
Data Book

Financial Results for the 3rd Quarter of FY 2012.3

January 26, 2012

KDDI Corporation

Financial Results for the 3rd Quarter of FY 2012.3

Unit: Millions of Yen

| Consolidated Statement | | FY 2011.3 | | | | | 1Q-3Q | FY 2012.3 | | | | | Original Forecast (Apr. 25, 2011) | |
|--------------------------------------|-----------------------------|-----------|-----------|---------|-----------|-----------|-----------|-----------|-----------|---------|----------------------------------|-----------|-----------------------------------|-----------|
| | | 1Q | 2Q | 3Q | 4Q | Total | | 1Q | 2Q | 3Q | Revised Forecast (Jan. 26, 2012) | 1Q-3Q | | Progress |
| Operating revenues | | 866,019 | 852,418 | 853,419 | 862,690 | 3,434,546 | 2,571,856 | 864,964 | 878,324 | 902,125 | 3,550,000 | 2,645,413 | 74.5% | 3,460,000 |
| | Telecommunications business | 637,381 | 637,981 | 623,131 | 590,910 | 2,489,403 | 1,898,493 | 600,727 | 602,335 | 596,611 | 2,390,000 | 1,799,673 | 75.3% | 2,380,000 |
| | Other business | 228,639 | 214,437 | 230,288 | 271,780 | 945,143 | 673,363 | 264,237 | 275,989 | 305,514 | 1,160,000 | 845,740 | 72.9% | 1,080,000 |
| Operating income | | 129,297 | 118,558 | 124,195 | 99,861 | 471,912 | 372,050 | 140,096 | 126,650 | 117,481 | 475,000 | 384,227 | 80.9% | 475,000 |
| Ordinary income | | 122,580 | 111,462 | 115,631 | 91,004 | 440,677 | 349,673 | 132,448 | 119,958 | 112,266 | 450,000 | 364,671 | 81.0% | 450,000 |
| Extraordinary income (loss) | | 5,556 | (180) | 554 | (101,347) | (95,417) | 5,931 | (3,976) | 3,249 | 6,995 | 0 | 6,268 | - | 0 |
| Net income | | 71,921 | 65,053 | 65,667 | 52,481 | 255,122 | 202,642 | 71,946 | 68,193 | 54,216 | 235,000 | 194,355 | 82.7% | 250,000 |
| Comprehensive income | | - | - | - | - | 250,830 | - | 79,375 | 72,113 | 54,085 | - | 205,573 | - | - |
| Total assets | * 1 | 3,749,352 | 3,801,770 | - | - | 3,778,918 | 3,741,568 | 3,828,004 | 3,915,900 | - | - | 4,027,100 | - | - |
| Shareholders' equity | * 1 | 2,119,433 | 2,182,097 | - | - | 2,171,839 | 2,126,689 | 2,218,903 | 2,291,814 | - | - | 2,092,703 | - | - |
| Shareholders' equity ratio | * 1 | 54.9% | 55.7% | - | - | 55.7% | 55.1% | 56.1% | 56.7% | - | - | 50.1% | - | - |
| Shareholders' equity per share (Yen) | * 1 | 461,831 | 475,514 | - | - | 495,386 | 482,832 | 506,053 | 522,562 | - | - | 528,258 | - | - |
| Free cash flows | | (1,210) | 138,146 | 84,609 | 55,263 | 276,808 | 221,545 | 67,158 | 109,106 | 75,811 | 215,000 | 252,075 | - | 330,000 |
| Depreciation | | 106,113 | 110,335 | 114,495 | 118,375 | 449,318 | 330,943 | 100,551 | 102,600 | 105,315 | 437,000 | 308,466 | 70.6% | 437,000 |
| Capex (cash flow basis) | | 110,392 | 105,350 | 103,507 | 124,428 | 443,677 | 319,249 | 76,883 | 92,185 | 103,880 | 450,000 | 272,948 | 60.7% | 460,000 |
| EBITDA | | 236,636 | 230,788 | 242,715 | 226,558 | 936,315 | 710,139 | 242,160 | 233,074 | 225,944 | 923,000 | 701,178 | 76.0% | 923,000 |
| EBITDA margin | | 27.3% | 27.1% | 28.4% | 26.3% | 27.3% | 27.6% | 28.0% | 26.5% | 25.0% | 26.0% | 26.5% | - | 26.7% |
| Interest bearing debt | * 1 * 2 | 1,075,226 | 1,034,795 | - | - | 979,630 | 988,211 | 977,574 | 932,677 | - | - | 1,131,888 | - | - |
| Net debt | * 1 * 2 | 963,309 | 827,509 | - | - | 819,760 | 873,918 | 786,241 | 679,519 | - | - | 860,140 | - | - |
| Debt / EBITDA Ratio | | - | - | - | - | 1.0 | - | - | - | - | - | - | - | - |
| Debt / Equity Ratio | | 0.52 | 0.49 | - | - | 0.47 | 0.48 | 0.45 | 0.42 | - | - | 0.56 | - | - |

*1 These figures are as of the end of each financial year.

*2 Including Euro yen zero coupon convertible bonds.

Financial Results for the 3rd Quarter of FY 2012.3

Unit: Millions of Yen

| Mobile Business | | FY 2011.3 | | | | | | FY 2012.3 | | | | | | Original Forecast (Apr. 25, 2011) |
|-----------------|-----------------------------|-----------|---------|---------|----------|-----------|-----------|-----------|---------|---------|----------------------------------|-----------|----------|-----------------------------------|
| | | 1Q | 2Q | 3Q | 4Q | Total | 1Q-3Q | 1Q | 2Q | 3Q | Revised Forecast (Jan. 26, 2012) | 1Q-3Q | Progress | |
| | Operating revenues | 663,711 | 641,445 | 647,172 | 638,397 | 2,590,725 | 1,952,327 | 662,148 | 670,056 | 692,432 | 2,710,000 | 2,024,637 | 74.7% | 2,600,000 |
| | Sales outside the group | 661,208 | 638,721 | 644,426 | 638,010 | 2,582,366 | 1,944,356 | 659,485 | 667,324 | 689,664 | - | 2,016,473 | - | - |
| | Telecommunications business | 486,762 | 483,059 | 473,151 | 437,329 | 1,880,301 | 1,442,972 | 450,344 | 448,677 | 440,821 | - | 1,339,843 | - | - |
| | Other business | 174,446 | 155,662 | 171,276 | 200,681 | 702,066 | 501,384 | 209,141 | 218,647 | 248,842 | - | 676,630 | - | - |
| | Sales within the group | 2,503 | 2,723 | 2,745 | 387 | 8,358 | 7,972 | 2,663 | 2,732 | 2,769 | - | 8,164 | - | - |
| | Operating income | 133,323 | 114,342 | 111,938 | 79,283 | 438,886 | 359,603 | 121,691 | 109,366 | 106,618 | 420,000 | 337,674 | 80.4% | 430,000 |
| | Ordinary income | 131,628 | 111,954 | 109,478 | 76,802 | 429,862 | 353,060 | 119,708 | 107,615 | 105,744 | 410,000 | 333,067 | 81.2% | 422,000 |
| | Extraordinary income (loss) | 5 | (108) | 518 | (53,726) | (53,312) | 415 | (3,556) | (33) | (104) | 0 | (3,693) | - | 0 |
| | Net income | 75,058 | 65,805 | 62,601 | 10,574 | 214,038 | 203,464 | 66,246 | 61,502 | 49,058 | 220,000 | 176,806 | 80.4% | 240,000 |
| | Free cash flows | 18,148 | 119,444 | 68,959 | 38,282 | 244,833 | 206,551 | 43,205 | 67,153 | 73,107 | 168,000 | 183,465 | - | 270,000 |
| | Depreciation | 75,668 | 79,139 | 83,007 | 86,359 | 324,173 | 237,814 | 72,827 | 74,208 | 76,356 | 317,000 | 223,391 | 70.5% | 317,000 |
| | Capex (cash flow basis) | 79,283 | 82,223 | 81,234 | 95,935 | 338,675 | 242,740 | 49,345 | 63,938 | 79,342 | 320,000 | 192,626 | 60.2% | 335,000 |
| | EBITDA | 209,813 | 194,803 | 197,857 | 171,917 | 774,390 | 602,473 | 195,586 | 186,849 | 184,866 | 744,000 | 567,300 | 76.3% | 754,000 |
| | EBITDA margin | 31.6% | 30.4% | 30.6% | 26.9% | 29.9% | 30.9% | 29.5% | 27.9% | 26.7% | 27.5% | 28.0% | - | 29.0% |

Financial Results for the 3rd Quarter of FY 2012.3

Unit: Millions of Yen

| Fixed-line Business | | FY 2011.3 | | | | | 1Q-3Q | FY 2012.3 | | | | | Original Forecast (Apr. 25, 2011) | |
|---------------------|-----------------------------|-----------|---------|---------|----------|----------|---------|-----------|---------|---------|----------------------------------|---------|-----------------------------------|----------|
| | | 1Q | 2Q | 3Q | 4Q | Total | | 1Q | 2Q | 3Q | Revised Forecast (Jan. 26, 2012) | 1Q-3Q | | Progress |
| | Operating revenues | 214,108 | 224,376 | 221,548 | 237,219 | 897,251 | 660,032 | 220,209 | 227,090 | 229,208 | 905,000 | 676,506 | 74.8% | 925,000 |
| | Sales outside the group | 192,318 | 201,290 | 197,785 | 212,197 | 803,590 | 591,393 | 196,794 | 203,002 | 204,428 | - | 604,224 | - | - |
| | Telecommunications business | 150,356 | 154,672 | 149,980 | 153,581 | 608,590 | 455,008 | 150,383 | 153,658 | 155,790 | - | 459,830 | - | - |
| | Other business | 41,961 | 46,618 | 47,805 | 58,616 | 195,000 | 136,384 | 46,411 | 49,344 | 48,638 | - | 144,393 | - | - |
| | Sales within the group | 21,790 | 23,086 | 23,763 | 25,022 | 93,662 | 68,640 | 23,415 | 24,088 | 24,780 | - | 72,283 | - | - |
| | Operating income (loss) | (5,376) | 1,707 | 10,507 | 17,150 | 23,989 | 6,839 | 16,537 | 15,514 | 11,246 | 50,000 | 43,297 | 86.6% | 40,000 |
| | Ordinary income (loss) | (8,347) | (2,360) | 5,710 | 12,842 | 7,844 | (4,998) | 12,012 | 12,056 | 8,759 | 35,000 | 32,827 | 93.8% | 23,000 |
| | Extraordinary income (loss) | 5,757 | (146) | (194) | (48,912) | (43,496) | 5,416 | (371) | 3,607 | 6,142 | 0 | 9,378 | - | 0 |
| | Net income (loss) | (2,087) | (2,254) | 2,945 | 41,118 | 39,721 | (1,396) | 5,730 | 7,011 | 6,075 | 13,000 | 18,816 | 144.7% | 8,000 |
| | Free cash flows | (19,381) | 20,562 | 15,006 | 18,948 | 35,136 | 16,187 | 27,432 | 38,350 | 1,253 | 45,000 | 67,035 | - | 58,000 |
| | Depreciation | 30,293 | 31,039 | 31,290 | 31,468 | 124,090 | 92,622 | 27,427 | 28,050 | 28,638 | 118,000 | 84,115 | 71.3% | 118,000 |
| | Capex (cash flow basis) | 30,708 | 22,584 | 21,689 | 28,125 | 103,106 | 74,981 | 26,926 | 27,863 | 24,305 | 127,000 | 79,094 | 62.3% | 122,000 |
| | EBITDA | 25,313 | 33,289 | 42,750 | 50,616 | 151,586 | 101,352 | 44,409 | 44,112 | 41,126 | 172,000 | 129,648 | 75.4% | 162,000 |
| | EBITDA margin | 11.8% | 14.8% | 19.3% | 21.3% | 16.9% | 15.4% | 20.2% | 19.4% | 17.9% | 19.0% | 19.2% | - | 17.5% |

Financial Results for the 3rd Quarter of FY 2012.3

Unit: Millions of Yen

| Fixed-line Business Details of total operating revenues | FY 2011.3 | | | | | | FY 2012.3 | | | | | | Original Forecast (Apr. 25, 2011) |
|---|-----------|---------|---------|---------|---------|---------|-----------|---------|---------|---|---------|----------|--|
| | 1Q | 2Q | 3Q | 4Q | Total | 1Q-3Q | 1Q | 2Q | 3Q | Revised Forecast (Jan. 26, 2012) | 1Q-3Q | Progress | |
| Total operating revenues | 214,108 | 224,376 | 221,548 | 237,219 | 897,251 | 660,032 | 220,209 | 227,090 | 229,208 | 905,000 | 676,506 | 74.8% | 925,000 |
| Telecommunications Business of KDDI | 130,397 | 130,872 | 130,255 | 130,335 | 521,860 | 391,525 | 127,560 | 128,319 | 129,259 | - | 385,139 | 73.9% | 521,000 |
| Voice Services | 62,914 | 63,590 | 62,399 | 63,095 | 251,998 | 188,903 | 61,367 | 62,152 | 61,830 | - | 185,349 | 74.7% | 248,000 |
| Local call | 4,669 | 4,528 | 4,390 | 3,700 | 17,287 | 13,587 | 3,760 | 3,609 | 3,920 | - | 11,288 | - | - |
| Long distance call | 44,312 | 45,083 | 45,006 | 45,379 | 179,780 | 134,401 | 44,598 | 45,706 | 44,491 | - | 134,795 | - | - |
| International call | 13,934 | 13,978 | 13,003 | 14,016 | 54,931 | 40,916 | 13,009 | 12,836 | 13,420 | - | 39,266 | - | - |
| Data Services | 67,483 | 67,283 | 67,856 | 67,240 | 269,862 | 202,622 | 66,193 | 66,168 | 67,429 | - | 199,789 | 73.2% | 273,000 |
| Internet | 31,007 | 31,360 | 32,580 | 32,570 | 127,518 | 94,947 | 32,877 | 33,139 | 33,821 | - | 99,837 | 70.8% | 141,000 |
| Wide-area Ethernet | 19,300 | 19,386 | 19,338 | 18,972 | 76,996 | 58,024 | 18,584 | 18,613 | 18,823 | - | 56,020 | 76.7% | 73,000 |
| Leased circuits * 1 | 8,924 | 8,708 | 8,415 | 8,371 | 34,417 | 26,046 | 8,006 | 7,947 | 8,449 | - | 24,403 | 71.8% | 34,000 |
| IP-VPN | 8,077 | 7,688 | 7,391 | 7,144 | 30,300 | 23,157 | 6,636 | 6,365 | 6,192 | - | 19,193 | 76.8% | 25,000 |
| Other Data Services * 2 | 175 | 140 | 132 | 183 | 630 | 447 | 89 | 103 | 144 | - | 337 | - | - |
| JCN Group | 20,774 | 22,411 | 22,641 | 23,859 | 89,686 | 65,827 | 22,316 | 23,272 | 22,187 | - | 67,775 | 76.2% | 89,000 |
| CTC | 12,740 | 13,264 | 13,863 | 14,548 | 54,416 | 39,868 | 14,777 | 15,281 | 15,618 | - | 45,676 | 74.9% | 61,000 |
| Other Fixed-line Business * 3 | 50,197 | 57,829 | 54,788 | 68,476 | 231,290 | 162,814 | 55,556 | 60,217 | 62,144 | - | 177,917 | 70.0% | 254,000 |
| Details : Metal-plus | 27,332 | 26,552 | 25,667 | 24,745 | 104,295 | 79,550 | 23,497 | 22,678 | 21,714 | - | 67,889 | - | - |
| Voice Services | 21,412 | 20,879 | 20,307 | 19,685 | 82,284 | 62,599 | 18,758 | 18,249 | 17,594 | - | 54,601 | - | - |
| Data Services | 4,581 | 4,385 | 4,137 | 3,907 | 17,010 | 13,103 | 3,658 | 3,416 | 3,176 | - | 10,251 | - | - |
| Non-Telecommunications Business Services | 1,339 | 1,287 | 1,222 | 1,153 | 5,001 | 3,848 | 1,081 | 1,012 | 943 | - | 3,037 | - | - |
| Details : FTTH | 22,704 | 23,916 | 26,166 | 27,144 | 99,931 | 72,787 | 28,448 | 29,667 | 30,993 | - | 89,109 | - | - |
| Voice Services of KDDI Corporation | 3,059 | 3,346 | 3,565 | 3,850 | 13,820 | 9,970 | 3,916 | 4,086 | 4,280 | - | 12,282 | - | - |
| Data Services of KDDI Corporation | 13,842 | 14,323 | 15,750 | 16,011 | 59,927 | 43,916 | 16,880 | 17,450 | 18,197 | - | 52,527 | - | - |
| Non-Telecommunications Business Services of KDDI +CTC+OCT+OTNet | 5,803 | 6,247 | 6,851 | 7,283 | 26,184 | 18,901 | 7,652 | 8,131 | 8,517 | - | 24,299 | - | - |
| Cable-plus phone (Voice service + data service* 1) | 6,162 | 6,937 | 7,497 | 8,221 | 28,817 | 20,596 | 8,693 | 9,590 | 10,238 | - | 28,521 | - | - |

*1 Revenues from wholesale of "J:COM PHONE Plus" that occurred from the year ending March 31, 2012, are included in data service (leased circuits.)

*2 Includes Telegraph.

*3 Includes non-telecommunications business services of the KDDI parent company, inter-segment sales within the KDDI parent company, other Fixed-line Business subsidiaries except JCN and CTC and adjustments.

Financial Results for the 3rd Quarter of FY 2012.3

Unit: Millions of Yen

| Other Business | | FY 2011.3 | | | | | | FY 2012.3 | | | | | |
|----------------|-----------------------------|-----------|--------|--------|--------|---------|--------|-----------|--------|--------|----------------|--------|----------|
| | | 1Q | 2Q | 3Q | 4Q | Total | 1Q-3Q | 1Q | 2Q | 3Q | Total Forecast | 1Q-3Q | Progress |
| | Operating revenues | 28,716 | 28,763 | 26,566 | 30,282 | 114,327 | 84,045 | 25,644 | 26,331 | 27,213 | 100,000 | 79,189 | 79.2% |
| | Sales outside the group | 12,494 | 12,407 | 11,207 | 12,482 | 48,590 | 36,108 | 8,685 | 7,998 | 8,034 | - | 24,716 | - |
| | Sales within the group | 16,222 | 16,356 | 15,359 | 17,800 | 65,737 | 47,937 | 16,959 | 18,334 | 19,180 | - | 54,473 | - |
| | Operating income (loss) | 1,179 | 2,424 | 1,725 | 3,201 | 8,530 | 5,328 | 1,729 | 1,634 | (520) | 5,000 | 2,843 | 56.9% |
| | Ordinary income (loss) | 1,210 | 1,454 | 1,943 | 1,670 | 6,277 | 4,607 | 2,271 | 1,574 | (570) | 5,000 | 3,274 | 65.5% |
| | Extraordinary income (loss) | 0 | (177) | (402) | (24) | (603) | (579) | 42 | (55) | 53 | 0 | 41 | - |
| | Net income (loss) | 349 | 880 | 717 | 357 | 2,304 | 1,946 | 1,230 | 623 | (455) | 2,000 | 1,399 | 69.9% |

Business Details: Mobile

| Subscriptions (Thousand) | FY 2011.3 | | | | | FY 2012.3 | | | | Mar-12 (Original Forecast) |
|-----------------------------|-----------|--------|--------|--|--------|-----------|--------|--------|---------------------------------|----------------------------------|
| | Jun-10 | Sep-10 | Dec-10 | | Mar-11 | Jun-11 | Sep-11 | Dec-11 | Mar-12 (Revised Forecast) | |
| au | 32,091 | 32,291 | 32,527 | | 32,999 | 33,352 | 33,659 | 34,298 | 35,000 | 34,500 |
| CDMA 1X WIN | 27,147 | 27,989 | 28,716 | | 29,633 | 30,629 | 31,507 | 32,481 | - | 33,000 |
| CDMA 1X | 4,734 | 4,116 | 3,649 | | 3,221 | 2,600 | 2,051 | 1,742 | - | - |
| cdmaOne | 211 | 186 | 162 | | 146 | 124 | 101 | 75 | - | - |
| UQ WiMAX | 214 | 337 | 524 | | 807 | 1,030 | 1,237 | 1,689 | 2,000 | 2,000 |
| au + UQ WiMAX | 32,305 | 32,628 | 33,052 | | 33,806 | 34,382 | 34,896 | 35,987 | 37,000 | 36,500 |
| EZweb / IS NET | 27,118 | 27,165 | 27,204 | | 27,489 | 27,684 | 27,777 | 28,078 | - | - |

| | FY 2011.3 | FY 2012.3 | | | | Total (Original Forecast) | | | | |
|--|-----------|-----------|-------|-------|--------|---------------------------------|--------------------------------|-------|--------|--------|
| | | 1Q | 2Q | 3Q | 4Q | | Total (Revised Forecast) | | | |
| ARPU (Yen) | 5,160 | 5,100 | 4,980 | 4,530 | 4,940 | 4,640 | 4,590 | 4,470 | 4,480 | 4,540 |
| Voice (Yen) | 2,860 | 2,790 | 2,660 | 2,190 | 2,620 | 2,240 | 2,130 | 1,960 | 2,000 | 2,000 |
| Data (Yen) | 2,300 | 2,310 | 2,320 | 2,340 | 2,320 | 2,400 | 2,460 | 2,510 | 2,480 | 2,540 |
| MOU (minutes) | 152 | 154 | 154 | 157 | 154 | 151 | 151 | 149 | 151 | 151 |
| Churn rate (%) | 0.75 | 0.73 | 0.68 | 0.75 | 0.73 | 0.66 | 0.67 | 0.56 | 0.65 | 0.70 |
| Number of units sold * 1 (Thousand) | 2,810 | 2,830 | 2,700 | 3,240 | 11,570 | 3,310 | 3,380 | 3,290 | 13,350 | 12,100 |
| Number of units shipped * 2 (Thousand) | 2,960 | 2,560 | 2,760 | 3,280 | 11,560 | 3,470 | 3,270 | 3,430 | 13,590 | 12,170 |

*1 Number of units sold to users.(new+upgrade)

*2 Number of units shipped to retailers from KDDI.

Business Details: Fixed - line

| Subscriptions | FY 2011.3 | | | | | FY 2012.3 | | | | Mar-12 (Original Forecast) |
|--|--------------|--------------|--------------|--|--------------|--------------|--------------|--------------|---------------------------------|----------------------------------|
| | Jun-10 | Sep-10 | Dec-10 | | Mar-11 | Jun-11 | Sep-11 | Dec-11 | Mar-12 (Revised Forecast) | |
| ADSL (Thousand) | 982 | 932 | 880 | | 825 | 777 | 726 | 680 | 630 | 630 |
| FTTH (Thousand) | 1,637 | 1,741 | 1,833 | | 1,901 | 1,987 | 2,070 | 2,167 | 2,300 | 2,400 |
| Metal-plus (Thousand) | 2,775 | 2,702 | 2,622 | | 2,543 | 2,465 | 2,384 | 2,299 | 2,180 | 2,130 |
| Cable-plus phone * 1 (Thousand) | 1,062 | 1,152 | 1,250 | | 1,341 | 1,486 | 1,679 | 1,865 | 2,060 | 2,160 |
| CATV * 2 (Thousand) | 1,019 | 1,042 | 1,065 | | 1,088 | 1,106 | 1,123 | 1,133 | 1,140 | 1,130 |
| Fixed access lines * 3 (Thousand) | 6,109 | 6,220 | 6,326 | | 6,407 | 6,555 | 6,747 | 6,935 | 7,140 | 7,280 |
| Myline Registration * 4 (Thousand) | 3,320 | 3,220 | 3,110 | | 3,020 | 2,930 | 2,850 | 2,780 | - | |
| Local (Thousand) | 2,189 | 2,138 | 2,076 | | 2,020 | 1,973 | 1,921 | 1,877 | - | |
| In-prefecture Long Distance (Thousand) | 2,679 | 2,605 | 2,523 | | 2,451 | 2,386 | 2,318 | 2,260 | - | |
| Out-prefecture Long Distance (Thousand) | 2,955 | 2,868 | 2,778 | | 2,697 | 2,627 | 2,553 | 2,486 | - | |
| International (Thousand) | 3,173 | 3,078 | 2,978 | | 2,890 | 2,813 | 2,733 | 2,662 | - | |
| Voice Domestic Active Line * 5 (Thousand) | 2,247 | 2,188 | 2,121 | | 2,047 | 1,963 | 1,923 | 1,863 | - | |
| Voice International Active Line * 5 (Thousand) | 125 | 119 | 111 | | 112 | 97 | 95 | 90 | - | |
| KDDI Internet (Corporate use) (Thousand) | 78 | 80 | 87 | | 90 | 92 | 95 | 99 | - | |
| IP-VPN (Thousand) | 74 | 74 | 74 | | 73 | 72 | 72 | 71 | - | |
| Wide-area Ethernet (Thousand) | 64 | 67 | 70 | | 72 | 75 | 79 | 80 | - | |

| ARPU for Fixed-line | FY 2011.3 | | | | | FY 2012.3 | | | |
|---|-----------|-------|-------|-------|-------|-----------|-------|-------|---------------------|
| | 1Q | 2Q | 3Q | 4Q | Total | 1Q | 2Q | 3Q | Total (Forecast) |
| FTTH (Yen) | 4,340 | 4,310 | 4,350 | 4,450 | 4,360 | 4,440 | 4,440 | 4,410 | - |
| Metal-plus (Yen) | 3,220 | 3,220 | 3,190 | 3,170 | 3,200 | 3,100 | 3,100 | 3,100 | - |
| Voice Domestic Active Line * 5 (Yen) | 1,180 | 1,180 | 1,170 | 1,130 | 1,160 | 1,100 | 1,120 | 1,120 | - |
| Voice International Active Line * 5 (Yen) | 3,820 | 4,260 | 3,780 | 3,940 | 3,950 | 4,060 | 3,790 | 3,770 | - |

* 1 Include wholesale to "J:COM PHONE Plus" from FY2012.3.

* 2 Cable TV subs includes number of households with at least one contract via broadcasting, Internet, or telephone.

* 3 Fixed Access Lines is total of FTTH, direct-revenue telephone (Metal-plus, Cable-plus) and Cable TV, counting multiple lines as one access line.

* 4 Each individual access circuit to the network is counted here.

* 5 Excludes figures of Metal-plus, FTTH, 050-prefix IP phone, etc and lines with which no calls made.