

Consolidated Financial Highlights*1

(Years ended March 31)

Consolidated	2009	2010	2011	2012
Operating Revenues/Operating Revenue P.45	¥3,497,509	¥3,442,147	¥3,434,546	¥3,572,098
Operating Income P.45	443,207	443,862	471,912	477,648
Operating Margin	12.7%	12.9%	13.7%	13.4%
EBITDA*3	904,030	927,253	936,315	908,499
EBITDA Margin	25.8%	26.9%	27.3%	25.4%
Net Income/Profit for the Year Attributable to Owners of the Parent P.45	222,736	212,764	255,122	238,605
Capital Expenditures P.47	575,072	518,034	443,677	421,568
Depreciation and Amortization	434,623	460,940	449,318	417,886
Interest-Bearing Debt P.46	874,951	1,096,778	979,630	1,046,754
Equity Ratio/Ratio of Equity Attributable to Owners of the Parent	53.7%	52.8%	55.7%	51.5%
Return on Equity/Ratio of Return on Equity Attributable to Owners of the Parent (ROE)	12.6%	11.0%	12.4%	11.5%
Return on Assets/Ratio of Return on Total Assets (ROA)	14.1%	12.2%	12.4%	12.3%
Earnings per Share/Net Basic Earnings per Share*4 (yen/U.S. dollars)	83.29	79.61	96.92	96.86
Dividends per Share*4 (yen/U.S. dollars) P.45	18.33	21.67	23.33	26.67
Dividend Payout Ratio	22.0%	27.2%	24.1%	27.5%
Net Cash Provided by (Used in) Operating Activities	712,231	739,992	717,354	725,886
Net Cash Provided by (Used in) Investing Activities	(775,470)	(924,442)	(440,546)	(484,507)
Free Cash Flows*5 P.47	(63,240)	(184,450)	276,808	241,379
Net Cash Provided by (Used in) Financing Activities	191,490	149,239	(279,998)	(225,931)
Number of Consolidated Employees (people)	16,967	18,301	18,418	19,680
Number of Female Managers*6 (people) P.26	47	59	92	113
Number of Consolidated Foreign Employees (people)	—	—	—	—
CO ₂ Emissions*7 (t) P.27	1,061,746	1,181,403	1,108,282	1,218,659
Power Consumption*8 (MWh)	1,910,356	2,126,440	1,995,042	2,190,787

*1 Terminology differences between Japanese GAAP and IFRS (adopted from the fiscal year ended March 31, 2016) will be presented as "Japanese GAAP/IFRS."

*2 Yen amounts are translated into U.S. dollar amounts, for convenience only, at the rate of ¥106.24 = U.S.\$1 on March 30, 2018.

*3 From the fiscal year ended March 31, 2013 and in the fiscal year ended March 31, 2015, the EBITDA calculation formula has been changed.

Until the fiscal year ended March 31, 2012 (JGAAP): EBITDA = Operating income + depreciation + noncurrent assets retirement cost

Until the fiscal year ended March 31, 2015 (JGAAP): EBITDA = Operating income + depreciation + amortization of goodwill + noncurrent assets retirement cost

Since the fiscal year ended March 31, 2015 (IFRS): EBITDA = Operating income + depreciation and amortization + noncurrent assets retirement cost + impairment loss

Japanese GAAP

IFRS

Japanese GAAP			IFRS					Millions of U.S. dollars*2
2013	2014	2015	2015	2016	2017	2018	2018	
¥3,662,289	¥4,333,628	¥4,573,142	¥4,270,094	¥4,466,135	¥4,748,259	¥5,041,978	\$47,458	
512,669	663,245	741,299	665,719	832,583	912,976	962,793	9,062	
14.0%	15.3%	16.2%	15.6%	18.6%	19.2%	19.1%	19.1%	
959,571	1,186,069	1,292,597	1,284,553	1,410,971	1,524,207	1,560,061	14,684	
26.2%	27.4%	28.3%	30.1%	31.6%	32.1%	30.9%	30.9%	
241,470	322,038	427,931	395,805	494,878	546,658	572,528	5,389	
467,020	571,799	576,197	667,714	531,434	519,365	560,831	5,279	
406,726	470,098	494,570	518,708	532,442	545,177	546,609	5,145	
977,563	1,084,966	1,002,214	1,154,116	1,235,287	1,151,650	1,118,616	10,529	
55.1%	55.1%	57.3%	54.5%	56.3%	56.7%	57.4%	57.4%	
11.2%	13.0%	14.9%	13.5%	15.5%	15.9%	15.6%	15.6%	
12.7%	14.7%	14.5%	12.1%	14.5%	15.0%	15.0%	15.0%	
105.30	132.87	170.84	158.01	197.73	221.65	235.54	2.22	
30.00	43.33	56.67	56.67	70.00	85.00	90.00	0.85	
28.5%	32.6%	33.2%	35.9%	35.4%	38.3%	38.2%	38.2%	
523,908	772,207	962,249	968,752	884,538	1,161,074	1,061,405	9,991	
(472,992)	(546,257)	(674,520)	(635,745)	(667,917)	(637,225)	(633,847)	(5,966)	
50,916	225,950	287,729	333,006	216,621	523,849	427,558	4,024	
(140,249)	(105,643)	(224,862)	(310,528)	(299,003)	(485,784)	(453,168)	(4,266)	
20,238	27,073	28,172	28,456	31,834	35,032	38,826	38,826	
124	140	177	177	251	270	302	302	
—	2,630	2,624	2,624	4,380	4,423	4,611	4,611	
1,049,422	939,502	1,044,357	1,044,357	1,081,553	1,067,495	1,087,935	1,087,935	
1,885,703	1,686,480	1,873,293	1,873,293	1,939,115	1,913,747	1,949,731	1,949,731	

*4 Values are adjusted following stock splits conducted with effective dates of October 1, 2012, April 1, 2013, and April 1, 2015. Figures for previous fiscal years have been retroactively adjusted.

*5 Free cash flows = Net cash provided by (used in) operating activities + net cash provided by (used in) investing activities

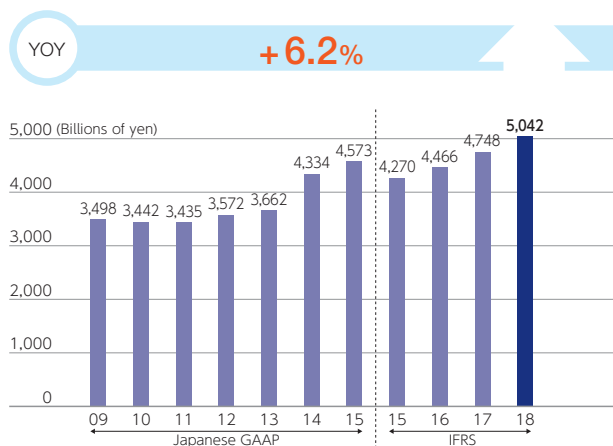
*6 Including KDDI employees on loan outside of the Company in addition to full-time KDDI employees

*7 Calculated based on non-consolidated power and fuel consumption

*8 Non-consolidated basis

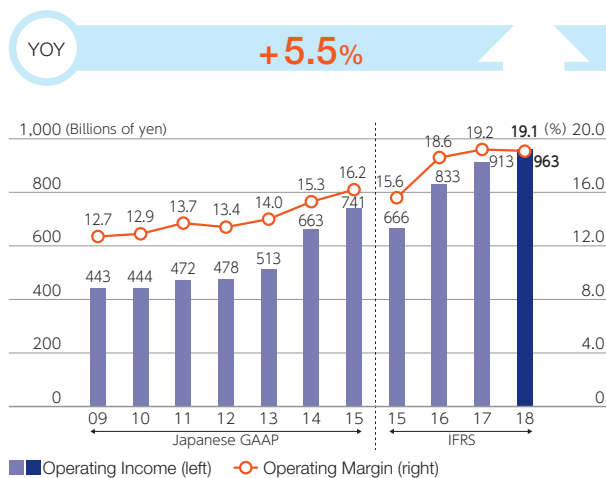
Operating Revenues/ Operating Revenue

P.45

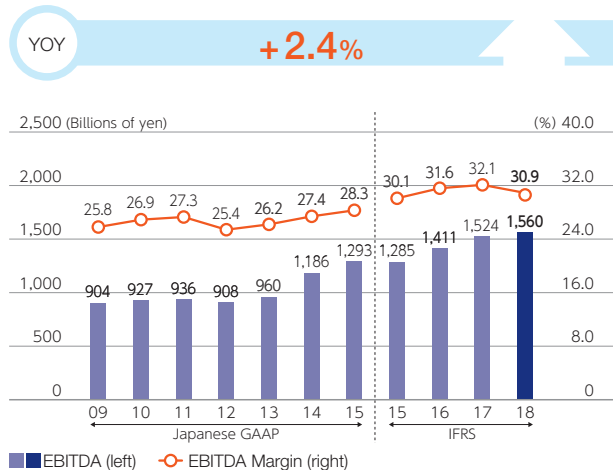


Operating Income

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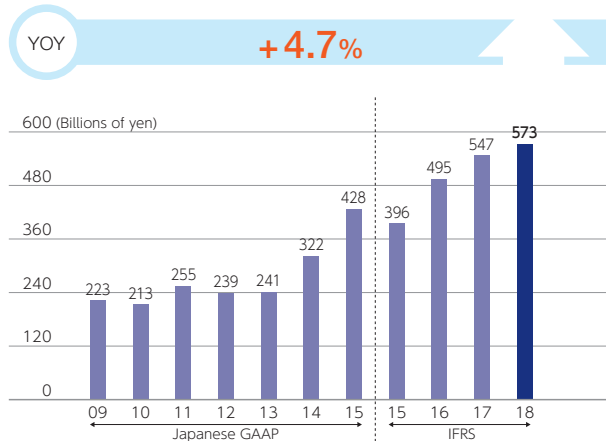


EBITDA



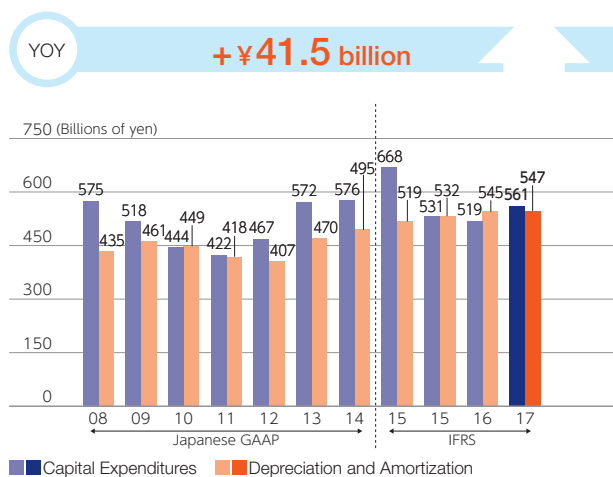
Net Income/Profit for the Year Attributable to Owners of the Parent

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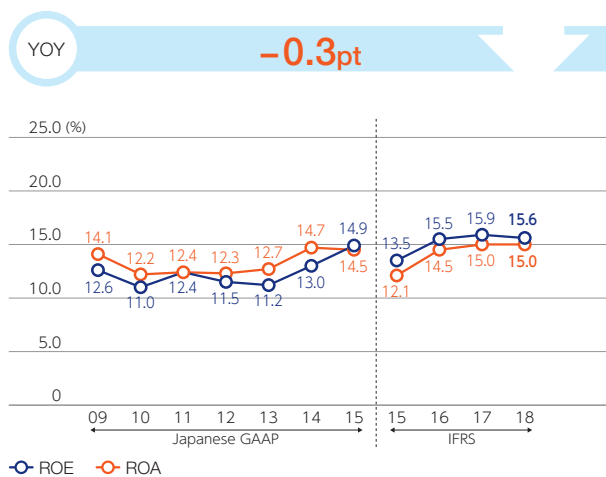


Capital Expenditures

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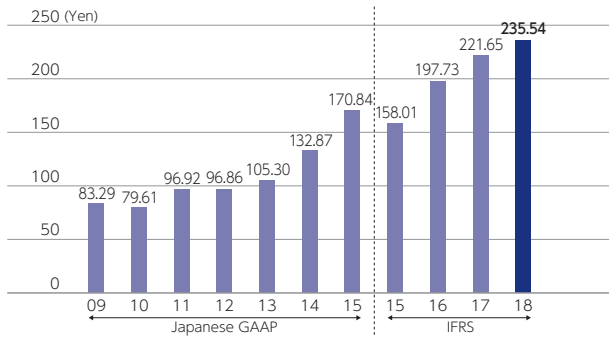


ROE



Earnings per Share/ Net Basic Earnings per Share (EPS)

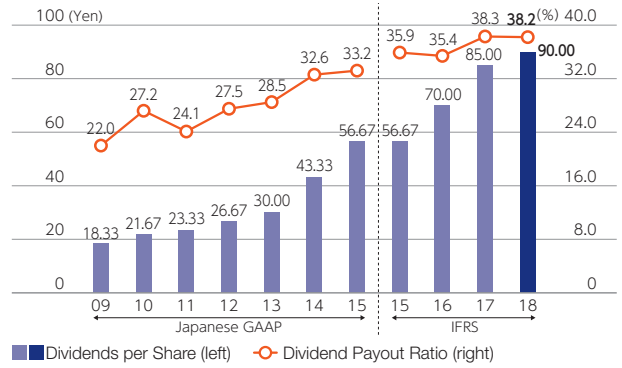
YOY **+6.3%**



Dividends per Share

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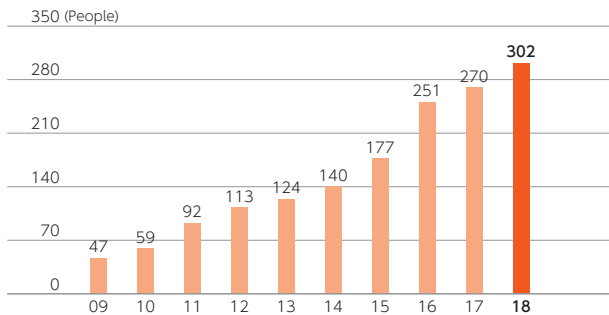
YOY **+5.0 yen**



Number of Female Managers

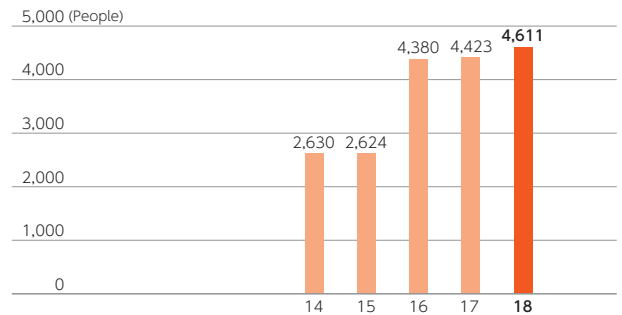
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YOY **+11.9%**



Number of Consolidated Foreign Employees

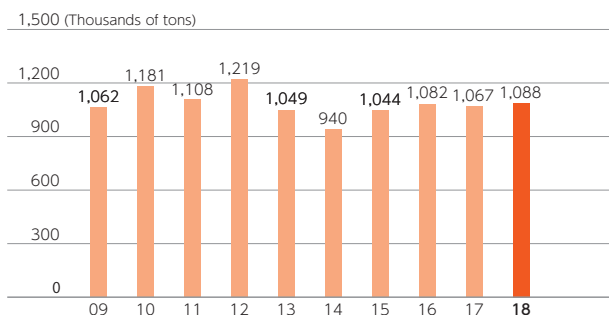
YOY **+4.3%**



CO₂ Emissions

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YOY **+1.9%**



Power Consumption

YOY **+1.9%**

