
Data Book

Financial Results for the 1st Quarter of FY 3/2007

July 21, 2006

KDDI Corporation

Financial Results for the 1st Quarter of FY 3/07

Unit: Millions of Yen

Consolidated Statement		FY 3/06					FY 3/07		
		1Q	2Q	3Q	4Q	Total	1Q	Progress	(Forecast)
Operating revenues		714,267	754,505	761,417	830,625	3,060,814	798,401	24.2%	3,293,000
Telecommunications business		576,454	596,416	602,454	623,202	2,398,526	637,130	24.8%	2,566,000
Other business		137,814	158,089	158,963	207,423	662,288	161,271	22.2%	727,000
Operating income		87,818	78,852	90,924	39,002	296,596	121,934	38.3%	318,000
Ordinary income		87,962	76,958	90,960	38,122	294,002	122,374	38.8%	315,000
Extraordinary income (loss)		152	(15)	0	(113,532)	(113,395)	0	-	0
Net income		52,587	48,851	56,569	32,562	190,569	75,646	40.7%	186,000
Total assets * 1		2,369,586	2,480,591	2,466,544	-	2,500,865	2,467,456	-	-
Shareholders' equity * 2		1,209,046	1,260,916	1,259,166	-	1,295,531	1,367,258	-	-
Shareholders' equity ratio * 2		51.0%	50.8%	51.0%	-	51.8%	54.7%	-	-
Shareholders' equity per share (Yen) * 2		289,394	301,760	301,030	-	296,383	308,715	-	-
Free cash flows		24,230	74,807	69,037	(28,466)	139,608	47,972	20.4%	235,000
Depreciation		84,480	82,157	80,383	88,719	335,739	78,615	23.6%	333,000
Capex (cash flow basis)		77,673	98,377	111,328	127,348	414,726	74,951	16.7%	450,000
EBITDA		174,125	163,295	173,417	143,573	654,409	201,733	30.2%	668,000
EBITDA margin		24.4%	21.6%	22.8%	17.3%	21.4%	25.3%	-	20.3%
Interest bearing debt * 1		776,041	788,080	742,396	-	770,692	709,865	-	-
Net debt * 1		631,466	556,622	500,356	-	619,688	590,547	-	-
Debt / EBITDA Ratio		-	-	-	-	1.2	-	-	-
Debt / Equity Ratio * 3		0.64	0.63	0.59	-	0.59	0.52	-	-

* 1 These figures are as of the end of each financial year.

* 2 These figures are as of the end of each financial year. We change it by revise of Japanese Company Act on May 2006 and until March 06 we use the original definition.

* 3 We change it by revise of Japanese Company Act on May 2005 same as item *2.

Financial Results for the 1st Quarter of FY 3/07

Unit: Millions of Yen

Mobile Business		FY 3/06					FY 3/07		
		1Q	2Q	3Q	4Q	Total	1Q	Progress	(Forecast)
Operating revenues		588,099	625,637	631,980	664,679	2,510,395	639,768	24.3%	2,636,000
Sales outside the group		581,008	621,176	623,039	658,979	2,484,202	634,501	-	-
Telecommunications business		459,716	480,284	482,669	480,758	1,903,427	495,114	-	-
Other business		121,292	140,892	140,370	178,220	580,775	139,387	-	-
Sales within the group		7,091	4,460	8,941	5,701	26,193	5,266	-	-
Operating income		98,698	97,371	103,545	54,825	354,439	129,686	36.5%	355,000
Ordinary income		98,226	96,084	103,803	54,649	352,761	130,046	36.4%	357,000
Extraordinary income (loss)		0	(146)	0	(105,150)	(105,296)	0	-	0
Net income		57,662	60,290	61,972	(34,620)	145,303	77,911	36.9%	211,000
Free cash flows		26,782	118,867	87,944	32,586	266,178	49,576	19.4%	256,000
Depreciation		63,606	59,762	56,922	57,232	237,523	46,636	21.4%	218,000
Capex (cash flow basis)		52,529	65,771	66,440	90,357	275,097	51,376	15.6%	330,000
EBITDA		163,540	158,554	161,482	121,596	605,172	176,830	30.4%	582,000
EBITDA margin		27.8%	25.3%	25.6%	18.3%	24.1%	27.6%	-	22.1%

Operating income Details of Operating revenues		FY 3/06					FY 3/07		
		1Q	2Q	3Q	4Q	Total	1Q	Progress	(Forecast)
au		537,939	576,704	589,291	631,246	2,335,180	613,958	23.9%	2,567,000
TU-KA		50,160	48,932	42,689	33,433	175,215	25,809	37.4%	69,000

Financial Results for the 1st Quarter of FY 3/07

Unit: Millions of Yen

Fixed - line Business		FY 3/06					FY 3/07		
		1Q	2Q	3Q	4Q	Total	1Q	Progress	(Forecast)
Operating revenues		144,954	141,229	149,599	183,533	619,314	178,781	24.3%	735,000
Sales outside the group		119,566	120,478	124,355	154,317	518,716	149,159	-	-
Telecommunications business		110,682	110,403	113,432	135,873	470,391	135,472	-	-
Other business		8,884	10,075	10,923	18,443	48,325	13,687	-	-
Sales within the group		25,387	20,751	25,243	29,216	100,598	29,623	-	-
Operating income (loss)		(11,550)	(17,936)	(14,317)	(17,506)	(61,309)	(9,903)	-	(46,000)
Ordinary income (loss)		(10,476)	(18,525)	(14,819)	(18,420)	(62,239)	(9,723)	-	(48,000)
Extraordinary income (loss)		152	13	47	(9,802)	(9,590)	0	-	0
Net income (loss)		(4,909)	(11,313)	(6,621)	49,204	26,362	(4,122)	-	(28,000)
Free cash flows		(3,834)	(45,753)	(19,430)	(33,301)	(102,317)	3,033	-	(9,000)
Depreciation		19,933	21,562	22,637	30,095	94,227	31,011	27.9%	111,000
Capex (cash flow basis)		24,084	31,858	43,127	35,607	134,676	18,392	20.9%	88,000
EBITDA		8,972	4,483	9,347	18,648	41,451	21,752	30.2%	72,000
EBITDA margin		6.2%	3.2%	6.2%	10.2%	6.7%	12.2%	-	9.8%

Financial Results for the 1st Quarter of FY 3/07

Unit: Millions of Yen

Fixed - line Business	FY 3/06					FY 3/07		
	1Q	2Q	3Q	4Q	Total	1Q	Progress	(Forecast)
Details of Total operating revenues								
Total operating revenues	144,954	141,229	149,599	183,533	619,314	178,781	24.3%	735,000
Operating revenues of KDDI Corporation	114,632	114,749	115,349	136,297	481,027	136,026	24.3%	559,000
Voice Services	66,116	67,625	69,208	72,483	275,432	74,137	24.7%	300,000
Local call	8,743	8,877	9,269	8,925	35,814	8,398	-	-
Long distance call	37,754	39,000	40,702	44,554	162,010	47,202	-	-
International call	19,620	19,748	19,237	19,003	77,608	18,537	-	-
Data Services	48,299	46,954	46,062	63,696	205,011	61,863	24.0%	258,000
Data Transmissions	24,641	23,909	23,237	25,372	97,160	26,349	24.9%	106,000
Internet * 1	22,724	22,772	22,447	24,605	92,548	24,973	-	-
Frame relay, Cell relay and Other data transmission	1,918	1,137	791	767	4,613	1,376	-	-
Leased circuits	9,195	8,756	8,729	16,459	43,138	14,071	23.8%	59,000
IP-VPN	10,871	10,601	10,341	8,897	40,710	8,360	24.6%	34,000
Wide-area Ethernet	3,591	3,688	3,755	12,968	24,003	13,084	21.8%	60,000
Telegraph and other telecommunications services	218	170	79	119	585	27	-	-
Operating revenues of KNSL	19,447	19,085	19,179	16,059	73,770	15,637	28.4%	55,000
Others * 2	10,875	7,395	15,071	31,177	64,517	27,118	-	-
Details : Metal Plus of KDDI Corporation (Voice+Data)	-	-	-	-	-	18,430	-	-

*1 We add the revenues of internet option of Metal Plus on "Internet" and show the TV service of FTTH in the "Other Business".

*2 "Others" includes the revenues of other business of the KDDI parent company, sales within the KDDI parent company, other KNSL revenue, company revenue in the Fixed-line business and adjustments in the Fixed-line business.

Financial Results for the 1st Quarter of FY 3/07

Unit: Millions of Yen

Other Business		FY 3/06					FY 3/07		
		1Q	2Q	3Q	4Q	Total	1Q	Progress	(Forecast)
	Operating revenues	22,826	22,411	26,732	31,534	103,504	25,512	24.8%	103,000
	Sales outside the group	13,692	12,851	14,022	17,330	57,896	14,741	-	-
	Sales within the group	9,134	9,559	12,710	14,204	45,607	10,771	-	-
	Operating income (loss)	1,528	(19)	1,397	1,476	4,381	2,032	29.0%	7,000
	Ordinary income (loss)	1,318	256	1,483	2,583	5,641	2,007	33.5%	6,000
	Extraordinary income (loss)	0	(293)	(55)	31,646	31,298	71	-	0
	Net income (loss)	781	178	793	33,109	34,861	1,351	33.8%	4,000

Business Details: Mobile

Subscribers (Thousand)		FY 3/06				FY 3/07	
		Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Mar-07 (Forecast)
KDDI Total		23,680	24,231	24,695	25,439	25,957	27,440
au		20,123	20,704	21,571	22,699	23,616	26,210
	CDMA 1X WIN	4,319	5,550	6,750	8,280	9,460	14,330
	CDMA 1X	14,404	13,997	13,833	13,548	13,367	-
	cdmaOne	1,400	1,156	987	871	789	-
	TU-KA	3,557	3,528	3,125	2,739	2,341	1,230
EZweb		18,774	19,311	19,799	20,523	21,023	22,670
au		17,032	17,609	18,387	19,390	20,171	22,200
	TU-KA	1,742	1,702	1,412	1,133	852	470

ARPU, MOU, Churn			FY 3/06				FY 3/07		
			1Q	2Q	3Q	4Q	Total	1Q	(Forecast)
au	ARPU (Yen)		7,050	7,190	7,090	6,840	7,040	6,810	6,580
		Voice (Yen)	5,240	5,300	5,200	4,880	5,150	4,840	4,650
		Data (Yen)	1,810	1,890	1,890	1,960	1,890	1,970	1,930
	MOU (Minutes)	159	163	159	151	158	150	150	
	Churn rate (%)	1.26	1.21	1.11	1.23	1.20	1.04	1.39	
TU-KA	ARPU (Yen)	4,100	4,060	3,960	3,670	3,960	3,380	3,050	
	MOU (Minutes)	112	109	102	89	103	78	-	
	Churn rate (%)	2.2	2.1	5.0	5.6	3.6	5.7	6.6	

Business Details: Fixed - line (Part 1)

Active Lines *1	FY 3/06					FY 3/07	
	1Q	2Q	3Q	4Q	Total	1Q	(Forecast)
Voice Domestic Active Line (Thousand)	6,764	6,379	6,060	5,628	6,208	5,057	-
Voice International Active Line (Thousand)	495	477	442	413	457	370	-

ARPU for Fixed Line	FY 3/06					FY 3/07	
	1Q	2Q	3Q	4Q	Total	1Q	(Forecast)
Voice Domestic Active Line *1 (Yen)	1,380	1,400	1,410	1,390	1,390	1,410	-
Voice Int'l Active Line *1 (Yen)	3,730	3,630	3,470	3,630	3,610	3,370	-
Metal Plus ARPU (Voice+Data) (Yen)	-	-	-	-	-	3,090	-
DION (includes ADSL) *2 (Yen)	2,310	2,300	2,280	2,290	2,300	2,190	-

* 1 Does not include revenue from DDL direct lines, Metal Plus, Hikari Plus, FreeCall DX/S, DOD or other direct connections.

* 2 Does not include services such as DDL direct lines, Metal Plus, Hikari Plus, Super World Card or International mobile.

Number of Subscribers to Fixed Line Services	FY 3/06					FY 3/07	
	Jun-05	Sep-05	Dec-05		Mar-06	Jun-06	Mar-07 (Forecast)
Myline Registration *3 (Thousand)	8,250	8,000	7,650		7,200	6,780	-
Local (Thousand)	5,449	5,228	5,049		4,716	4,407	-
In-prefecture Long Distance (Thousand)	6,708	6,490	6,192		5,804	5,446	-
Out-prefecture Long Distance (Thousand)	7,366	7,176	6,853		6,434	6,055	-
International (Thousand)	7,862	7,654	7,316		6,877	6,473	-
Metal Plus (Thousand)	408	677	1,165		1,799	2,223	2,750
DION (Thousand)	2,870	2,850	2,848		2,847	2,829	2,680
of which ADSL (Thousand)	1,494	1,495	1,510		1,516	1,555	1,470
FTTH (Thousand)	118	138	156		167	181	290
KDDI Internet (Corporate use) (Thousand)	44	45	47		53	55	-
IP-VPN *4 (Thousand)	63	61	59		59	58	-
Wide-area Ethernet *4 (Thousand)	7	8	8		38	40	-

*3 Each individual access circuit to the network is counted here.

*4 Each local access circuit to the network is counted here.

Business Details: Fixed - line (Part 2)

Local call traffic *1	FY 3/06					FY 3/07
	1Q	2Q	3Q	4Q	Total	1Q
Calls (million)	781	773	773	720	3,047	689
Minutes (million)	1,654	1,556	1,495	1,387	6,092	1,286

Long-distance calls traffic *1	FY 3/06					FY 3/07
	1Q	2Q	3Q	4Q	Total	1Q
Calls (million)	2,324	2,420	2,479	2,449	9,671	2,518
Minutes (million)	3,152	3,168	3,154	2,941	12,415	2,764

International call traffic *2	FY 3/06					FY 3/07
	1Q	2Q	3Q	4Q	Total	1Q
Calls (million)	136	141	138	135	550	136
Minutes (million)	696	720	713	700	2,829	704

*1 Domestic (local and long-distance) call traffic figures include those for direct connections such as DDL direct line, Free Call DX/S and DOD.

(Does not include figures from Metal Plus and FTTH, 050IP and other VoIPs)

*2 International call traffic includes figures for services such as DDL direct lines, Super World Card and international calls made from mobile phones over the KDDI network.

(Does not include figures from Metal Plus and FTTH)