
Data Book

Financial Results of the Fiscal Year ended March 2007

April 24, 2007

KDDI Corporation

Financial Results of the Fiscal Year ended March 2007

Unit: Millions of Yen

Consolidated Statement		FY 3/06					FY 3/07					FY 3/08 Total (Forecast)
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	
	Operating revenues	714,267	754,505	761,417	830,625	3,060,814	798,401	806,434	857,635	872,790	3,335,260	3,500,000
	Telecommunications business	576,454	596,416	602,454	623,202	2,398,526	637,130	644,204	652,497	659,051	2,592,882	2,739,000
	Other business	137,814	158,089	158,963	207,423	662,288	161,271	162,230	205,138	213,739	742,377	761,000
	Operating income	87,818	78,852	90,924	39,002	296,596	121,934	107,527	86,632	28,607	344,701	390,000
	Ordinary income	87,962	76,958	90,960	38,122	294,002	122,374	104,908	92,294	31,347	350,923	390,000
	Extraordinary income (loss)	152	(15)	0	(113,532)	(113,395)	0	103	0	(41,952)	(41,849)	0
	Net income	52,587	48,851	56,569	32,562	190,569	75,646	60,385	55,007	(4,291)	186,747	220,000
	Total assets * 1	2,369,586	2,480,591	2,466,544	-	2,500,865	2,467,456	2,574,750	2,571,536	-	2,803,240	-
	Shareholders' equity * 2	1,209,046	1,260,916	1,259,166	-	1,295,531	1,367,258	1,432,130	1,444,645	-	1,537,114	-
	Shareholders' equity ratio * 2	51.0%	50.8%	51.0%	-	51.8%	54.7%	54.9%	55.4%	-	54.1%	-
	Shareholders' equity per share (Yen) * 2	289,394	301,760	301,030	-	296,383	308,715	323,013	328,255	-	339,806	-
	Free cash flows	24,230	74,807	69,037	(28,466)	139,608	47,972	152,639	26,815	69,059	296,485	2,000
	Depreciation	84,480	82,157	80,383	88,719	335,739	78,615	79,722	79,662	87,150	325,149	366,000
	Capex (cash flow basis)	77,673	98,377	111,328	127,348	414,726	74,951	101,288	120,376	141,848	438,463	500,000
	EBITDA	174,125	163,295	173,417	143,573	654,409	201,733	190,413	172,074	127,479	691,699	770,000
	EBITDA margin	24.4%	21.6%	22.8%	17.3%	21.4%	25.3%	23.6%	20.1%	14.6%	20.7%	22.0%
	Interest bearing debt * 1	776,041	788,080	742,396	-	770,692	709,865	596,020	554,247	-	620,471	-
	Net debt * 1	631,466	556,622	500,356	-	619,688	590,547	436,985	455,291	-	427,817	-
	Debt / EBITDA Ratio	-	-	-	-	1.2	-	-	-	-	0.9	-
	Debt / Equity Ratio * 3	0.64	0.63	0.59	-	0.59	0.52	0.42	0.39	-	0.41	-

* 1 These figures are as of the end of each financial year.

* 2 These figures are as of the end of each financial year. We change it by revise of Japanese Company Act on May 2006 and until March 06 we use the original definition.

* 3 We change it by revise of Japanese Company Act on May 2005 same as item *2.

Financial Results of the Fiscal Year ended March 2007

Unit: Millions of Yen

Mobile Business		FY 3/06					FY 3/07					FY 3/08 Total (Forecast)
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	
	Operating revenues	588,099	625,637	631,980	664,679	2,510,395	639,768	643,605	692,656	701,416	2,677,445	2,763,000
	Sales outside the group	581,008	621,176	623,039	658,979	2,484,202	634,501	638,479	690,313	699,257	2,662,550	-
	Telecommunications business	459,716	480,284	482,669	480,758	1,903,427	495,114	499,380	509,538	513,484	2,017,516	-
	Other business	121,292	140,892	140,370	178,220	580,775	139,387	139,099	180,775	185,773	645,034	-
	Sales within the group	7,091	4,460	8,941	5,701	26,193	5,266	5,126	2,343	2,159	14,895	-
	Operating income	98,698	97,371	103,545	54,825	354,439	129,686	113,151	93,029	49,822	385,689	438,000
	Ordinary income	98,226	96,084	103,803	54,649	352,761	130,046	114,535	94,677	54,263	393,520	443,000
	Extraordinary income (loss)	0	(146)	0	(105,150)	(105,296)	0	(249)	0	(39,590)	(39,838)	0
	Net income	57,662	60,290	61,972	(34,620)	145,303	77,911	66,884	54,626	10,037	209,458	253,000
	Free cash flows	26,782	118,867	87,944	32,586	266,178	49,576	134,903	33,423	76,936	294,838	126,000
	Depreciation	63,606	59,762	56,922	57,232	237,523	46,636	46,975	51,579	54,853	200,044	234,000
	Capex (cash flow basis)	52,529	65,771	66,440	90,357	275,097	51,376	70,454	95,987	111,047	328,864	370,000
	EBITDA	163,540	158,554	161,482	121,596	605,172	176,830	162,176	148,575	110,552	598,134	681,000
	EBITDA margin	27.8%	25.3%	25.6%	18.3%	24.1%	27.6%	25.2%	21.5%	15.8%	22.3%	24.6%

Operating income		FY 3/06					FY 3/07					FY 3/08 Total (Forecast)
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	
	Details of Operating revenues											
	au	537,939	576,704	589,291	631,246	2,335,180	613,958	624,265	678,587	693,818	2,610,628	2,756,000
	TU-KA	50,160	48,932	42,689	33,433	175,215	25,809	19,341	14,069	7,598	66,817	7,000

Financial Results of the Fiscal Year ended March 2007

Unit: Millions of Yen

Fixed - line Business		FY 3/06					FY 3/07					FY 3/08 Total (Forecast)
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	
	Operating revenues	144,954	141,229	149,599	183,533	619,314	178,781	183,635	173,934	178,000	714,350	733,000
	Sales outside the group	119,566	120,478	124,355	154,317	518,716	149,159	152,350	153,229	155,626	610,364	-
	Telecommunications business	110,682	110,403	113,432	135,873	470,391	135,472	137,798	137,506	137,899	548,675	-
	Other business	8,884	10,075	10,923	18,443	48,325	13,687	14,552	15,723	17,728	61,690	-
	Sales within the group	25,387	20,751	25,243	29,216	100,598	29,623	31,285	20,705	22,373	103,986	-
	Operating income (loss)	(11,550)	(17,936)	(14,317)	(17,506)	(61,309)	(9,903)	(6,848)	(8,747)	(23,539)	(49,036)	(56,000)
	Ordinary income (loss)	(10,476)	(18,525)	(14,819)	(18,420)	(62,239)	(9,723)	(7,566)	(8,150)	(21,722)	(47,160)	(60,000)
	Extraordinary income (loss)	152	13	47	(9,802)	(9,590)	0	(3)	0	(43)	(45)	0
	Net income (loss)	(4,909)	(11,313)	(6,621)	49,204	26,362	(4,122)	(4,389)	(4,258)	(10,680)	(23,448)	(35,000)
	Free cash flows	(3,834)	(45,753)	(19,430)	(33,301)	(102,317)	3,033	15,748	(1,408)	(11,070)	6,303	(95,000)
	Depreciation	19,933	21,562	22,637	30,095	94,227	31,011	31,793	27,173	30,704	120,682	124,000
	Capex (cash flow basis)	24,084	31,858	43,127	35,607	134,676	18,392	26,000	19,743	23,912	88,047	117,000
	EBITDA	8,972	4,483	9,347	18,648	41,451	21,752	26,045	20,235	12,858	80,890	73,000
	EBITDA margin	6.2%	3.2%	6.2%	10.2%	6.7%	12.2%	14.2%	11.6%	7.2%	11.3%	10.0%

Financial Results of the Fiscal Year ended March 2007

Unit: Millions of Yen

Fixed - line Business Details of Total operating revenues	FY 3/06					FY 3/07					FY 3/08
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	Total (Forecast)
Total operating revenues	144,954	141,229	149,599	183,533	619,314	178,781	183,635	173,934	178,000	714,350	733,000
Operating revenues of KDDI Corporation	114,632	114,749	115,349	136,297	481,027	136,026	139,726	139,381	140,912	556,045	589,000
Voice Services	66,116	67,625	69,208	72,483	275,432	74,137	76,817	77,315	74,784	303,052	314,000
Local call	8,743	8,877	9,269	8,925	35,814	8,398	8,435	8,485	7,780	33,097	-
Long distance call	37,754	39,000	40,702	44,554	162,010	47,202	49,137	50,751	48,961	196,051	-
International call	19,620	19,748	19,237	19,003	77,608	18,537	19,245	18,079	18,043	73,903	-
Data Services	48,299	46,954	46,062	63,696	205,011	61,863	62,749	62,253	65,695	252,559	272,000
Data Transmissions	24,641	23,909	23,237	25,372	97,160	26,349	27,031	26,431	30,578	110,388	127,000
Internet * 1	22,724	22,772	22,447	24,605	92,548	24,973	25,765	25,290	29,572	105,600	-
Frame relay, Cell relay and Other data transmission	1,918	1,137	791	767	4,613	1,376	1,265	1,142	1,006	4,789	-
Leased circuits	9,195	8,756	8,729	16,459	43,138	14,071	13,631	13,118	12,536	53,356	51,000
IP-VPN	10,871	10,601	10,341	8,897	40,710	8,360	8,374	8,264	8,483	33,481	33,000
Wide-area Ethernet	3,591	3,688	3,755	12,968	24,003	13,084	13,713	14,171	14,366	55,333	62,000
Telegraph and other telecommunications services	218	170	79	119	585	27	160	82	165	434	-
Operating revenues of KNSL	19,447	19,085	19,179	16,059	73,770	15,637	14,442	13,797	11,984	55,860	54,000
Others * 2	10,875	7,395	15,071	31,177	64,517	27,118	29,467	20,757	25,103	102,445	90,000
Details : Metal Plus of KDDI Corporation (Voice+Data)	-	-	-	-	-	18,430	22,700	24,977	26,403	92,511	-

*1 We add the revenues of internet option of Metal Plus on "Internet" and show the TV service of FTTH in the "Other Business".

*2 "Others" includes the revenues of other business of the KDDI parent company, sales within the KDDI parent company, other KNSL revenue, company revenue in the Fixed-line business and adjustments in the Fixed-line business.

Financial Results of the Fiscal Year ended March 2007

Unit: Millions of Yen

Other Business		FY 3/06					FY 3/07					FY 3/08 Total (Forecast)
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	
	Operating revenues	22,826	22,411	26,732	31,534	103,504	25,512	26,566	27,376	29,249	108,704	156,000
	Sales outside the group	13,692	12,851	14,022	17,330	57,896	14,741	15,604	14,093	17,906	62,345	-
	Sales within the group	9,134	9,559	12,710	14,204	45,607	10,771	10,962	13,283	11,343	46,359	-
	Operating income (loss)	1,528	(19)	1,397	1,476	4,381	2,032	1,021	2,333	1,471	6,858	8,000
	Ordinary income (loss)	1,318	256	1,483	2,583	5,641	2,007	990	2,236	1,835	7,068	8,000
	Extraordinary income (loss)	0	(293)	(55)	31,646	31,298	71	(108)	(23)	(418)	(478)	0
	Net income (loss)	781	178	793	33,109	34,861	1,351	580	1,114	526	3,571	3,000

Business Details: Mobile

Subscribers (Thousand)	FY 3/06					FY 3/07					FY 3/08
	Jun-05	Sep-05	Dec-05		Mar-06	Jun-06	Sep-06	Dec-06		Mar-07	Mar-08 (Forecast)
KDDI Total	23,680	24,231	24,695		25,439	25,957	26,403	27,226		28,188	30,000
au	20,123	20,704	21,571		22,699	23,616	24,486	25,798		27,317	30,000
CDMA 1X WIN	4,319	5,550	6,750		8,280	9,460	10,770	12,520		14,549	18,750
CDMA 1X	14,404	13,997	13,833		13,548	13,367	12,997	12,622		12,170	-
cdmaOne	1,400	1,156	987		871	789	719	656		597	-
TU-KA	3,557	3,528	3,125		2,739	2,341	1,916	1,428		872	0
EZweb	18,774	19,311	19,799		20,523	21,023	21,509	22,459		23,533	25,620
au	17,032	17,609	18,387		19,390	20,171	20,895	22,053		23,322	25,620
TU-KA	1,742	1,702	1,412		1,133	852	614	406		211	0

ARPU, MOU, Churn		FY 3/06					FY 3/07					FY 3/08
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	Total (Forecast)
au	ARPU (Yen)	7,050	7,190	7,090	6,840	7,040	6,810	6,700	6,600	6,380	6,610	6,150
	Voice (Yen)	5,240	5,300	5,200	4,880	5,150	4,840	4,700	4,570	4,320	4,590	4,100
	Data (Yen)	1,810	1,890	1,890	1,960	1,890	1,970	2,000	2,030	2,060	2,020	2,050
	MOU (Minutes)	159	163	159	151	158	150	150	148	140	147	133
	Churn rate (%)	1.26	1.21	1.11	1.23	1.20	1.04	0.95	1.00	1.07	1.02	1.04
TU-KA	ARPU (Yen)	4,100	4,060	3,960	3,670	3,960	3,380	3,050	2,790	2,120	2,960	-
	MOU (Minutes)	112	109	102	89	103	78	68	61	50	67	-
	Churn rate (%)	2.2	2.1	5.0	5.6	3.6	5.7	6.4	9.2	15.1	8.2	-

Business Details: Fixed - line (Part 1)

Active Lines ^{*1}	FY 3/06					FY 3/07					FY 3/08 Total (Forecast)
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	
Voice Domestic Active Line (Thousand)	6,764	6,379	6,060	5,628	6,208	5,203	4,883	4,576	4,272	4,734	-
Voice International Active Line (Thousand)	495	477	442	413	457	380	361	335	310	346	-

Revised figures of 1Q-3Q/March, 2007.

ARPU for Fixed Line	FY 3/06					FY 3/07					FY 3/08 Total (Forecast)
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	
Voice Domestic Active Line ^{*1} (Yen)	1,380	1,400	1,410	1,390	1,390	1,410	1,410	1,430	1,360	1,400	-
Voice Int'l Active Line ^{*1} (Yen)	3,730	3,630	3,470	3,630	3,610	3,370	3,620	3,480	3,610	3,520	-
Metal Plus ARPU (Voice+Data) (Yen)	-	-	-	-	-	3,090	3,370	3,400	3,380	3,320	-
DION (includes ADSL) ^{*2} (Yen)	2,310	2,300	2,280	2,290	2,300	2,190	2,320	2,320	2,350	2,290	-

* 1 Does not include revenue from DDL direct lines, Metal Plus, Hikari Plus, FreeCall DX/S, DOD or other direct connections.

* 2 Does not include services such as DDL direct lines, Metal Plus, Hikari Plus, Super World Card or International mobile.

Number of Subscribers to Fixed Line Services	FY 3/06					FY 3/07					FY 3/08 Mar-08 (Forecast)
	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06	Mar-07			
Myline Registration ^{*3} (Thousand)	8,250	8,000	7,650		7,200	6,780	6,410		6,080	5,790	-
Local (Thousand)	5,449	5,228	5,049	4,716	4,407	4,145	3,908	3,710	-		
In-prefecture Long Distance (Thousand)	6,708	6,490	6,192	5,804	5,446	5,144	4,866	4,630	-		
Out-prefecture Long Distance (Thousand)	7,366	7,176	6,853	6,434	6,055	5,731	5,429	5,167	-		
International (Thousand)	7,862	7,654	7,316	6,877	6,473	6,130	5,807	5,530	-		
Metal Plus (Thousand)	408	677	1,165	1,799	2,223	2,441	2,607	2,813	3,200		
DION (Thousand)	2,870	2,850	2,848	2,847	2,829	2,785	2,751	2,725	-		
of which ADSL (Thousand)	1,494	1,495	1,510	1,516	1,555	1,545	1,531	1,512	1,500		
FTTH (Thousand)	118	138	156	167	181	192	216	592	900		
KDDI Internet (Corporate use) (Thousand)	44	45	47	53	55	57	58	60	-		
IP-VPN ^{*4} (Thousand)	63	61	59	59	58	58	58	59	-		
Wide-area Ethernet ^{*4} (Thousand)	7	8	8	38	40	42	44	46	-		

*3 Each individual access circuit to the network is counted here.

*4 Each local access circuit to the network is counted here.

Business Details: Fixed - line (Part 2)

Local call traffic *1	FY 3/06				
	1Q	2Q	3Q	4Q	Total
Calls (million)	781	773	773	720	3,047
Minutes (million)	1,654	1,556	1,495	1,387	6,092

FY 3/07				
1Q	2Q	3Q	4Q	Total
689	647	613	542	2,491
1,286	1,161	1,083	971	4,501

Long-distance calls traffic *1	FY 3/06				
	1Q	2Q	3Q	4Q	Total
Calls (million)	2,324	2,420	2,479	2,449	9,671
Minutes (million)	3,152	3,168	3,154	2,941	12,415

FY 3/07				
1Q	2Q	3Q	4Q	Total
2,518	2,553	2,555	2,436	10,062
2,764	2,621	2,521	2,289	10,194

International call traffic *2	FY 3/06				
	1Q	2Q	3Q	4Q	Total
Calls (million)	136	141	138	135	550
Minutes (million)	696	720	713	700	2,829

FY 3/07				
1Q	2Q	3Q	4Q	Total
136	147	137	141	561
704	767	735	763	2,970

*1 Domestic (local and long-distance) call traffic figures include those for direct connections such as DDL direct line, Free Call DX/S and DOD.

(Does not include figures from Metal Plus and FTTH, 050IP and other VoIPs)

*2 International call traffic includes figures for services such as DDL direct lines, Super World Card and international calls made from mobile phones over the KDDI network.

(Does not include figures from Metal Plus and FTTH)