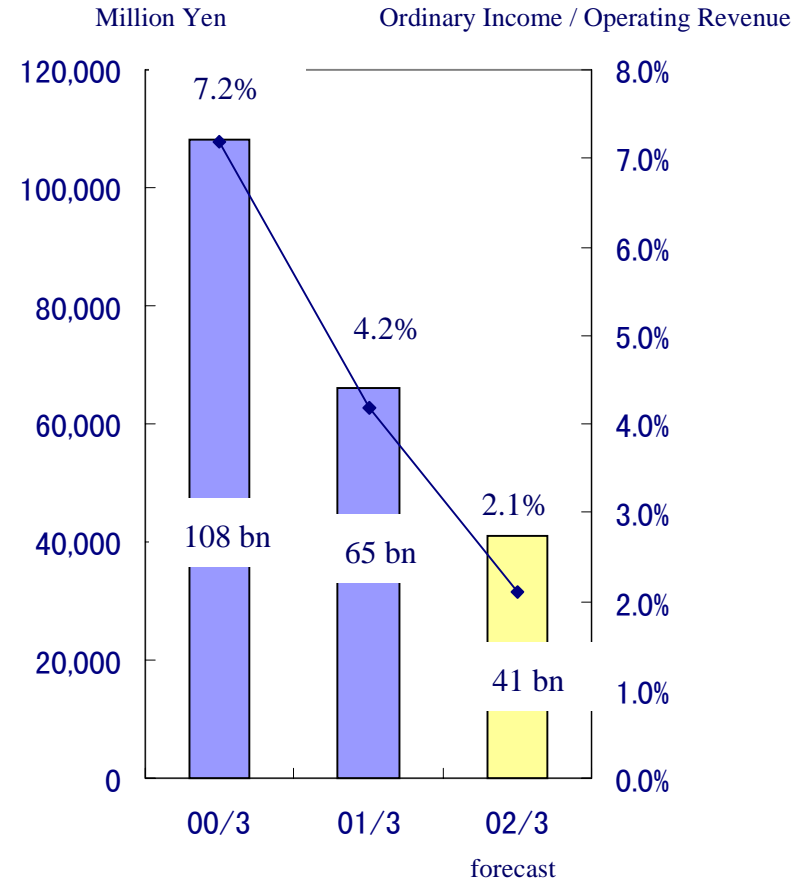
# KDDI Non-Consolidated



## Operating Revenue



## Ordinary Income

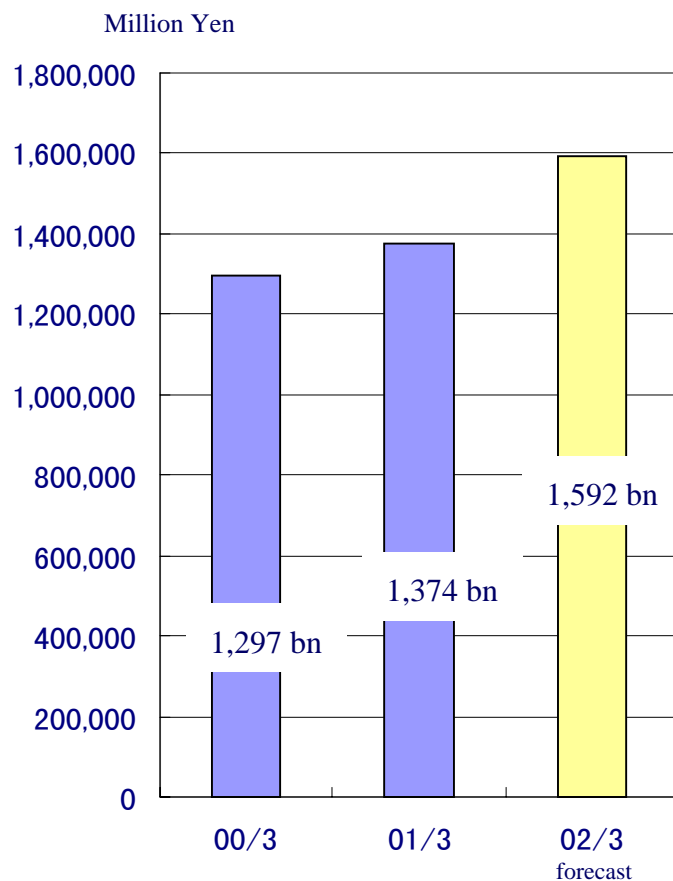


Note: Figures of 00/3 and 01/3 are 3-Company total.

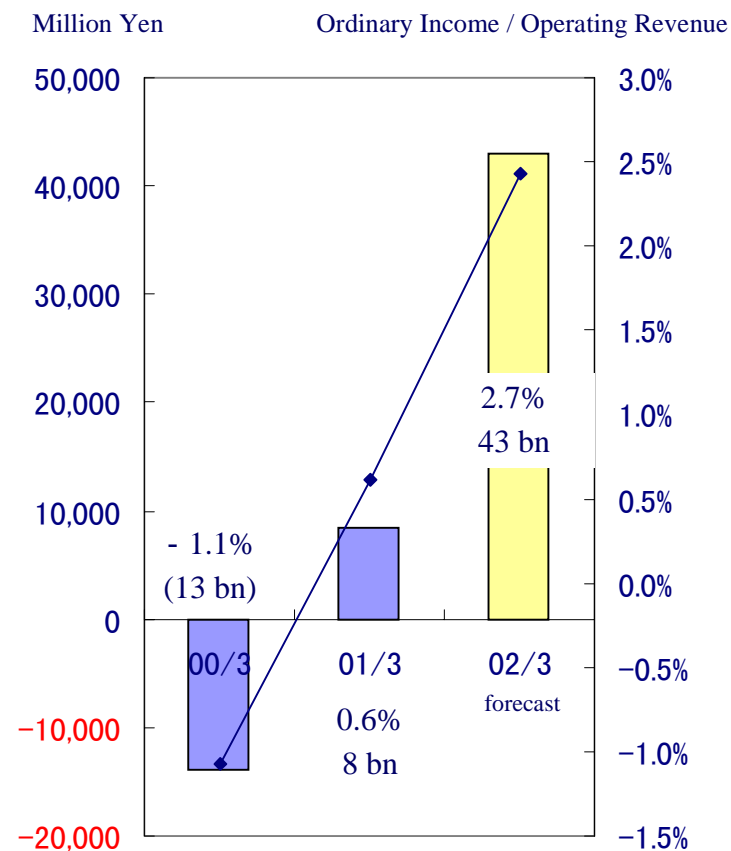
# ”au” Business Total (KDDI+au+Okinawa)



## Operating Revenue



## Ordinary Income

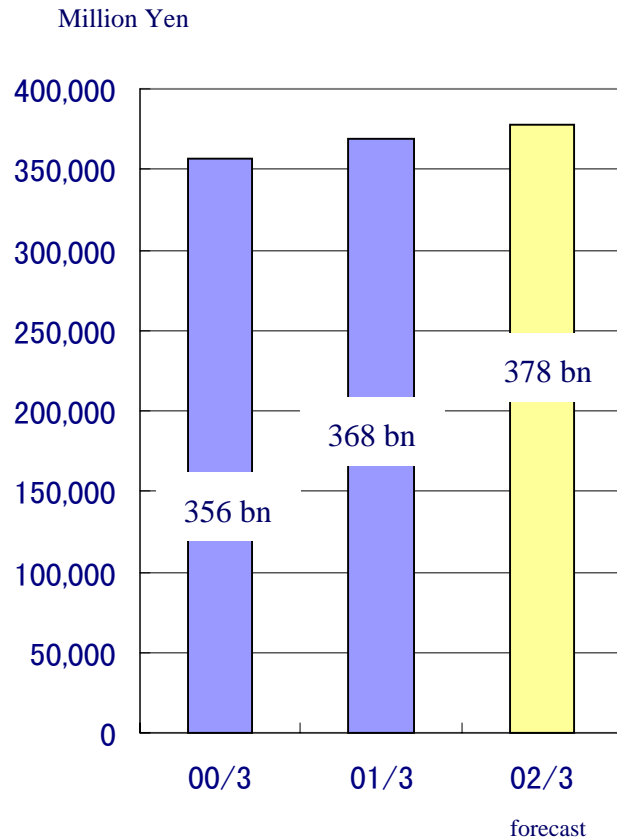


Note: KDDI’s profit/loss regarding non-telecom business to au CORPORATION are included in figures of “02/3 forecast” and not included in figures of “00/3” and “01/3”.

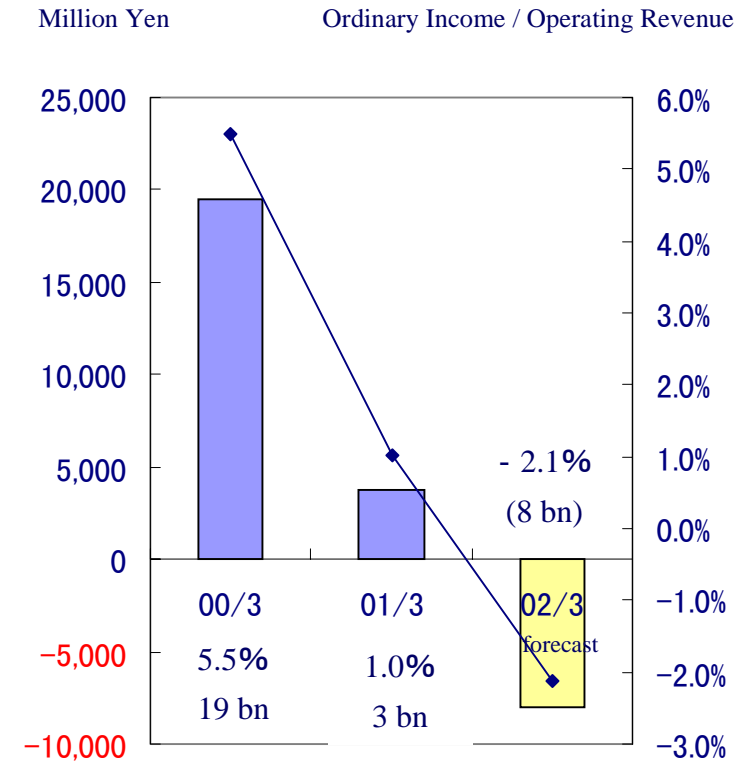
# 3 Tu-Ka Companies Total



## Operating Revenue



## Ordinary Income

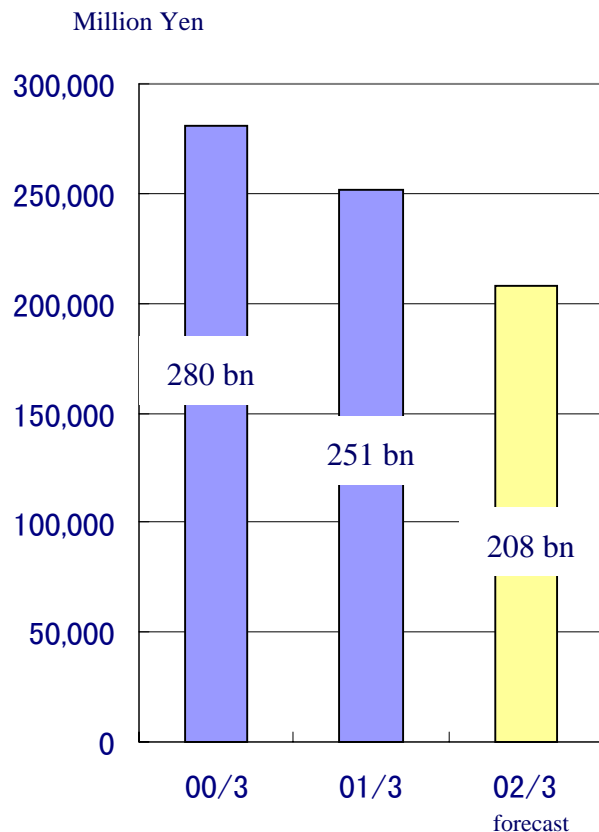


Note: Figures of "00/3" includes result of 1st half in 00/3, though 3 Tu-Ka companies were consolidated from 2nd half of 00/3.

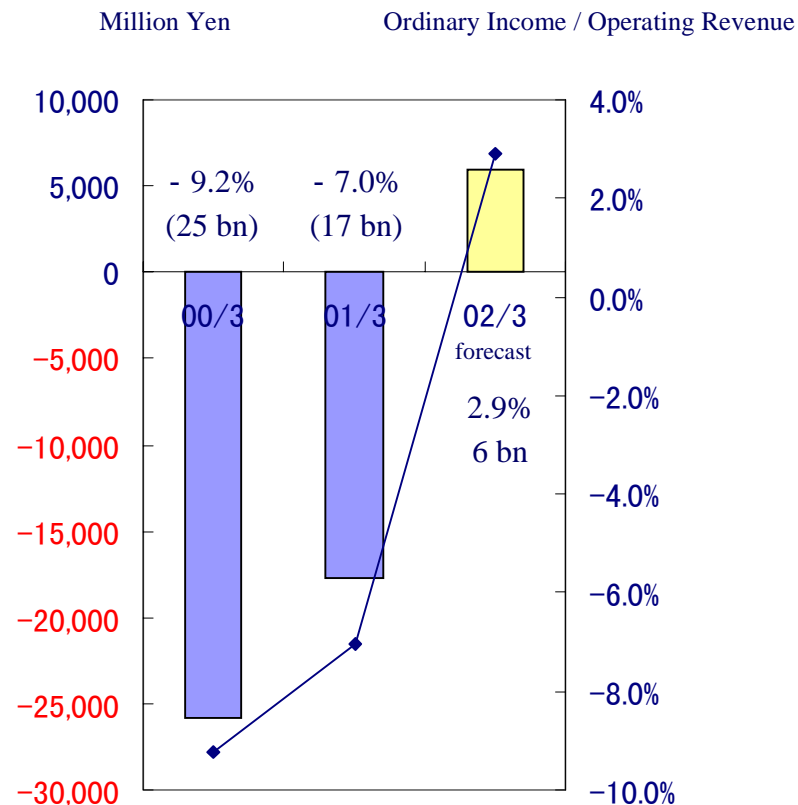
# DDI Pocket



## Operating Revenue



## Ordinary Income



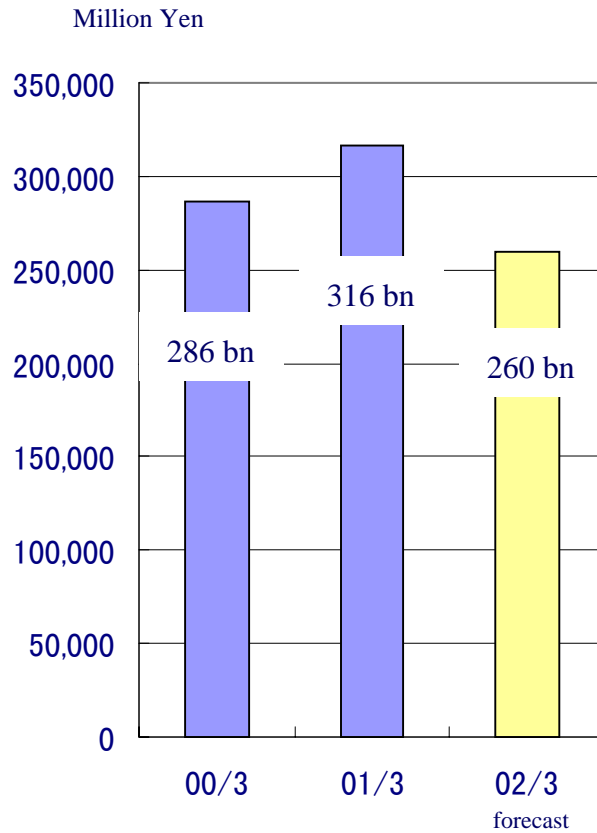
Note: Depreciation period for wireless-base-station are changed from 6 years to 9 years. As a result of this change, DDI Pocket's depreciation will be decreased ¥ 24.5 billion in this FY.



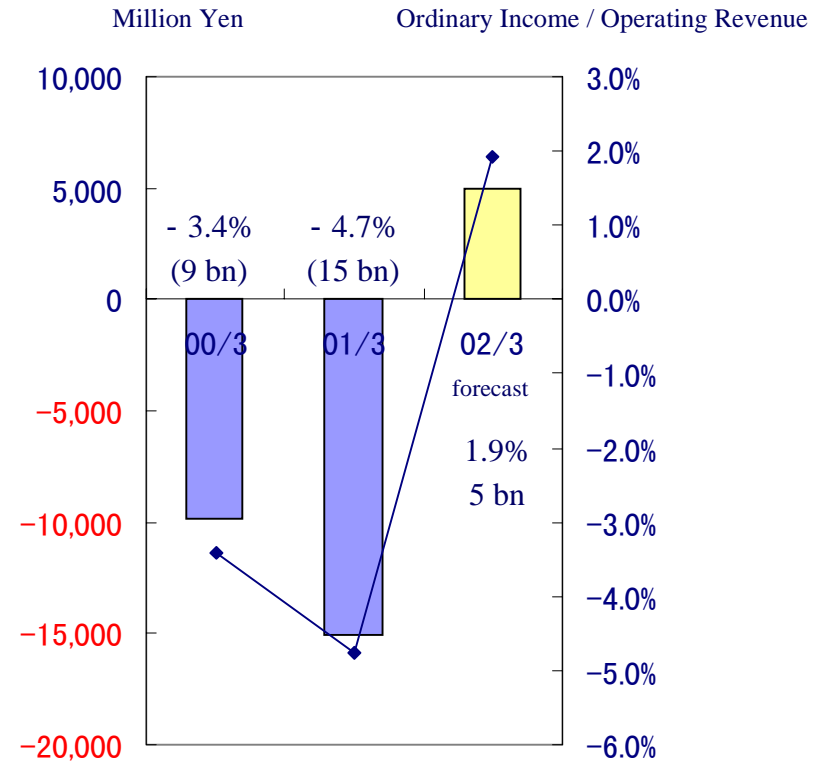
# Other Subsidiaries Total



## Operating Revenue



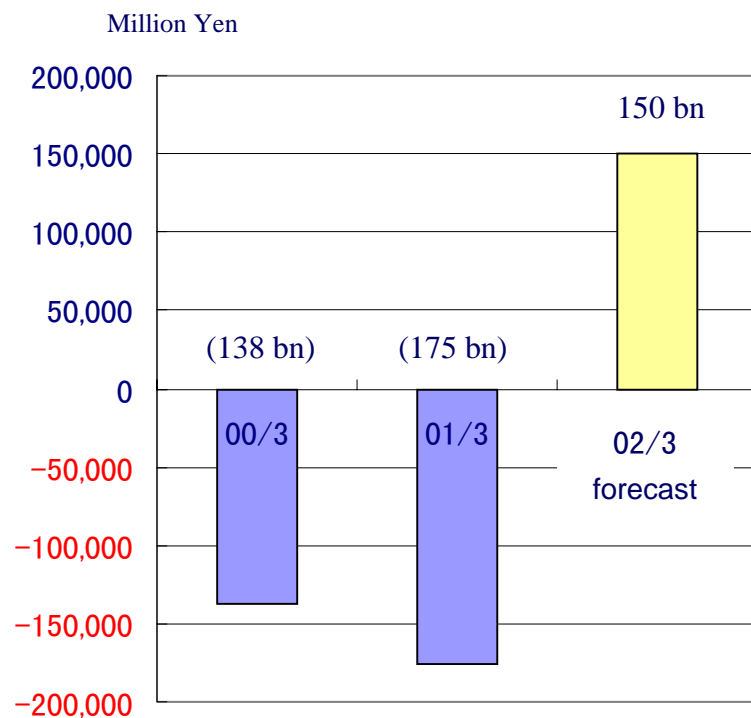
## Ordinary Income



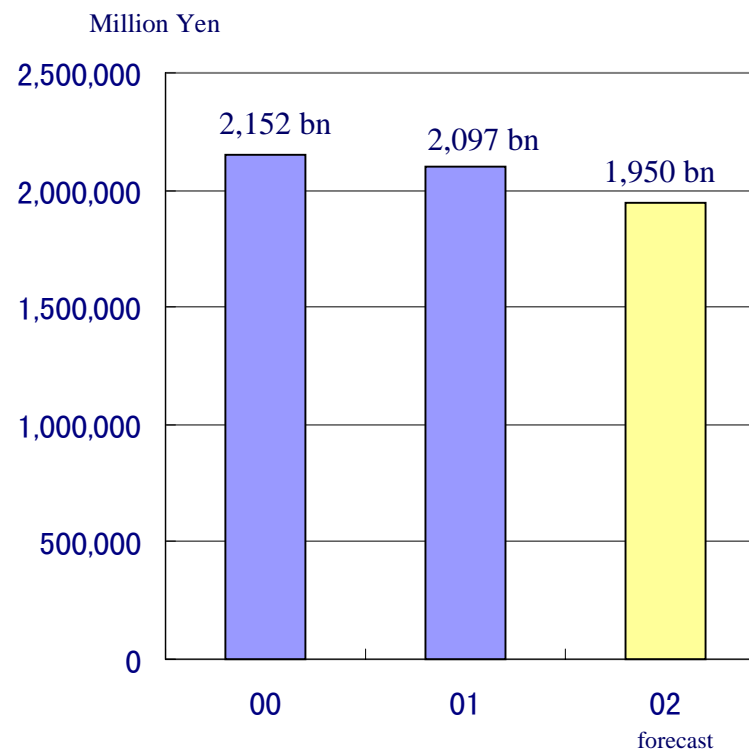
# Free Cash Flow / Interest-bearing Debt



## Free Cash Flow



## Interest-bearing Debt



At the end of March

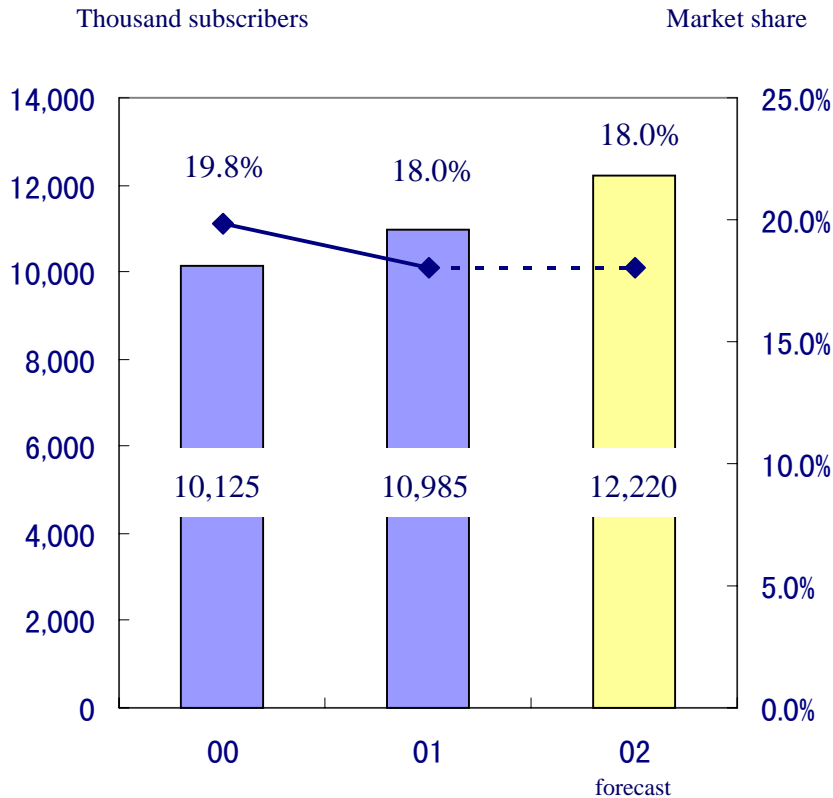
Note 1: Figures of “00/3” and “01/3” for free cash flow and “end of 00/3” for interest-bearing debt are 3-Company total.

2: Figure of “end of 02/3 forecast” for interest-bearing debt has not reflected the effect of the securitization of assets announced in 25th of September by KDDI.

# Number of Mobile Subscribers

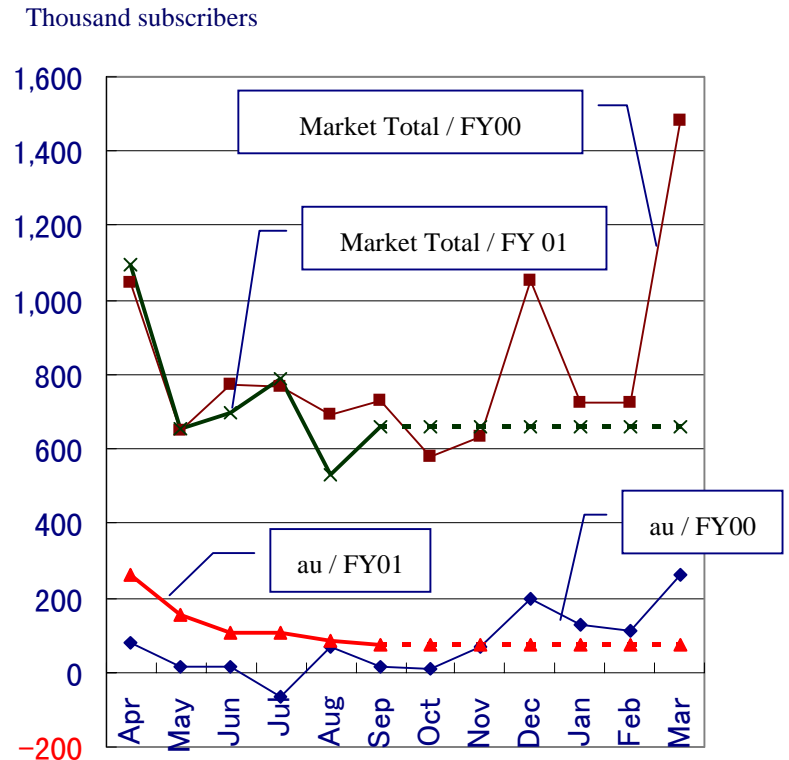


## "au" Subscriber and Market Share

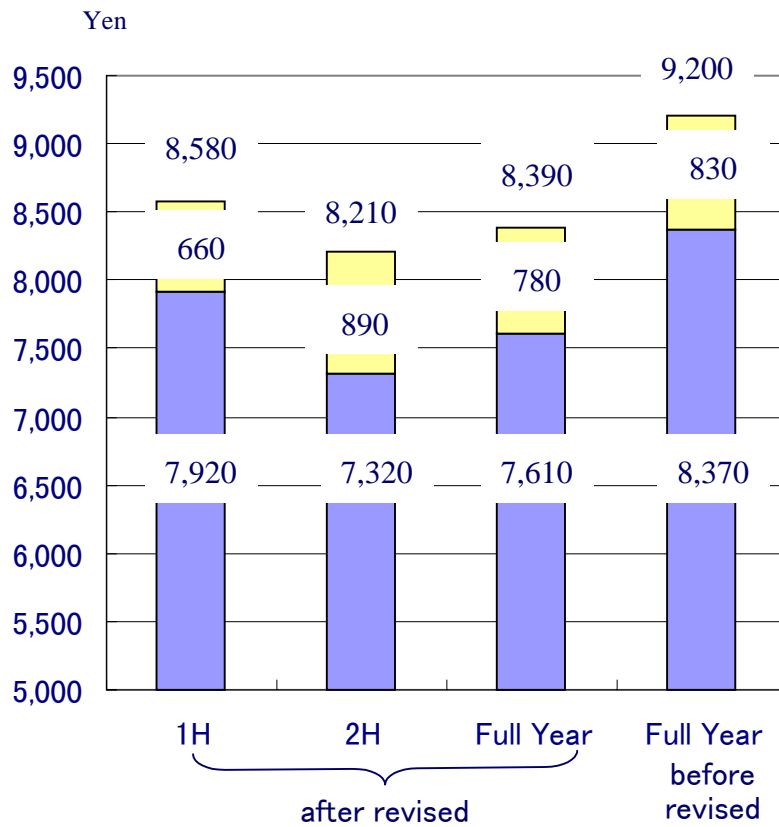


At the end of March

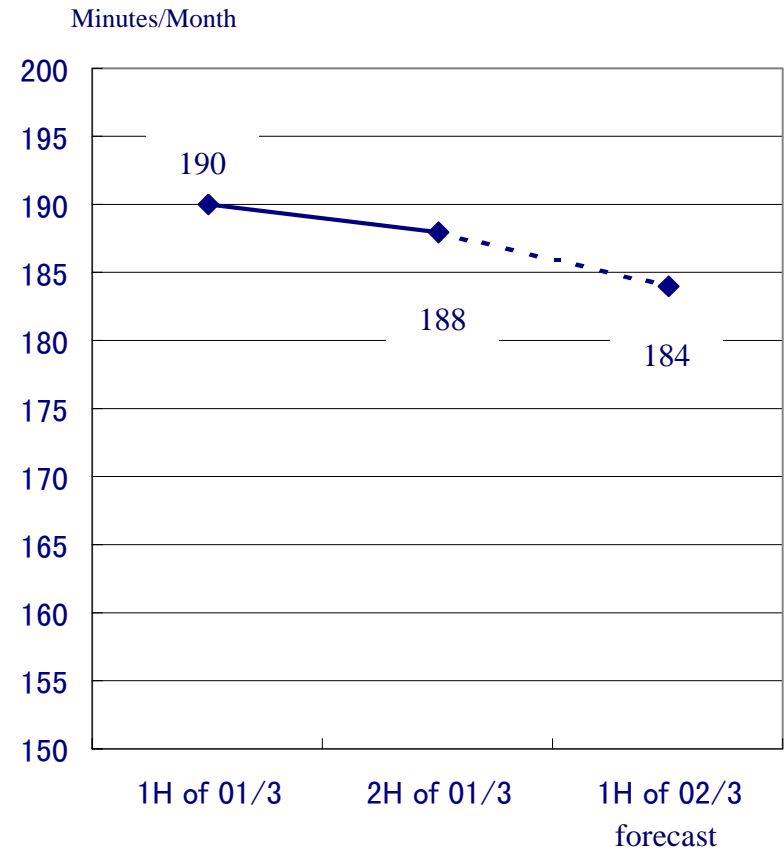
## Monthly Net addition



### Revise ARPU Forecast

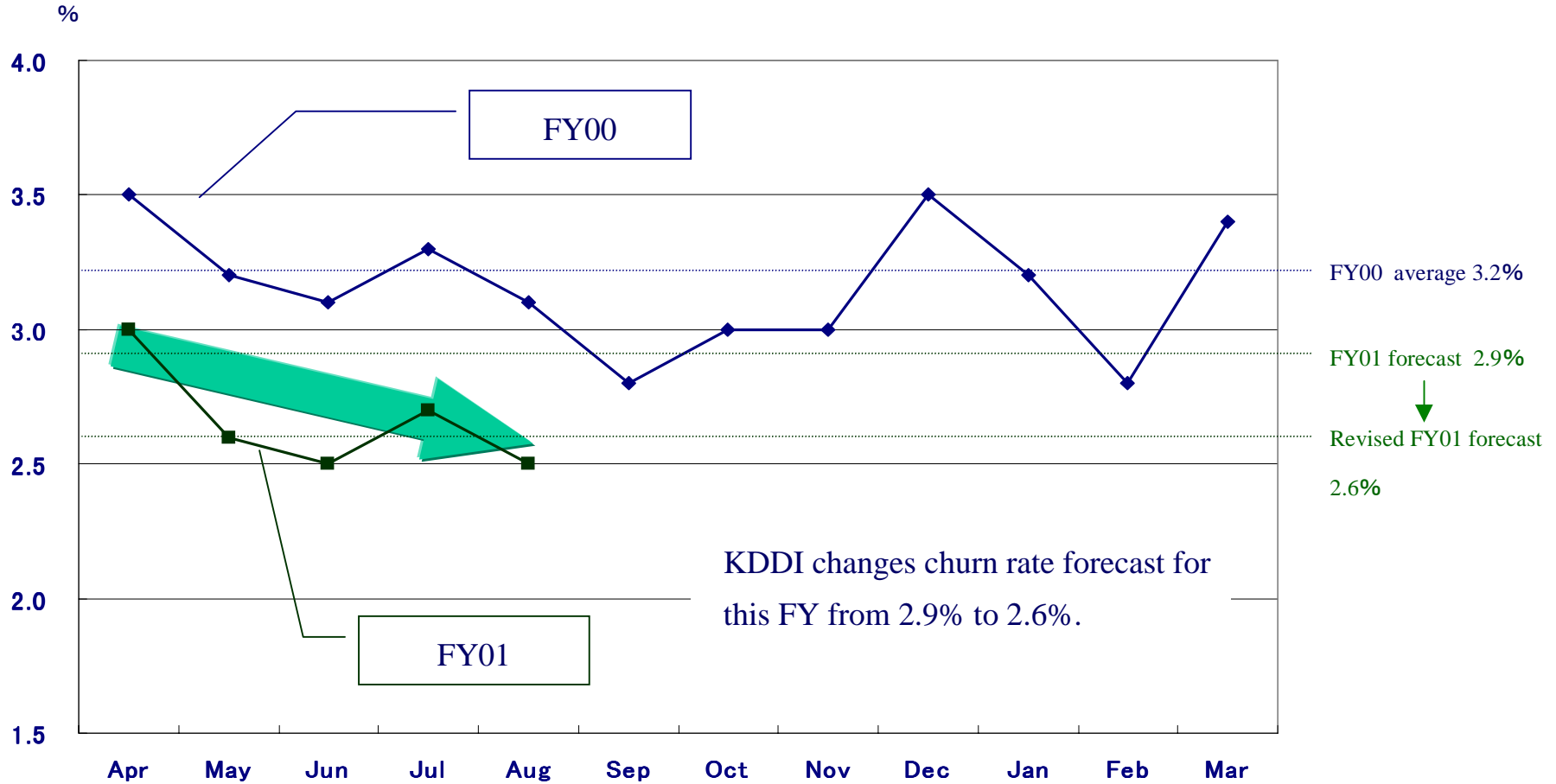


### MOU



Upper : Data ARPU、Lower: ARPU excluding Data ARPU

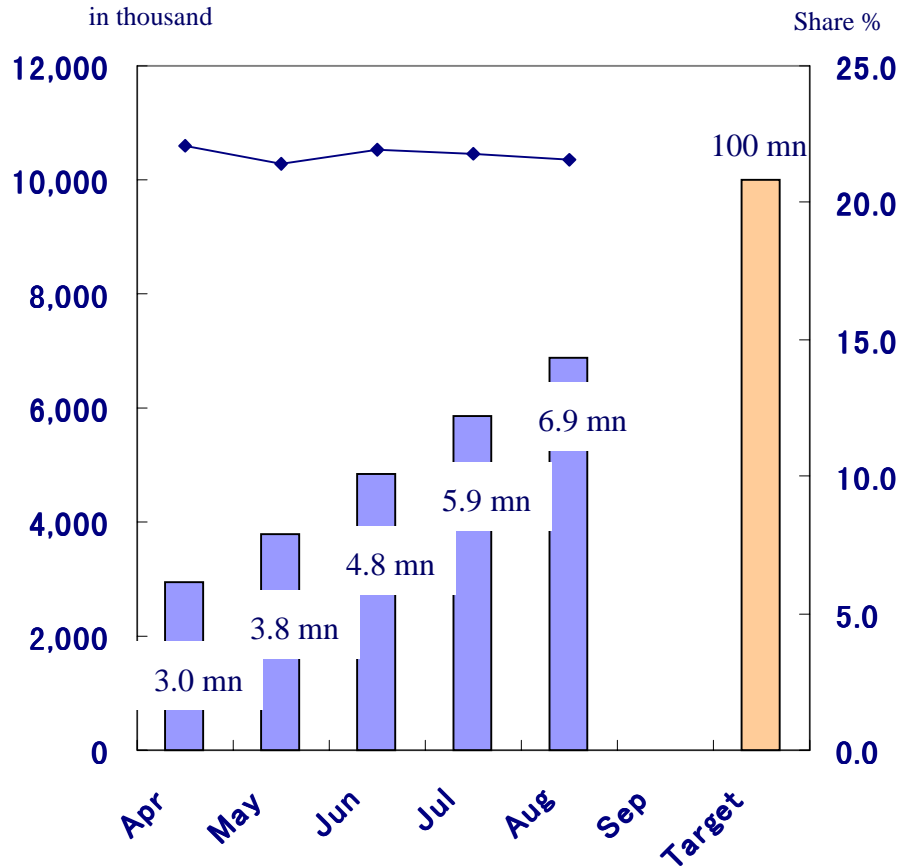
# Churn Rate



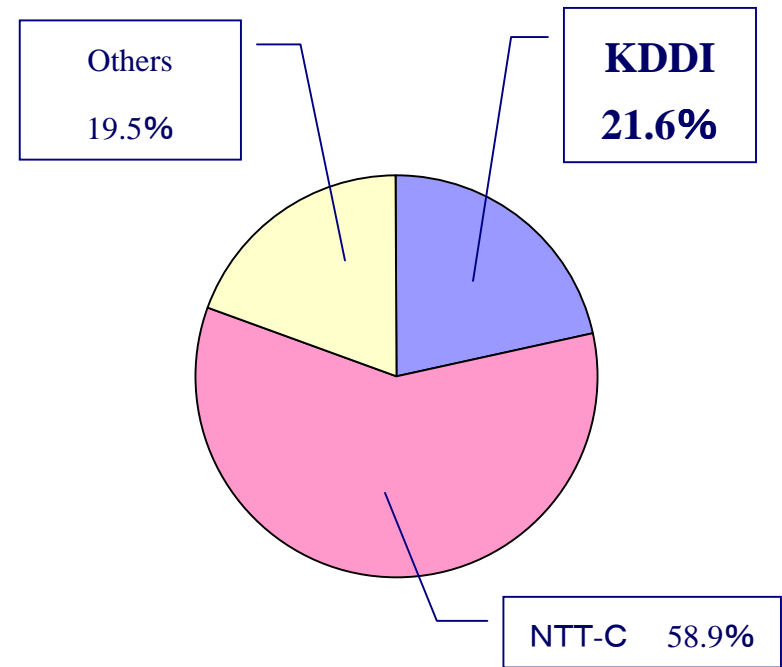
# My Line ( Carrier Selection Service )



**KDDI-registered customers  
in out-of-prefecture long-distance category**



**Market Share in out-of-prefecture long-distance  
category as of the end of August**



Registered Customers / Total Customers = 51.0%