

Consolidated Financial Highlights*1

(Years ended March 31)

Consolidated	2008	2009	2010	2011
Operating Revenues/Operating Revenue	¥3,596,284	¥3,497,509	¥3,442,147	¥3,434,546
Operating Income*3	400,452	443,207	443,862	471,912
Operating Margin*3	11.1%	12.7%	12.9%	13.7%
EBITDA*4	769,209	904,030	927,253	936,315
EBITDA Margin	21.4%	25.8%	26.9%	27.3%
Net Income/Profit for the Year Attributable to Owners of the Parent*3	217,786	222,736	212,764	255,122
Capital Expenditures	517,002	575,072	518,034	443,677
Depreciation and Amortization*3	351,269	434,623	460,940	449,318
Interest-Bearing Debt	571,945	874,951	1,096,778	979,630
Equity Ratio/Ratio of Equity Attributable to Owners of the Parent*3	58.5%	53.7%	52.8%	55.7%
Return on Equity/Ratio of Return on Equity Attributable to Owners of the Parent (ROE)	13.6%	12.6%	11.0%	12.4%
Return on Assets/Ratio of Return on Total Assets (ROA)*3	14.1%	14.1%	12.2%	12.4%
Earnings per Share/Net Basic Earnings per Share*3, *5 (yen/U.S. dollar)	81.35	83.29	79.61	96.92
Dividends per Share*5 (yen/U.S. dollar)	17.50	18.33	21.67	23.33
Dividend Payout Ratio	21.5%	22.0%	27.2%	24.1%
Net Cash Provided by (Used in) Operating Activities	545,234	712,231	739,992	717,354
Net Cash Provided by (Used in) Investing Activities	(557,688)	(775,470)	(924,442)	(440,546)
Free Cash Flows*6	(12,454)	(63,240)	(184,450)	276,808
Net Cash Provided by (Used in) Financing Activities	(104,410)	191,490	149,239	(279,998)
Number of Consolidated Employees (people)	15,865	16,967	18,301	18,418
Number of Female Managers (people)*7	44	47	59	92
Number of Consolidated Foreign Employees (people)	—	—	—	—
CO ₂ Emissions (t)*8	1,028,160	1,061,746	1,181,403	1,108,282
Power Consumption (MWh)*9	1,849,970	1,910,356	2,126,440	1,995,042

*1 Terminology differences between JGAAP and IFRS (adopted from the fiscal year ended March 31, 2016) will be presented as "JGAAP/IFRS."

*2 Yen amounts are translated into U.S. dollar amounts, for convenience only, at the rate of ¥112.19 = U.S.\$1 on March 31, 2017.

*3 Provisional accounting treatment was applied for business combinations conducted in the fiscal year ended March 31, 2016. These were confirmed in the fiscal year ended March 31, 2017, and the figures for the fiscal year ended March 31, 2016 have been restated accordingly.

*4 From the fiscal year ended March 31, 2013 and in the fiscal year ended March 31, 2015, the EBITDA calculation formula has been changed.

Until the fiscal year ended March 31, 2012: EBITDA = Operating income + depreciation and amortization + noncurrent assets retirement cost

Until the fiscal year ended March 31, 2015 (JGAAP): EBITDA = Operating income + depreciation and amortization + amortization of goodwill + noncurrent assets retirement cost

Since the fiscal year ended March 31, 2015 (IFRS): EBITDA = Operating income + depreciation and amortization + noncurrent assets retirement cost + impairment loss

JGAAP				IFRS			
2012	2013	2014	2015	2015	2016	Millions of yen 2017	Millions of U.S. dollars*2 2017
¥3,572,098	¥3,662,289	¥4,333,628	¥4,573,142	¥4,270,094	¥4,466,135	¥4,748,259	\$42,323
477,648	512,669	663,245	741,299	665,719	832,583	912,976	8,138
13.4%	14.0%	15.3%	16.2%	15.6%	18.6%	19.2%	19.2%
908,499	959,571	1,186,069	1,292,597	1,284,553	1,410,971	1,524,207	13,586
25.4%	26.2%	27.4%	28.3%	30.1%	31.6%	32.1%	32.1%
238,605	241,470	322,038	427,931	395,805	494,878	546,658	4,873
421,568	467,020	571,799	576,197	667,714	531,434	519,365	4,629
417,886	406,726	470,098	494,570	518,708	532,442	545,177	4,859
1,046,754	977,563	1,084,966	1,002,214	1,154,116	1,235,287	1,151,650	10,265
51.5%	55.1%	55.1%	57.3%	54.5%	56.3%	56.7%	56.7%
11.5%	11.2%	13.0%	14.9%	13.5%	15.5%	15.9%	15.9%
12.3%	12.7%	14.7%	14.5%	12.1%	14.5%	15.0%	15.0%
96.86	105.30	132.87	170.84	158.01	197.73	221.65	1.98
26.67	30.00	43.33	56.67	56.67	70.00	85.00	0.76
27.5%	28.5%	32.6%	33.2%	35.9%	35.4%	38.3%	38.3%
725,886	523,908	772,207	962,249	968,752	884,538	1,161,074	10,349
(484,507)	(472,992)	(546,257)	(674,520)	(635,745)	(667,917)	(637,225)	(5,680)
241,379	50,916	225,950	287,729	333,006	216,621	523,849	4,669
(225,931)	(140,249)	(105,643)	(224,862)	(310,528)	(299,003)	(485,784)	(4,330)
19,680	20,238	27,073	28,172	28,456	31,834	35,032	35,032
113	124	140	177	177	251	270	270
—	—	2,630	2,624	2,624	4,380	4,423	4,423
1,218,659	1,049,422	939,502	1,044,357	1,044,357	1,081,553	1,067,085	1,067,085
2,190,787	1,885,703	1,686,480	1,873,293	1,873,293	1,939,115	1,913,023	1,913,023

*5 Values are adjusted following stock splits conducted with effective dates of October 1, 2012, April 1, 2013, and April 1, 2015. Figures for previous fiscal years have been retroactively adjusted.

*6 Free cash flows = Net cash provided by (used in) operating activities + net cash provided by (used in) investing activities

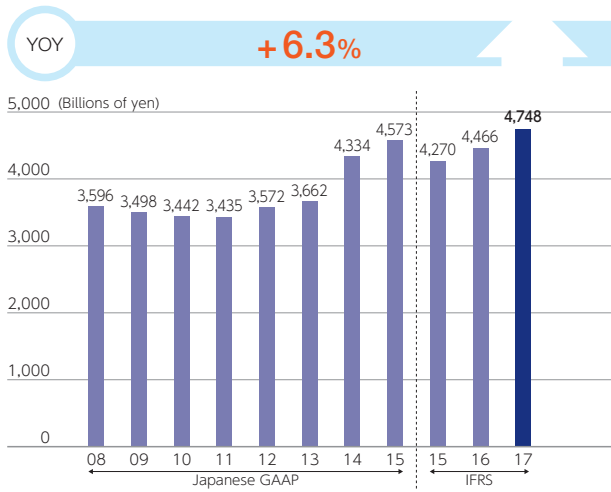
*7 Including KDDI employees on loan outside of the Company in addition to full-time KDDI employees

*8 Calculated based on non-consolidated power and fuel consumption

*9 Non-consolidated basis

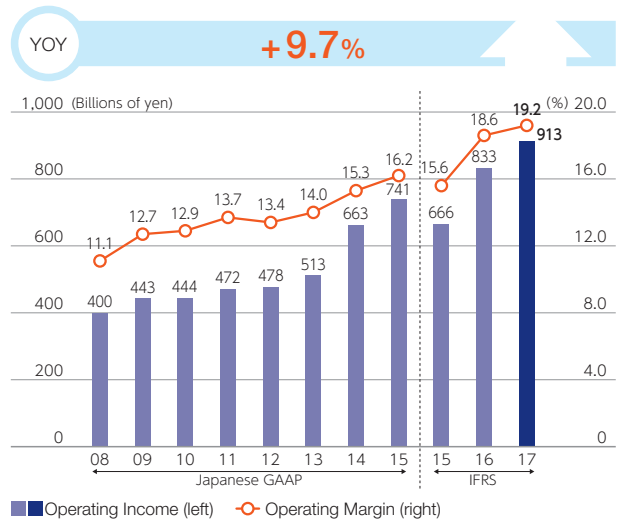
Operating Revenues/ Operating Revenue

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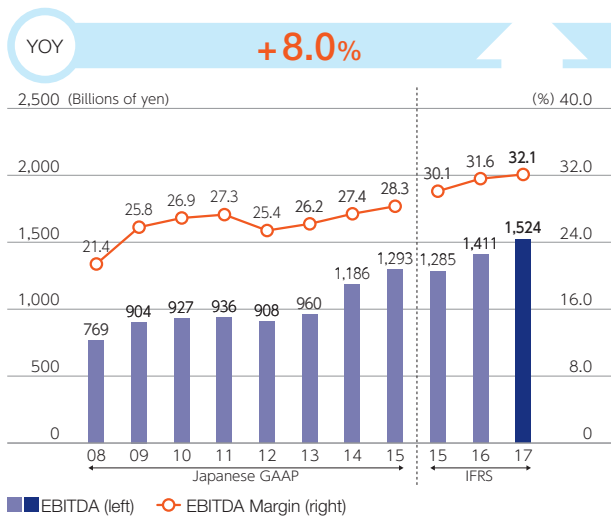


Operating Income

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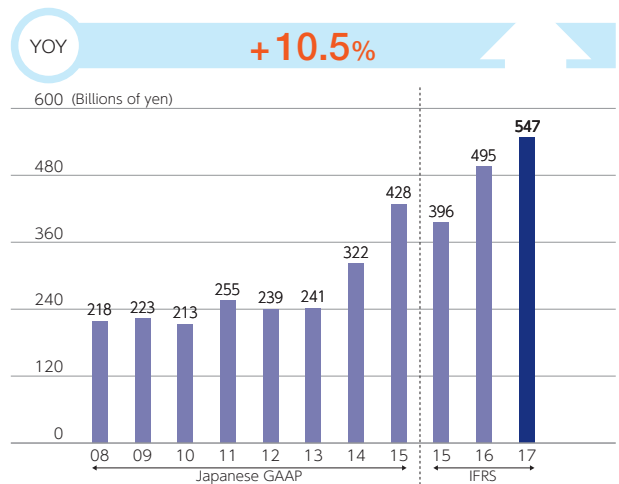


EBITDA



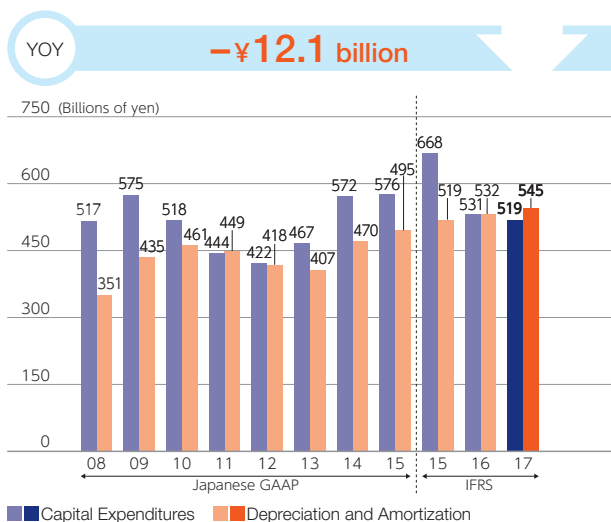
Net Income/Profit for the Year Attributable to Owners of the Parent

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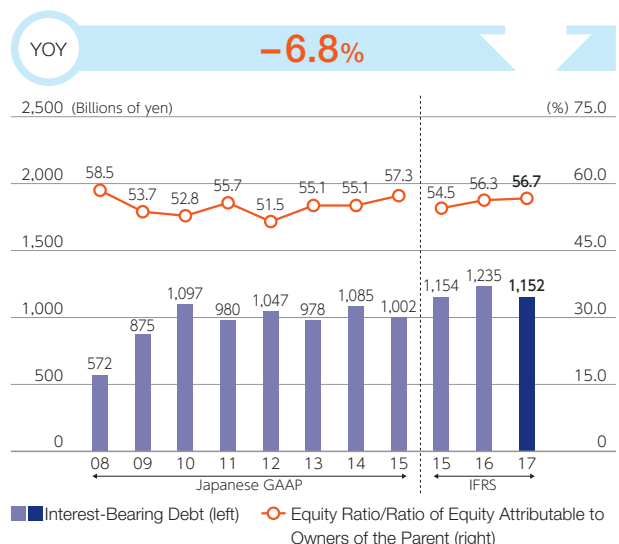
Capital Expenditures

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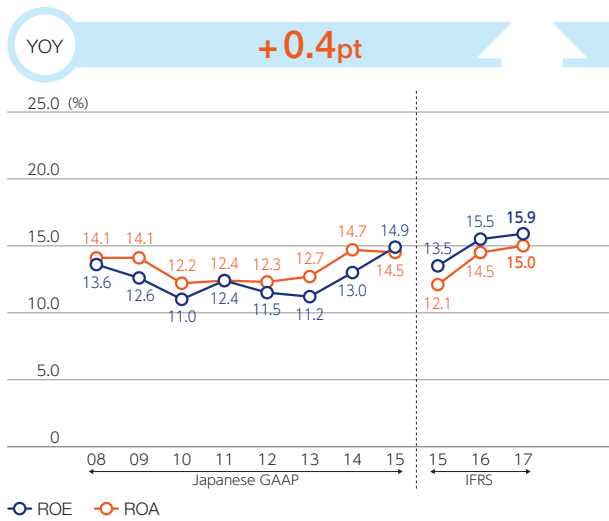


Interest-Bearing Debt

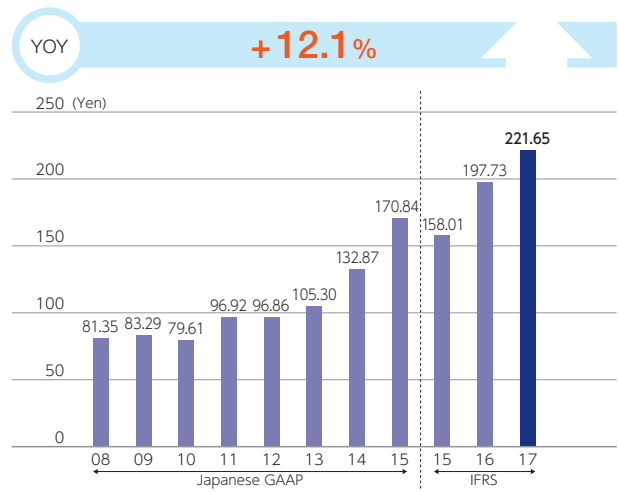
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ROE

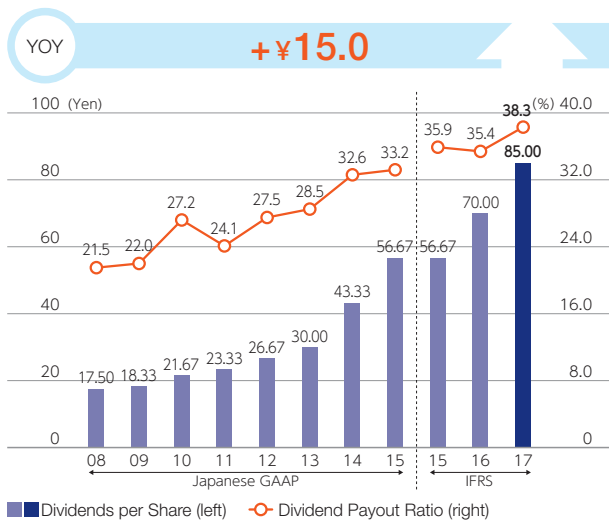


Earnings per Share/ Net Basic Earnings per Share (EPS)



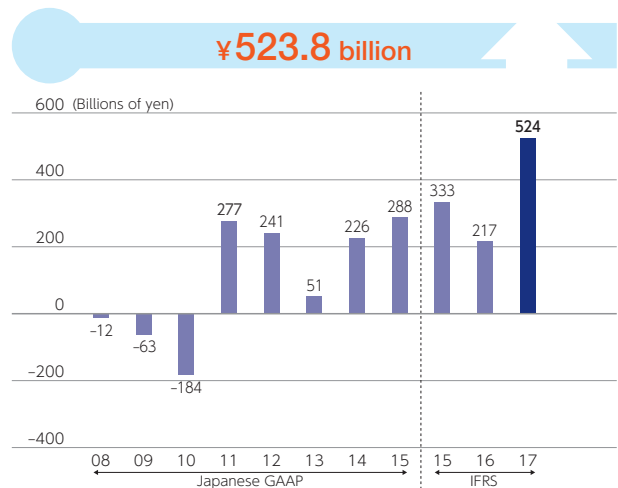
Dividends per Share

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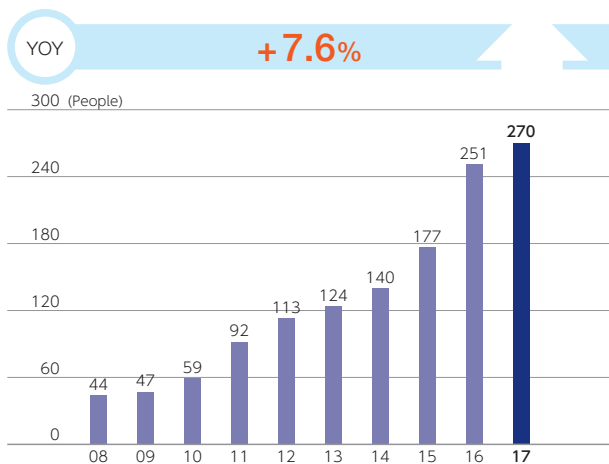
Free Cash Flows

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Number of Female Managers

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Power Consumption

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