## (1) Consolidated Balance Sheets (1/2)

KDDI Corporation and Consolidated Subsidiaries

|  |                       |                |                       |                | (Millions of yen) |
|--|-----------------------|----------------|-----------------------|----------------|-------------------|
|  | March 31, 2006<br>(A) |                | March 31, 2007<br>(B) |                | Change<br>(B)-(A) |
|  | Amounts               | % of the total | Amounts               | % of the total | Amounts           |
|  |                       | %              |                       | %              |                   |
| Fixed Assets                                       |                       |                |                       |                |                   |
| A Telecommunications Assets                        |                       |                |                       |                |                   |
| Property, Plant and Equipment                      | 1,375,542             | 55.0           | 1,462,110             | 52.2           | 86,567            |
| Intangible Assets and Goodwill                     | 160,288               | 6.4            | 227,686               | 8.1            | 67,398            |
| Total Telecommunications Assets                    | 1,535,831             | 61.4           | 1,689,797             | 60.3           | 153,965           |
| B Other Business Assets                            |                       |                |                       |                |                   |
| Property, Plant and Equipment                      | 34,313                |                | 38,496                |                | 4,182             |
| Intangible Assets                                  | 5,043                 |                | 7,215                 |                | 2,172             |
| Total Other Business Assets                        | 39,357                | 1.6            | 45,712                | 1.6            | 6,354             |
| C Investments and Other Assets                     |                       |                |                       |                |                   |
| Investments in securities                          | 49,276                |                | 51,269                |                | 1,993             |
| Deferred income taxes                              | 103,625               |                | 114,955               |                | 11,330            |
| Deposits and guarantee money                       | 38,546                |                | 38,180                |                | (365)             |
| Other Assets                                       | 126,301               |                | 137,983               |                | 11,681            |
| Allowance for loss on investments and other assets | (8,781)               |                | (9,227)               |                | (445)             |
| Total Investments and Other Assets                 | 308,967               | 12.3           | 333,160               | 12.3           | 24,193            |
| Total Fixed Assets                                 | 1,884,156             | 75.3           | 2,068,671             | 73.8           | 184,514           |
| Current Assets                                     |                       |                |                       |                |                   |
| Cash and cash equivalents                          | 146,197               |                | 174,036               |                | 27,839            |
| Accounts receivable                                | 408,904               |                | 439,293               |                | 30,389            |
| Marketable securities                              | 5,571                 |                | 20,247                |                | 14,675            |
| Inventories  | 38,383                |                | 55,099                |                | 16,715            |
| Deferred income taxes                              | 17,730                |                | 45,520                |                | 27,790            |
| Other current assets                               | 15,071                |                | 15,379                |                | 308               |
| Allowance for doubtful accounts                    | (15,175)              |                | (15,007)              |                | 167               |
| Total Current assets                               | 616,683               | 24.7           | 734,569               | 26.2           | 117,885           |
| II Deferred Assets                                 |                       |                |                       |                |                   |
| Debenture Discount and Expense                     | 24                    |                | 0                     |                | (24)              |
| Total Deferred Assets                              | 24                    | 0.0            | 0                     | 0.0            | (24)              |
| Total Assets                                       | 2,500,864             | 100.0          | 2,803,240             | 100.0          | 302,375           |

(Millions of yen)

|       |  | March 31, 2006<br>(A) |                | March 31, 2007<br>(B) |                | Change<br>(B)-(A) |  |
|-------|--|-----------------------|----------------|-----------------------|----------------|-------------------|--|
|       |  | Amounts               | % of the total | Amounts               | % of the total | Amounts           |  |
| LIA   | ABILITIES AND SHAREHOLDERS' EQUITY                         |                       | %              |                       | %              |                   |  |
| I     | Non-Current Liabilities:                                   |                       |                |                       |                |                   |  |
|       | Bonds  | 257,800               |                | 167,779               |                | (90,020           |  |
|       | Long-term loans  | 266,340               |                | 192,858               |                | (73,481           |  |
|       | Reserve for point service program                          | 24,893                |                | 30,678                |                | 5,785             |  |
|       | Other non-current liabilities                              | 44,077                |                | 40,242                |                | (3,834            |  |
|       | Total Non-Current Liabilities                              | 593,111               | 23.7           | 431,559               | 15.4           | (161,551          |  |
| II    | Current Liabilities:                                       |                       |                |                       |                |                   |  |
|       | Short-term loans and current<br>portion of long-term loans | 246,756               |                | 259,858               |                | 13,102            |  |
|       | Accounts Payable   | 275,106               |                | 391,937               |                | 116,830           |  |
|       | Accrued expenses   | 10,919                |                | 11,419                |                | 500               |  |
|       | Accrued income taxes                                       | 18,780                |                | 100,404               |                | 81,624            |  |
|       | Allowance for bonuses                                      | 16,891                |                | 18,179                |                | 1,287             |  |
|       | Other current liabilities                                  | 26,971                |                | 52,767                |                | 25,796            |  |
|       | Total Current Liabilities                                  | 595,425               | 23.8           | 834,566               | 29.8           | 239,141           |  |
|       | Total Liabilities  | 1,188,536             | 47.5           | 1,266,126             | 45.2           | 77,589            |  |
|       | Minority Interests   | 16,797                | 0.7            | -                     | -              | -                 |  |
| Share | holders' Equity  |                       |                |                       |                |                   |  |
| I     | Common stock   | 141,851               | 5.7            | -                     | -              | -                 |  |
|       | Capital surplus  | 305,676               | 12.2           | -                     | -              | -                 |  |
|       | Retained earnings  | 853,404               | 34.1           | -                     | -              | -                 |  |
| IV    | Net unrealized gains on securities                         | 21,666                | 0.9            | -                     | -              | -                 |  |
| V     | Foreign Currency Translations<br>Adjustments               | 1,166                 | 0.0            | -                     | -              | -                 |  |
| VI    | Treasury stock, at cost                                    | (28,234)              | (1.1)          | -                     | -              | -                 |  |
|       | Total Shareholders' Equity                                 | 1,295,530             | 51.8           | -                     | -              | -                 |  |
|       | Total Liabilities and Shareholders' Equity                 | 2,500,864             | 100.0          | -                     | -              | -                 |  |
| NET A | ASSETS   |                       |                |                       |                |                   |  |
| I     | Shareholder's Equity                                       |                       |                |                       |                |                   |  |
|       | Common stock   | -                     | -              | 141,851               | 5.0            | -                 |  |
|       | Capital surplus  | -                     | -              | 367,271               | 13.1           | -                 |  |
|       | Retained earnings  | -                     | -              | 1,000,662             | 35.7           | -                 |  |
|       | Treasury stock, at cost                                    | -                     | -              | (20,310)              | (0.7)          | -                 |  |
|       | Total Shoreholder's Equity                                 | -                     | -              | 1,489,475             | 53.1           | -                 |  |
| II    | Unrealized gains and Adjustment                            |                       |                |                       |                |                   |  |
|       | Net unrealized gains on securities                         | -                     | -              | 22,322                | 0.8            | -                 |  |
|       | Foreign Currency Translation Adjustment                    | -                     | -              | 4,466                 | 0.2            | -                 |  |
|       | Total Unrealized gains and Adjus                           | -                     | -              | 26,788                | 1.0            |                   |  |
|       | Share Warrant  | -                     | -              | 136                   | 0.0            | -                 |  |
| IV    | Minority Interests   | -                     | -              | 20,712                | 0.7            | -                 |  |
|       | Total Net Assets   | -                     | -              | 1,537,113             | 54.8           | -                 |  |

## (2) Consolidated Statements of Income

KDDI Corporation and Consolidated Subsidiaries

(Millions of yen) Year Ended Year Ended Change March 31, 2006 March 31, 2007 (B)-(A) (A) (B) % of the total Amounts % of the total % % **Telecommunications Business** Т 2,398,526 2,592,882 194,356 **Operating Revenues** 78.4 77.7 **Operating Expenses** 2,110,687 69.0 2,277,228 68.3 166,540 Sales expenses 1,047,002 1,148,640 101,638 Depreciation 315,551 (12,708) 328,259 Charges for the use of telecommunications 449,508 413,293 36,214 services of third parties Other 322,131 363,527 41,395 Telecommunications Business Operating Income 287,838 9.4 315,654 9.4 27,815 Ш Other Business Sales of Terminal equipment and other 662,288 21.6 742,377 22.3 80,089 653.530 21.3 713.330 59,799 Cost of sales of terminal equipment and other 21.4 Other Business Operating Income 8,757 0.3 29,046 0.9 20,289 **Operating Income** 296,596 9.7 344,700 10.3 48,104 ||| Other revenues 17,571 0.6 21,514 0.7 3,942 Interest income 1,026 852 (174) Equity in profit of affiliates 2,278 775 (1,503) Dividend income from anonymous association 6,836 7,968 1,132 7.430 11.917 4,487 Other 0.5 IV Other expenses 20,166 0.7 15,292 (4,874) Interest expense 15,681 11,841 (3,840) Other (1,034) 4,484 3,450 Ordinary Income 294,001 10.5 9.6 350,923 56,921 Extraordinary profit 485 0.0 (1,850) 2,336 0.1 Τ Gain on sales of PPE 336 0 (336) Gain on sales of securities 702 485 (216) Gain from forgiveness of debt 1.298 0 (1,298) Extraordinary loss Ш 115,731 3.8 42,334 1.2 (73,397) Loss on sales of PPE 759 0 (759) Loss on disposal of PPE 114,295 42,083 (72,212) Loss on devaluation of securities (425) 676 251 Income before Income Taxes and Minority Interests 309,074 9.3 180,606 5.9 128,467 Income Taxes - Current 2.0 133.355 4.0 72,216 61,139 Income Taxes - Deferred (74,596) (14,922) (0.4) 59,674 (2.4)3,893 Minority Interests in Consolidated Subsidiaries 3,493 399 0.1 0.1 Net Income 190,569 6.2 186,747 5.6 (3,821)

Note: % of the total is calculated based upon total amount of operating revenues of Telecommunications Business and Other Business

## (3) Consolidated Statements of Cash Flows

KDDI Corporation and Consolidated Subsidiaries

(Millions of yen)

|    |  |                                     |                                     | (Millions of yen)  |
|----|--|-------------------------------------|-------------------------------------|--------------------|
|    |  | Year Ended<br>March 31, 2006<br>(A) | Year Ended<br>March 31, 2007<br>(B) | (B)-(A)            |
|    |  | Amounts                             | Amounts                             | Amounts            |
|    | ash Flows from Operating Activities  |                                     |                                     |                    |
|    | Income before income taxes and minority interests                                | 180,606                             | 309,074                             | 128,467            |
|    | Depreciation and amortization  | 337,460                             | 328,179                             | (9,281)            |
|    | Loss on sales of PPE   | 421                                 | 58                                  | (363)              |
|    | Loss on disposal of PPE  | 22,073                              | 21,849                              | (224)              |
|    | Impairment Loss  | 114,295                             | 42,083                              | (72,212)           |
|    | Increase (decrease) in allowance for doubtful accounts                           | (5,641)                             | 416                                 | 6,058              |
|    | Decrease in reserve for retirement benefits                                      | (1,672)                             | (5,413)                             | (3,740)            |
|    | Interest and dividend income   | (1,493)                             | (1,702)                             | (209)              |
|    | Interest expenses  | 15,681                              | 11,841                              | (3,840)            |
|    | Equity in loss of affiliates   | (2,278)                             | (775)                               | 1,503              |
|    | Loss on sales of investment securities   | (699)                               | (443)                               | 255                |
|    | Investment securities write off  | 695                                 | 251                                 | (443)              |
|    | Increase in reserve for point services   | 4,088                               | 5,785                               | 1,697              |
|    | Decrease in prepaid pension cost   | (1,533)                             | (520)                               | 1,013              |
|    | Decrease in notes and accounts receivable  | (6,862)                             | (38,053)                            | (31,190)           |
|    | Decrease (increase) in inventories   | 10,872                              | (15,948)                            | (26,820)           |
|    | Increase in notes and accounts payable   | 24,423                              | 115,518                             | 91,094             |
|    | Increase in advances   | 0                                   | 24,058                              | 24,058             |
|    | Other, net   | 5,915                               | 932                                 | (4,982)            |
|    | Sub total  | 696,353                             | 797,194                             | 100,840            |
|    | Interest and dividend income received  | 2,280                               | 5,615                               | 3,334              |
|    | Interest expenses paid   | (16,347)                            | (12,422)                            | 3,925              |
|    | Income taxes paid  | (106,755)                           | (51,683)                            | 55,071             |
|    | Net cash provided by operating activities<br>ash Flows From Investing Activities | 575,531                             | 738,703                             | 163,172            |
|    | Payments for purchase of PPE   | (211 414)                           | (317,289)                           | (E 47E)            |
|    | Proceeds from sale of PPE  | (311,614)<br>1,952                  | (317,209)<br>910                    | (5,675)<br>(1,041) |
|    | Payments for other intangible assets   | (87,664)                            | (106,957)                           | (19,293)           |
|    | Acquisition of investment securities   | (413)                               | (2,055)                             | (1,642)            |
|    | Proceeds from sale of investment securities                                      | 3,335                               | 1,410                               | (1,925)            |
|    | Payments for investment in affiliates  | (28,668)                            | (9,628)                             | 19,040             |
|    | Increase in long-term prepayment   | (13,648)                            | (11,650)                            | 1,997              |
|    | Other, net   | 797                                 | 3,042                               | 2,245              |
|    | Net cash used in investing activities  | (435,923)                           | (442,218)                           | (6,294)            |
|    | Free Cash Flows  | 139,607                             | 296,485                             | 156,877            |
|    | ash Flows from Financing Activities  | 137,007                             | 270,100                             | 100,017            |
|    | Net increase (decrease) in short-term loans                                      | (543)                               | (23,013)                            | (22,470)           |
|    | Proceeds from long-term loans  | 0                                   | 93,000                              | 93,000             |
|    | Repayment of long-term loans   | (216,529)                           | (168,153)                           | 48,376             |
|    | Repayment of long-term accounts payable  | (2,583)                             | (100,100)                           | 2,583              |
|    | Proceeds from new bond issue   | 49,972                              | 0                                   | (49,972)           |
|    | Payment for redemption of bonds  | (60,375)                            | (76,875)                            | (16,500)           |
|    | Payment for acquisition of treasury stocks                                       | (261)                               | (46,281)                            | (46,019)           |
|    | Dividends paid   | (29,552)                            | (40,022)                            | (10,470)           |
|    | Payments received from minority shareholders                                     | 242                                 | 88                                  | (154)              |
|    | Others, net  | 2,695                               | 2,338                               | (357)              |
|    | Net Cash used in Financing Activities  | (256,935)                           | (258,919)                           | (1,984)            |
|    | ranslation Adjustments on Cash and Cash Equivalents                              | 1,146                               | 1,085                               | (60)               |
| _  | et increase in Cash and Cash Equivalents   | (116,181)                           | 38,651                              | 154,832            |
|    | ash and Cash Equivalents at Beginning of Quarter/Year                            | 222,531                             | 151,003                             | (71,528)           |
| N  | et increase in Cash and Cash Equivalents of newly                                |                                     |                                     |                    |
|    | consolidated subsidiaries  | 44,722                              | 2,999                               | (41,722)           |
|    | et decrease in Cash and Cash Equivalents with changes                            | (10)                                |                                     |                    |
| CO | overege of consolidated subsidiaries   | (69)                                | 0                                   | 69                 |
| С  | ash and Cash Equivalents at End of Quarter/Year                                  | 151,003                             | 192,654                             | 41,651             |