



**Outline of Interim Financial Result and Full-Year
Forecast for FY ending March 31, 2002**

November 15, 2001
KDDI Corporation



Notes 1: In this material, Figures for FYE 3/01 (1st half and full-year) are 3-company (DDI, KDD and IDO) total unless otherwise defined.

2: Certain statements made in the course of this presentation, including those related to the development of our products, our strategy and the future of our business, are forward looking and involve a number of risks and uncertainties. All forward-looking statements included in this presentation are based upon information available to the company as of the date hereof and the company assumes no obligation to update any such forward-looking statement.

Actual results could differ materially from the company's current expectations due to a number of factors including but not limited to, economic conditions, competitive environment and the success or failure of newly introduced services.

Consolidated Interim Financial Result and Full-year Forecast for FYE3/02 : Highlight



Millions of Yen

	1H of 01/3	1H of 02/3	YoY change		2H of 02/3	HoH change	
	①	②	②－①	%	forecast③	③－②	%
Operating Revenue	1,406,589	1,464,332	57,743	4.1%	1,471,668	7,336	0.5%
Operating Income	57,807	41,408	(16,399)	(28.4)%	50,592	9,184	22.2%
Ordinary Income	39,985	23,570	(16,415)	(41.1)%	46,430	22,860	97.0%
Net Income	16,841	6,694	(10,147)	(60.3)%	56,306	49,612	741.1%

	01/3 full-	02/3 full-year	change	
	year ④	forecast⑤	⑤－④	%
Operating Revenue	2,816,380	2,936,000	119,620	4.2%
Operating Income	98,794	92,000	(6,794)	(6.9)%
Ordinary Income	59,570	70,000	10,430	17.5%
Net Income	21,669	63,000	41,331	190.7%

NW&IP Business: FYE3/02 Full-Year Forecast



100 million Yen

	1H	2H	Full-Year	HoH change
Operating Revenue	3,310	3,410	6,720	100
Operating Income	103	227	330	124
Ordinary Income	55	195	250	140

2nd Half Strategies

- Sales force:
Shift from “MyLine” to Data Services such as DION,IP-VPN
- Converge Customer Base of My Line, DION and au.
Expand Total ARPU
- Strengthen Corporate Solution Sales Force
- FTTH Trial for Broadband Era

Positive Factor in 2H

- Achievement of My Line Target
10 million lines
- Increase in Revenue
 - Local ¥ 14 bn
 - IPVPN ¥ 6 bn
 - DION ¥ 3 bn
- Reduction in My Line Cost
¥ 10 bn

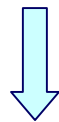
Negative Factor in 2H

- Decrease in Revenue
 - Long Distance ¥ 9 bn
 - International ¥ 6 bn
- Increase in Access Charge due to increasing Local Call
¥ 8.5 bn

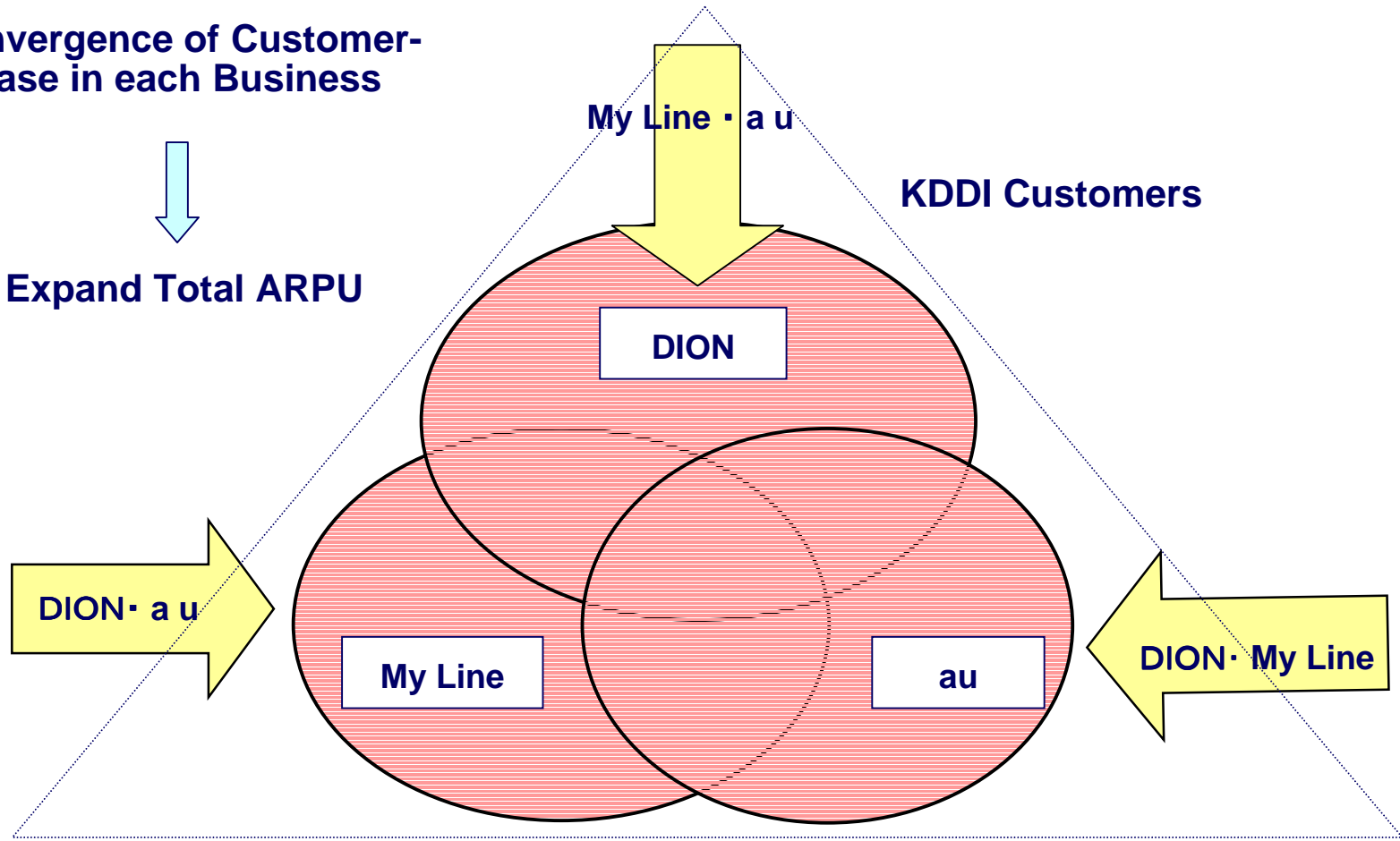
NW&IP Business: Strategy in 2nd Half



Convergence of Customer-base in each Business



Expand Total ARPU



au Business: FYE3/02 Full-Year Forecast



100 million Yen

	1H	2H	Full-Year	HoH change
Operating Revenue	7,899	8,021	15,920	122
Telecom	5,994	6,016	12,010	22
Other Business	1,904	2,006	3,910	102
Operating Income	325	155	480	(170)
Ordinary Income	259	171	430	(88)
Subscribers	11.80mn	12.22mn	12.22mn	0.42mn
Churn Rate	2.62%	2.47%	2.54%	(0.15)%

2nd Half Strategies

- Start Next Generation Services in December
GPS KEITAI
Movie KEITAI
- New Style Marketing
- Strengthen Sales Force
- Develop Corporate-user with Fixed-line Sales Force

Positive Factors in 2H

- Rise Data ARPU by Starting Next Generation Services
- Decrease in Churn Rate (0.15)%
- Reduce Subscriber Acquisition Cost

¥ 8 bn

Negative Factors in 2H

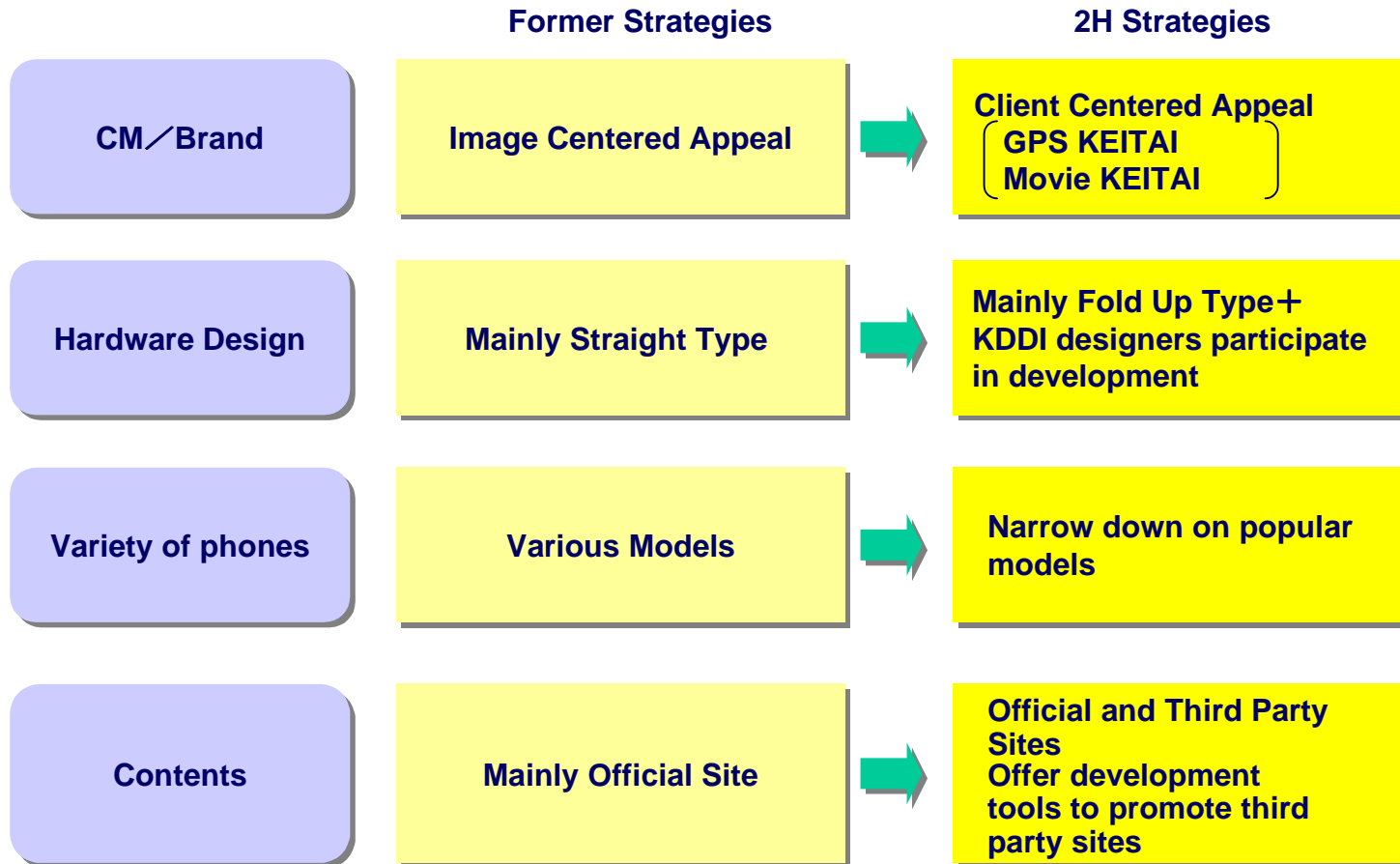
- Voice ARPU Down
- Cost Up by increasing Subscriber

¥ 34 bn

au Business: 2H Strategy



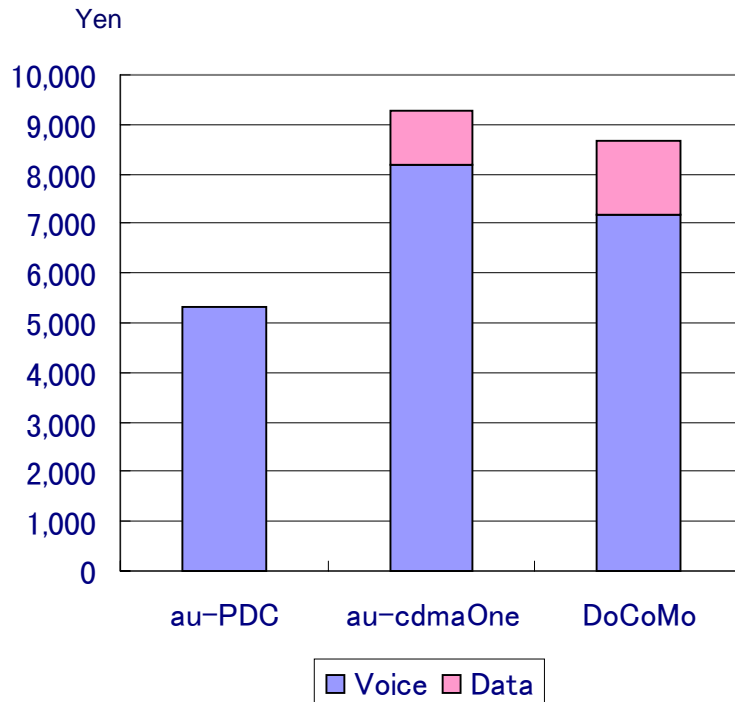
Development of new marketing strategies



au Business: cdmaOne's Advantage

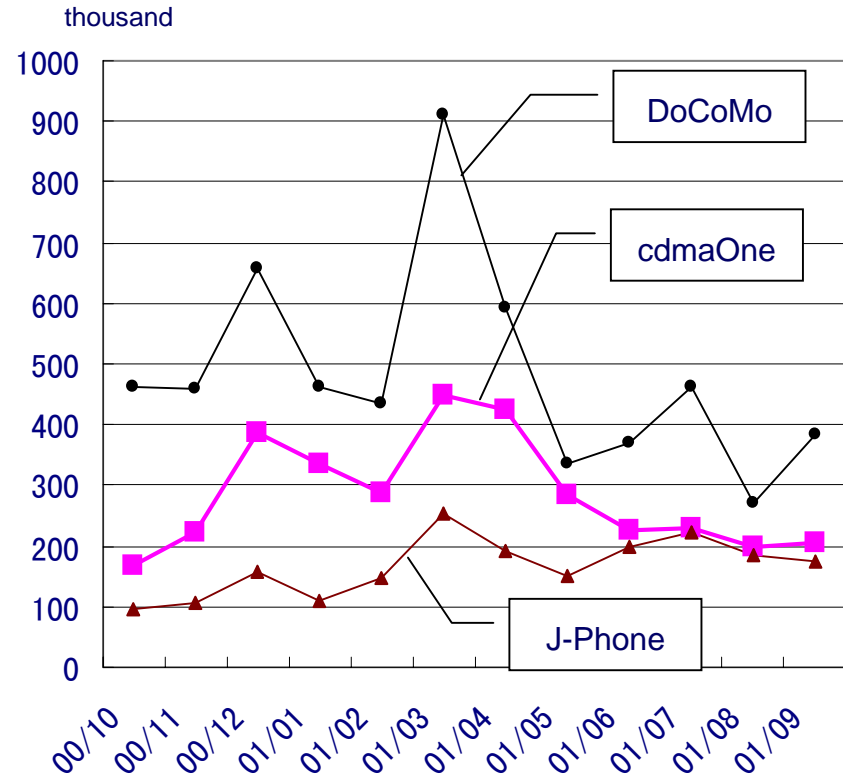


ARPU



1H of FYE3/02	Voice	Data	Total
au-PDC	5,320	-	5,320
au-cdmaOne	8,190	1,090	9,280
DoCoMo	7,190	1,490	8,680

Subscriber Net Adds



TuKa Business : Forecast of FYE3/02 Full Year Forecast



100 Million Yen

	1H	2H	Full-Year	HoH change
Operating Revenue	1,906	1,874	3,780	(32)
Operating Income	(33)	13	(20)	45
Ordinary Income	(61)	(19)	(80)	42
Subscriber	4.02mn	4.03mn	4.03mn	0.01mn
Churn Rate	3.3%	3.1%	3.2%	(0.2)%

2nd Half Strategies

- Establish 3 Companies under 1 management
- Comprehensive restructuring of voice quality, sales force and product concept
- Shift from the focusing on profitability to facilitating for competitiveness in market in 2H

Positive Factors in 2H

- Revise business strategies to reduce sales commission

¥ 9bn

Negative Factors in 2H

- Lower ARPU leading to decrease in revenue

(JPY)	1H	2H
ARPU	6,160	5,890

- Increase in depreciation

Depreciation ¥ 2.3bn

Pocket Business: Forecast of FYE3/02

Full Year Forecast



100 Million Yen

	1H	2H	Full-Year	HoH Change
Operating Revenue	1087	993	2080	(93)
Operating Income	(13)	113	100	127
Ordinary Income	(34)	94	60	128
Subscriber	2.95mn	2.80mn	2.80mn	(0.15)mn
Churn Rate	3.61%	3.17%	3.39%	(0.4)%

2nd Half Strategies

- Accelerate shift towards Data
 - Reduce sales commission
 - Reduce access charge

Positive Factors in 2H

- Reduce costs by management efficiencies

Sales Commission ¥ 6.5 bn

Access Charge ¥ 2.0 bn

Advertising Fee ¥ 1.5 bn

- Stable sales of Air H”
- Target for FY End: Over 0.3 mn

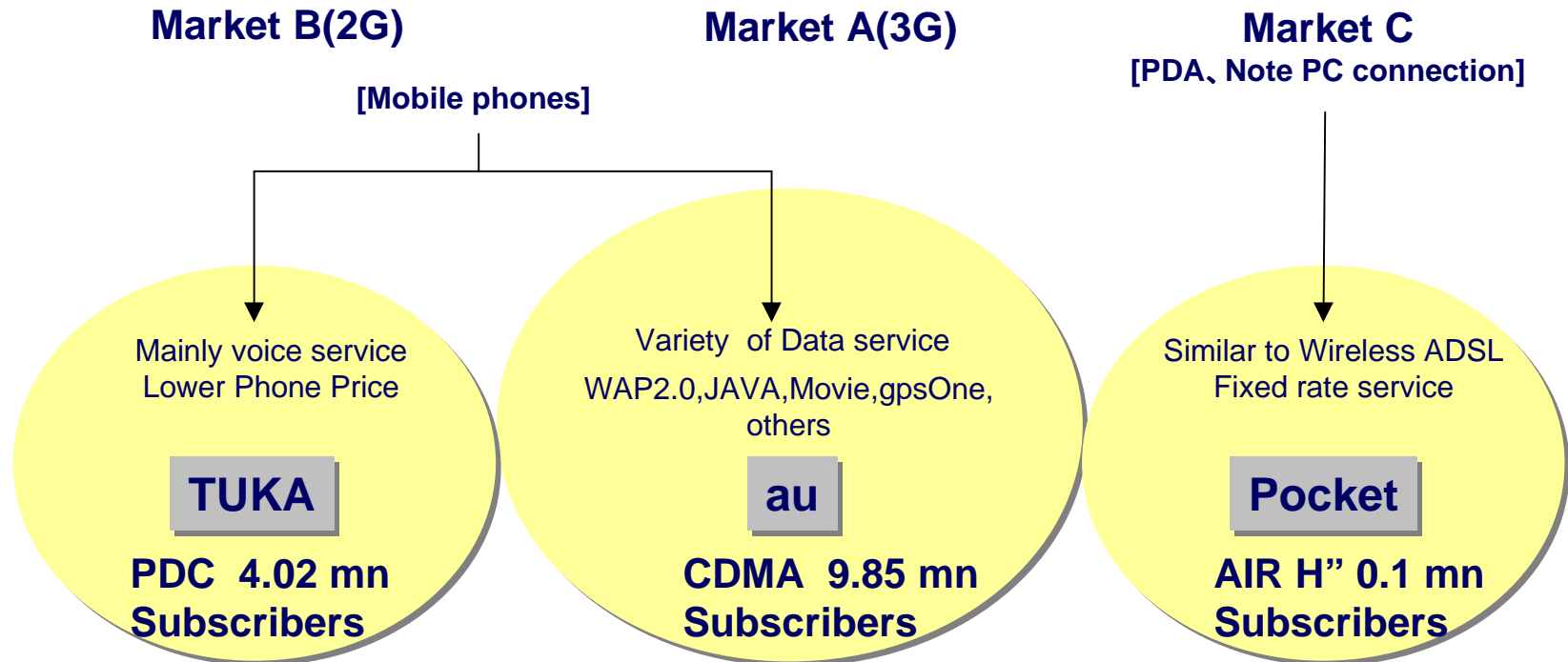
Negative Factors in 2H

- Lower ARPU leading to decrease in revenue

(JPY)	1H	2H
ARPU	5,530	5,290

- Decrease in subscribers
- 0.15 mn

Positioning of KDDI Mobile Business



Securitization of real estate: Reduction of debt and reorganization of inactive assets



- Reduction in debt of ¥180 bn by securitizing real estate
- Slimming up the balance sheet by gain on sales or retirement of inactive assets

Effects on current fiscal year

Gain on Sale	Extraordinary Gain	Extraordinary Loss
¥ 187.4 bn	¥ 140.0 bn	¥ 100.0 bn

Sales or retirement of inactive assets

au Business

1/3

NW&IP Business 1/3

Others 1/3

Summary of Interim Financial Result and Full-Year Forecast for FYE3/02 #1



Millions Yen

	KDDI		au (ex-cellular) *1		TuKa	
	1st Half	Full-Year	1st Half	Full-Year	1st Half	Full-Year
Operating Revenue	824,455	1,955,000	461,337	485,000	190,617	378,000
Operating Income	16,897	51,000	24,622	26,000	(3,276)	(2,000)
Ordinary Income	8,502	41,000	21,679	22,000	(6,098)	(8,000)
Net Income	1,024	48,000	12,406	13,000	(4,514)	(4,000)

	Pocket		Others		Consolidated	
	1st Half	Full-Year	1st Half	Full-Year	1st Half	Full-Year
Operating Revenue	108,717	208,000	146,544	260,000	1,464,332	2,936,000
Operating Income	(1,349)	10,000	1,607	5,000	41,408	92,000
Ordinary Income	(3,412)	6,000	2,600	5,000	23,570	70,000
Net Income	(8,443)	1,000	48	(3,000)	6,694	63,000

(reference)	NW & IP (KDDI)		au business * 2	
	1st Half	Full-Year	1st Half	Full-Year
Operating Revenue	331,092	672,000	789,851	1,592,000
Operating Income	10,326	33,000	32,486	48,000
Ordinary Income	5,560	25,000	25,907	43,000
Net Income	(684)	10,000	14,351	24,000

* 1: Figures of "au(ex-cellular)" are total of au Corporation and Okinawa Cellular Telephone Co.

* 2: Figures of "au business" are total of KDDI's au business, au Corporation and Okinawa Cellular Telephone co.

Summary of Interim Financial Result and Full-Year Forecast for FYE3/02 #2



Capital Expenditure and Depreciation

100 million Yen

	NW&IP		au		TuKa		Pocket *	
	1st Half	Full-year	1st Half	Full-year	1st Half	Full-year	1st Half	Full-year
CAPEX	509	1,180	739	2,300	248	570	123	160
Depreciation	628	1,200	1,003	2,320	287	600	193	380

*From FYE3/02 1H, DDI Pocket's Wireless base station's asset life has changed from 6 to 9 years. Therefore, the depreciation for 1H of FYE3/02 has been reduced by ¥12,473 mn and subsequently ¥ 24.5 bn decrease is expected for the full year.

Number of Subscribers

10 thousand subscribers

	DION		au		TuKa		Pocket	
	1st Half	Full-year	1st Half	Full-year	1st Half	Full-year	1st Half	Full-year
Subscribers	202	228	1,180	1,222	402	403	295	280
Change from March 31, 2001	22	48	82	124	7	8	(17)	(32)

note: Figures of "DION" subscribers are the number of DION Dial-Up contracts including Newweb.

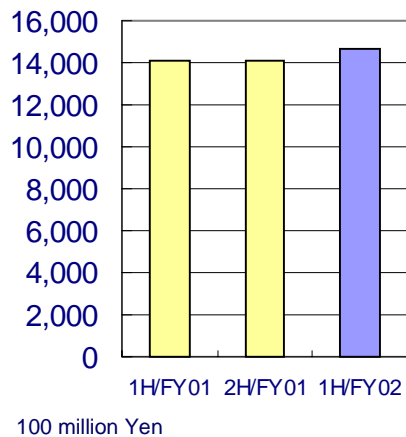
Summary of Interim Financial Result for FY ending March 31, 2002

Consolidated Interim Financial Result for FYE3/02

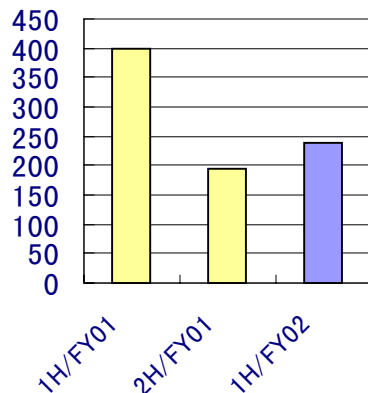


Million Yen

Operating Revenue



Ordinary Income



FY ended March 31	2001		2002	YoY Change	
	1H ①	2H	1H ②	②－①	
Operating Revenue	1,406,589	1,409,791	1,464,332	57,743	4.1%
Operating Income	57,807	40,986	41,408	(16,399)	(28.4)%
Ordinary Income	39,985	19,585	23,570	(16,415)	(41.1)%
Net Income	16,841	13,426	6,694	(10,147)	(60.3)%
Total Asset	2,187,904	3,639,363	3,459,291	1,271,387	58.1%
Stockholders' Equity *	347,343	845,090	850,169	502,826	144.8%
Stockholders' Equity Ratio *	15.9%	23.2%	24.6%	8.7%	—
Stockholders' Equity per Share *	¥144,853.71	¥199,273.12	¥200,470.56	¥55,616.85	38.4%
Free Cash Flow	(57,698)	(112,304)	(22,789)	34,909	(60.5)%
Depreciation	193,909	213,706	211,778	17,869	9.2%
CAPEX	277,017	302,459	166,947	(110,070)	(39.7)%
EBITDA	248,962	264,891	256,825	7,863	3.2%
EBITDA Margin	17.7%	18.8%	17.5%	(0.2)%	(0.9)%
Interest-bearing Debt	2,240,856	2,097,627	2,049,461	(191,395)	(8.5)%

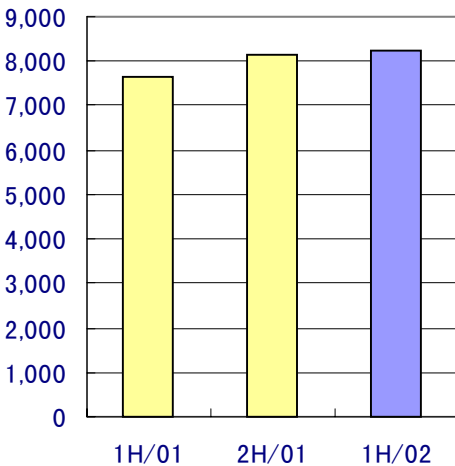
* : Figures for 1H of FY2001 of “Total Asset”, “Stockholders’ Equity”, “Stockholders’ Equity Ratio” and “Stockholders’ Equity per Share” are DDI’s Consolidated, not 3-company total.

Non-consolidated Interim Financial Result for FYE3/02



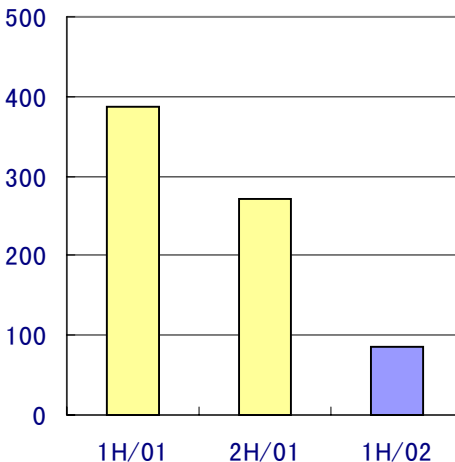
Operating Revenue

Million Yen



100 million Yen

Operating Income



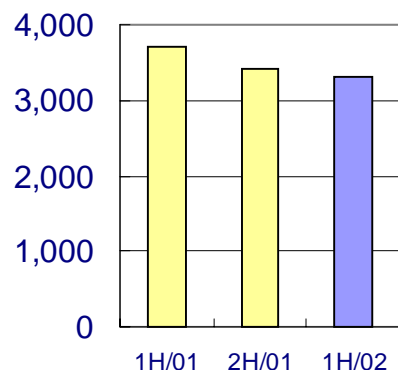
FY ended March 31	2001		2002	YoY Change	
	1H ①	2H	1H ②	②－①	
Operating Revenue	765,896	814,601	824,455	58,559	7.6%
Telecom Revenue	548,341	515,068	558,117	9,776	1.8%
Other Revenue	217,555	299,533	266,337	48,782	22.4%
Operating Income	42,225	28,884	16,897	(25,328)	(60.0)%
Ordinary Income	38,649	27,292	8,502	(30,147)	(78.0)%
Net Income	25,698	12,575	1,024	(24,674)	(96.0)%
Depreciation	83,163	97,353	110,954	27,791	33.4%
CAPEX	158,651	308,209	80,810	(77,841)	(49.1)%
EBITDA	128,792	129,436	128,583	(209)	(0.2)%
EBITDA Margin	16.8%	15.9%	15.6%	(1.2)%	(7.3)%

Breakdown by Business: NW&IP (non-consolidated)



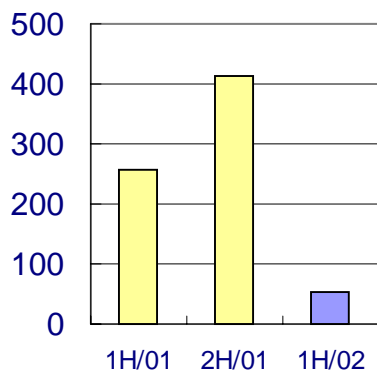
Million Yen

Operating Revenue



100 million Yen

Operating Income



FY ended March 31	2001		2002	YoY Change	
	1H ①	2H	1H ②	②-①	
Operating Revenue	370,204	341,252	331,092	(39,112)	(10.6)%
Telecom Revenue	354,823	316,697	309,856	(44,967)	(12.7)%
Other Revenue	15,381	24,555	21,236	5,855	38.1%
Operating Income	28,826	38,658	10,326	(18,500)	(64.2)%
Ordinary Income	25,779	41,246	5,560	(20,219)	(78.4)%
Net Income	16,725	21,671	(684)	(17,409)	(104.1)%
Depreciation	60,902	62,980	62,780	1,878	3.1%
CAPEX	66,862	72,879	50,912	(15,950)	(23.9)%
EBITDA	97,886	105,083	73,984	(23,902)	(24.4)%
EBITDA Margin	26.4%	30.8%	22.3%	(4.1)%	(15.5)%

Note: In this material, "NW&IP" means KDDI's non-consolidated result excluding its au business and not including subsidiaries' NW&IP business results.

Breakdown by Business: NW&IP (non-consolidated)

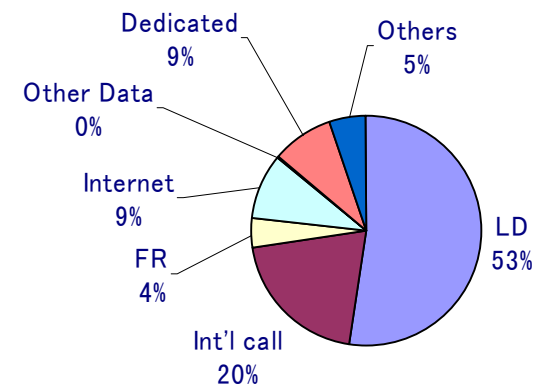


Telecom Revenue Breakdown

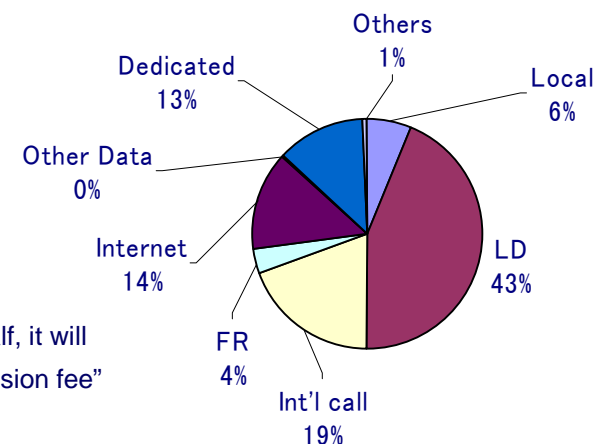
Million Yen

FY ended March 31	2001		2002	YoY Change	
	1H ①	2H	1H ②	②－①	
Voice Transmission	257,431	220,143	219,764	(37,667)	(14.6)%
Local Call	-	-	20,143	-	-
Long Distance	185,125	156,463	139,159	(45,966)	(24.8)%
International	72,305	63,679	60,462	(11,843)	(16.4)%
Data Transmission	48,097	53,478	56,543	8,446	17.6%
FR	14,418	11,675	11,414	(3,004)	(20.8)%
Internet	32,375	40,470	44,171	11,796	36.4%
Other Data	1,302	1,332	958	(344)	(26.4)%
Dedicated Lines	31,994	38,697	40,169	8,175	25.6%
Others	17,300	4,396	1,699	(15,601)	(90.2)%
(reference) IP-VPN	-	624	3,742	-	-

1st half of FY2001



2nd half of FY2001

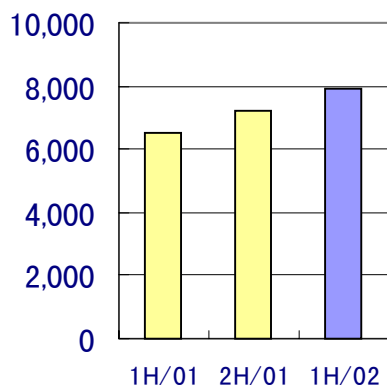


* : "Transmission fee" and "SI Solutions" were included under "Others" for 3/01 1st half. As of 3/01 2nd half, it will be classified under "Other business operations income." "Others" for 3/01 1st half, excluding "Transmission fee" and "SI Solutions" is ¥4,011mn

Breakdown by Business: au Business



Operating Revenue

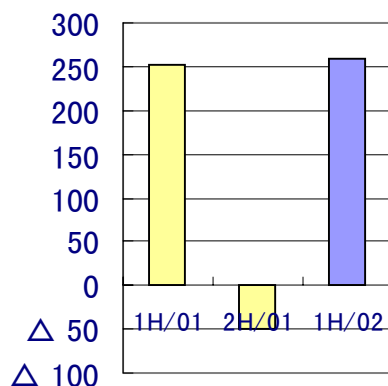


Million Yen

FY ended March 31	2001		2002	YoY Change	
	1H ①	2H	1H ②	②-①	
Operating Revenue	652,798	720,608	789,851	137,053	21.0%
Telecom Revenue	508,824	515,655	599,430	90,606	17.8%
Other Revenue	143,973	204,953	190,421	46,448	32.3%
Operating Income	32,515	845	32,486	(29)	(0.1)%
Ordinary Income	25,123	(4,878)	25,907	784	3.1%
Net Income	12,361	(5,387)	14,351	1,990	116.1%
Depreciation	78,529	95,178	100,274	21,745	27.7%
CAPEX	162,867	132,410	73,869	(88,998)	(54.6)%
EBITDA	113,901	102,718	142,312	28,411	24.9%
EBITDA Margin	17.4%	14.3%	18.0%	0.6%	3.3%

100 million Yen

Operating Income

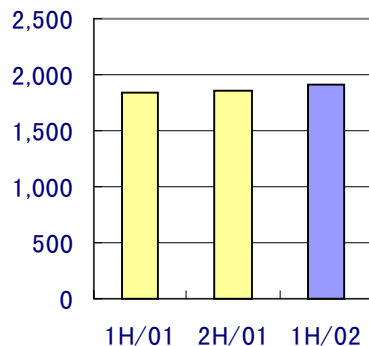


Note: Includes KDDI's other business for cellular operators. Numbers excluding such business (consistent with previous disclosures) are found at the end of this presentation

Breakdown by Business: TuKa

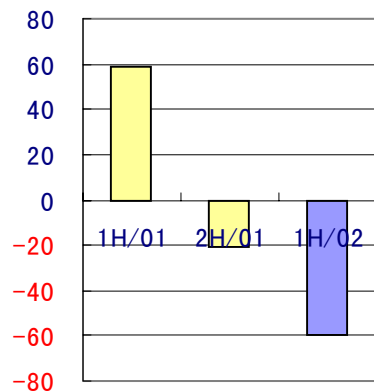


Operating Revenue



100 million Yen

Operating Income



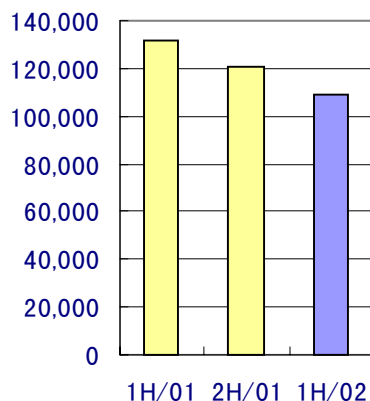
Million Yen

FY ended March 31	2001		2002	YoY Change	
	1H ①	2H	1H ②	②-①	
Operating Revenue	184,086	184,910	190,617	6,531	3.5%
Telecom Revenue	147,594	144,594	150,879	3,285	2.2%
Other Revenue	36,492	40,316	39,737	3,245	8.9%
Operating Income	8,615	(307)	(3,276)	(11,891)	(138.0)%
Ordinary Income	5,972	(2,190)	(6,098)	(12,070)	(202.1)%
Net Income	4,840	(2,668)	(4,514)	(9,354)	(193.3)%
Depreciation	23,003	26,148	28,714	5,711	24.8%
CAPEX	29,100	71,700	24,806	(4,294)	(14.8)%
EBITDA	32,927	25,190	25,633	(7,294)	(22.2)%
EBITDA Margin	17.9%	13.6%	13.4%	(4.4)%	(24.8)%

Breakdown by Business: Pocket(PHS)

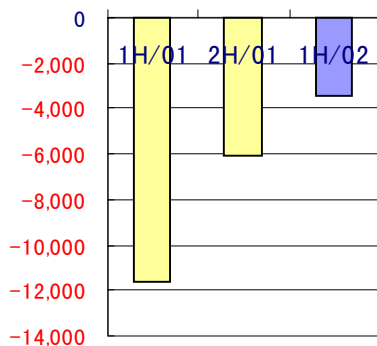


Operating Revenue



100 million Yen

Operating Income



Million Yen

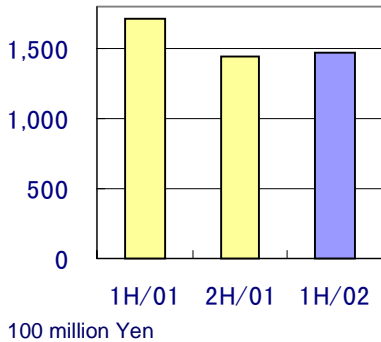
FY ended March 31	2001		2002	YoY Change	
	1H ①	2H	1H ②	②-①	
Operating Revenue	131,378	120,505	108,717	(22,661)	(17.2)%
Telecom Revenue	124,204	113,139	101,576	(22,628)	(18.2)%
Other Revenue	7,173	7,365	7,141	(32)	(0.4)%
Operating Income	(9,172)	(3,726)	(1,349)	7,823	(85.3)%
Ordinary Income	(11,645)	(6,096)	(3,412)	8,233	(70.7)%
Net Income	(11,879)	(6,311)	(8,443)	3,436	(28.9)%
Depreciation	30,404	31,108	19,338	(11,066)	(36.4)%
CAPEX	17,600	9,700	12,294	(5,306)	(30.1)%
EBITDA	22,180	27,653	18,165	(4,015)	(18.1)%
EBITDA Margin	16.9%	22.9%	16.7%	(0.2)%	(1.0)%

Note: From FYE3/02, DDI Pocket's Wireless base station's asset life has changed from 6 to 9 years. Therefore, the depreciation for 1H of FYE3/02 has been reduced by ¥12,473mn

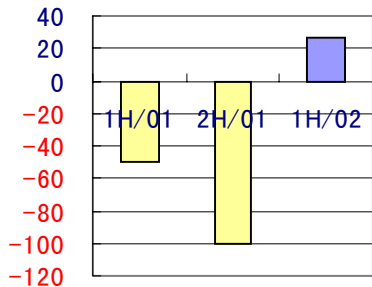
Breakdown by Business: Other Consolidated Subsidiaries Total



Operating Revenue



Operating Income



Million Yen

FY ended March 31	2001		2002 1H ③	YoY Change ②-①	
	1H ①	2H			
Operating Revenue	171,732	144,637	146,544	(25,188)	(14.7)%
Operating Income	(3,516)	3,050	1,607	5,123	145.7%
Ordinary Income	(5,005)	(10,022)	2,600	7,605	151.9%
Net Income	(7,425)	(23,892)	48	7,473	100.6%

(Reference) KDD-SCS

Million Yen

FY ended March 31	2001		2002 1H ③	YoY Change ②-①	
	1H ①	2H			
Operating Revenue	95,320	42,372	48,625	(46,695)	(49.0)%
Operating Income	(6,358)	662	(1,834)	4,524	71.2%
Ordinary Income	(5,984)	(6,203)	(461)	5,523	92.3%
Net Income	(5,986)	(18,109)	(979)	5,007	83.6%

Consolidated Balance Sheets



Million Yen

at the end of	Mar. 31 2001	Sep. 30 2001	Change	
Assets				
Fixed Assets	2,784,934	2,734,480	(50,454)	(1.8)%
Telecommunication Fixed Assets	2,475,550	2,410,871	(64,679)	(2.6)%
Tangible Fixed Assets	2,169,333	2,115,942	(53,391)	(2.5)%
Intangible Fixed Assets	306,217	294,928	(11,289)	(3.7)%
Other Business Fixed Assets	97,226	99,145	1,919	2.0%
Tangible Fixed Assets	75,734	74,189	(1,545)	(2.0)%
Intangible Fixed Assets	21,492	24,955	3,463	16.1%
Investments	212,157	224,463	12,306	5.8%
Current Assets	854,428	724,811	(129,617)	(15.2)%
Total Assets	3,639,363	3,459,291	(180,072)	(4.9)%

	Mar. 31 2001	Sep. 30 2001	Change	
Liabilities				
Non-Current Liabilities	1,668,968	1,577,972	(90,996)	(5.5)%
Current Liabilities	1,113,952	1,020,121	(93,831)	(8.4)%
Total Liabilities	2,782,920	2,598,093	(184,827)	(6.6)%
Minority Interests				
Minority Interests	11,352	11,028	(324)	(2.9)%
Shareholders' Equity				
Paid in Capital	141,851	141,851	0	0.0%
Additional Paid in Capital	304,096	304,189	93	0.0%
Retained Earnings	401,442	404,554	3,112	0.8%
Mark-to-market adjustment	-	552	-	-
Foreign Currency Adjustment	(2,290)	(971)	1,319	(57.6)%
Treasury Stock	(3)	(1)	2	(66.77)%
Stocks Held by Subsidiaries	(5)	(5)	0	0.0%
Total Shareholders' Equity	845,090	850,169	5,079	0.6%
Total Liabilities and Shareholders' Equity	3,639,363	3,459,291	(180,072)	(4.9)%

Free Cash Flow and Interest-bearing Debt



Free Cash Flow

Million Yen

FY ended March 31	2001		2002	Change	
	1H	2H ①	1H ②	②-①	
KDDI	(86,692)	(144,802)	(29,845)	114,957	79.4%
au(ex-Cellular)	14,575	(32,597)	5,483	38,080	116.8%
TuKa	(15,640)	(65,242)	(727)	64,515	98.9%
Pocket	5,259	6,532	(1,562)	(8,094)	(123.9)%
Consolidated	(57,698)	(112,304)	(22,789)	89,515	79.7%

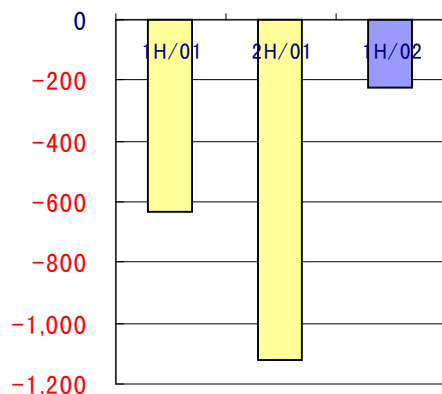
Interest-bearing Debt

Million Yen

FY ended March 31	2001		2002	Change	
	1H	2H ①	1H ②	②-①	
KDDI *	1,147,780	1,040,996	1,001,081	(39,915)	(3.8)%
au(ex-Cellular)	534,806	511,931	508,235	(3,696)	(0.7)%
TuKa	334,185	385,320	386,992	1,672	0.4%
Pocket	268,500	259,792	262,234	2,442	0.9%
Consolidated	2,240,856	2,097,627	2,049,461	(48,166)	(2.3)%

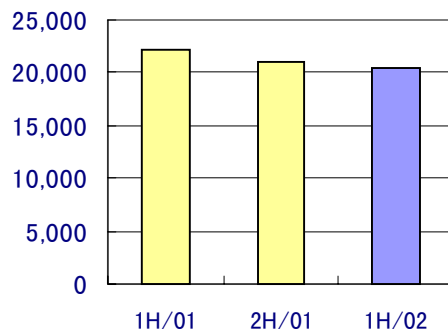
Note: KDDI's interest-bearing debt includes inter-group loans

Consolidated FCF



100 million Yen

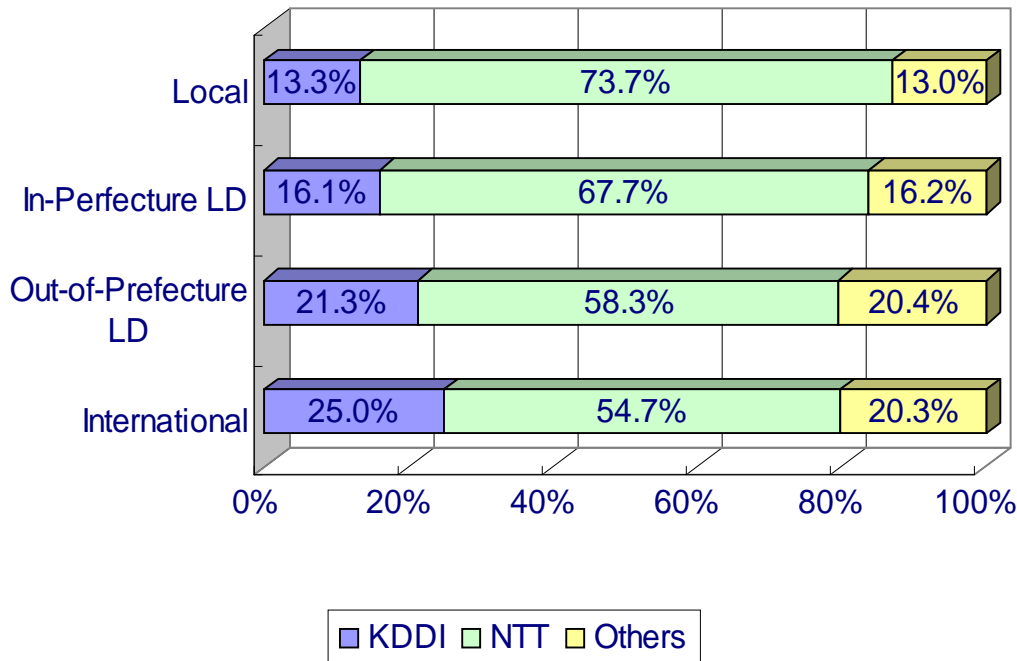
Consolidated Interest-bearing Debt



My Line - Carrier Selection Service

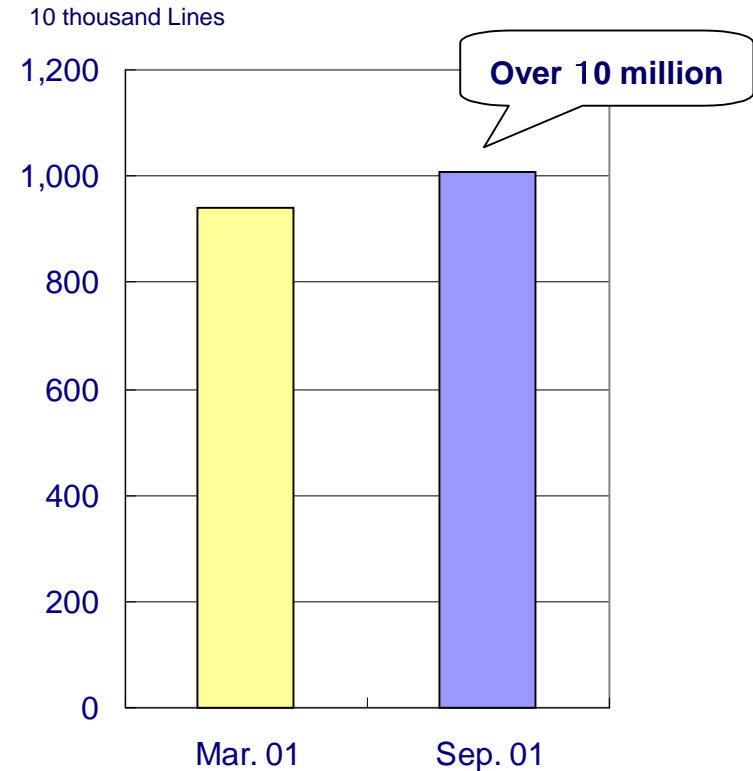


**My Line: Registered Line Share
(as of September 30, 2001)**



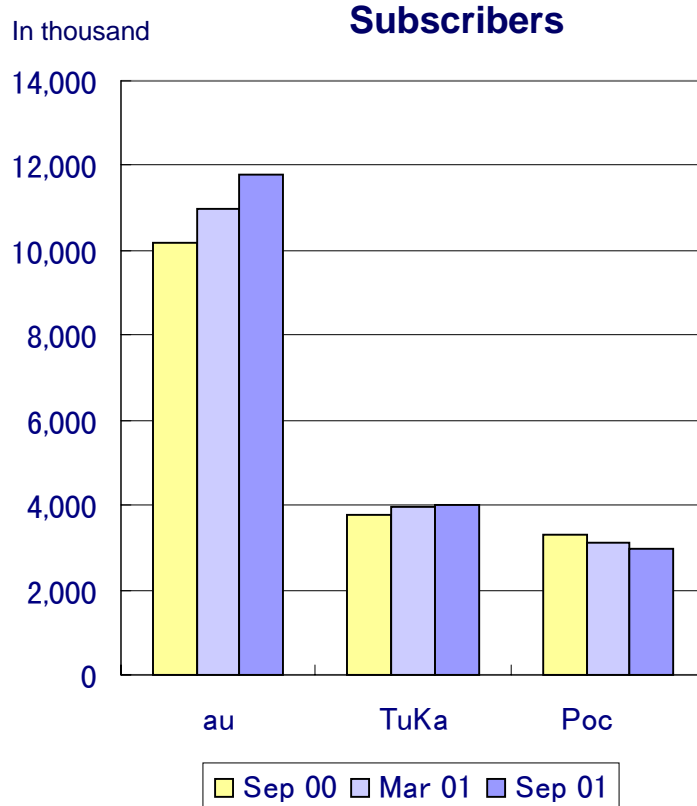
note: Percentage of "NTT" show total share of NTT East and West in "Local" and "In-Prefecture LD" categories and share of NTT Communications in "Out-of-Prefecture LD" and "International" categories.

Actual Domestic Telephone Lines using KDDI

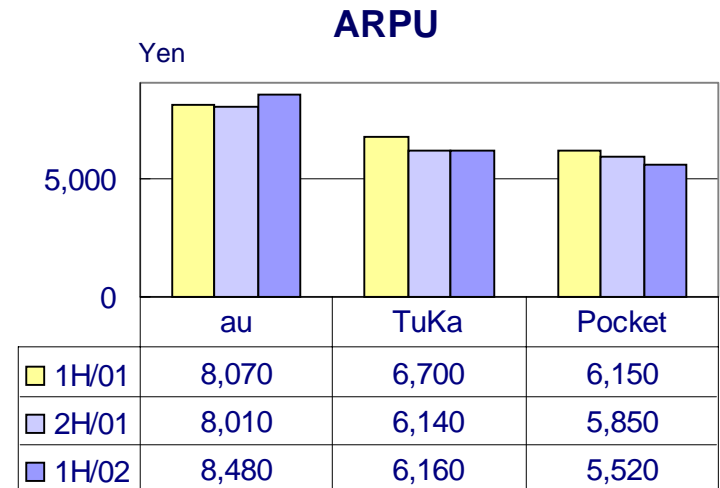


Note: Figures above are the number of subscriber telephone lines including registered and non-registered lines using KDDI's domestic telephone services (local and long-distance) in the month mentioned above.

KDDI's Mobile Businesses #1



at the end of	Sep. 2000	Mar. 2001 ①	Sep. 2001 ②	change ②-①
au	10,202	10,986	11,798	812
TuKa	3,789	3,954	4,020	66
Pocket	3,299	3,123	2,953	(170)



Breakdown of au's ARPU

	1H/01	2H/01	1H/02
Voice etc.	7,810	7,410	7,610
Data	260	590	870
Total	8,070	8,010	8,480

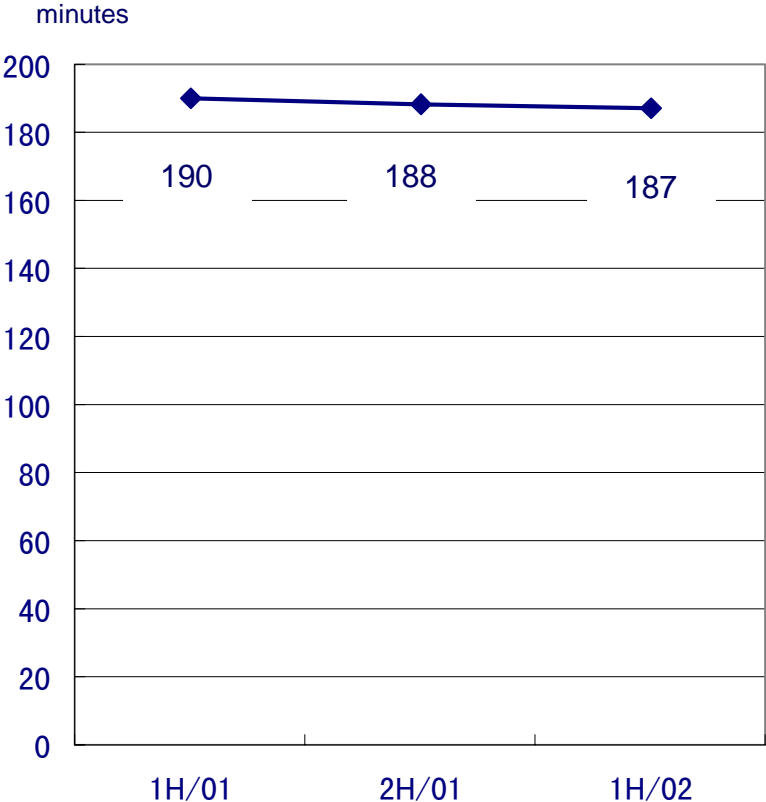
Note: For 1H/02, the effects of M-Mcall's E-E for au and TuKa's ARPU (Voice and Total) have been included. The effects for 02/3 1H as are as follows in its respective order: ¥830 and ¥480.

Furthermore, ARPU had previously included part of commissions; however, ARPU now includes only monthly fee and call charges. Numbers disclosed above differs from previously disclosed numbers

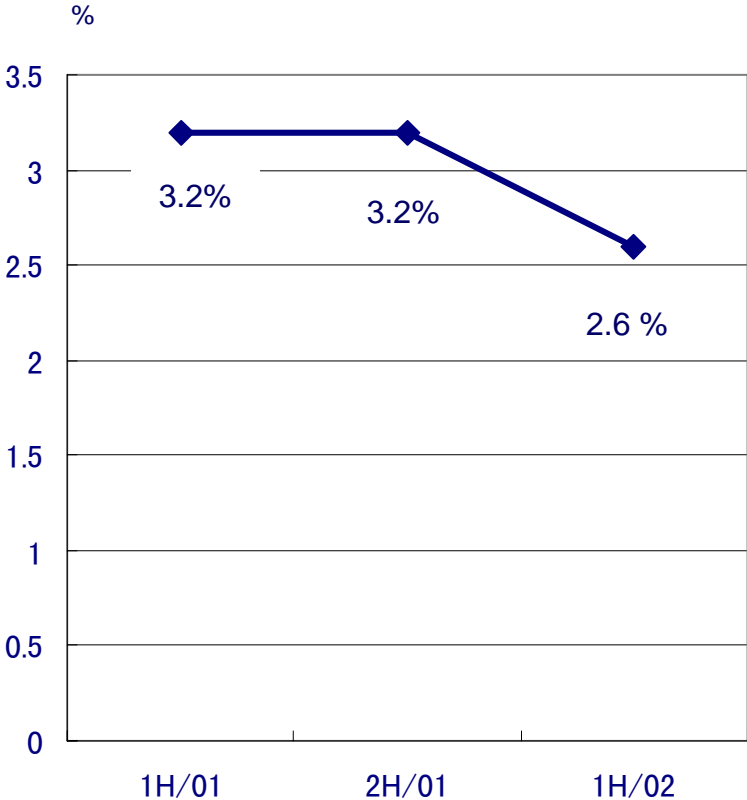
KDDI's Mobile Businesses #2 - au Business



MOU



Churn Rate



Reference #1 : NW&IP Business Results by Former Classification



Million Yen

	2001/3		2002/3	change	
	1H ①	2H ②	1H ②	②－①	
Operating Revenue	522,360	531,326	491,172	(31,188)	(6.0)%
Telecom Revenue	354,823	316,697	309,856	(44,967)	(12.7)%
Other Income	167,537	214,629	181,316	13,779	8.2%
Operating Income	35,707	43,759	16,836	(18,871)	(52.8)%
Ordinary Income	35,020	46,347	12,070	(22,950)	(65.5)%
Net Profit	22,085	24,630	3,092	(18,993)	(86.0)%
Depreciation	61,656	66,262	66,195	4,539	7.4%
CAPEX	71,352	79,113	55,923	(15,429)	(21.6)%
EBITDA	105,521	113,521	83,921	(21,600)	(20.5)%
EBITDA Margin	20.2%	21.4%	17.1%	(3.1)%	(15.4)%

Reference #2: au Business Results by Former Classification



Million Yen

	2001/3		2002/3	change	
	1H ①	2H ②	1H ②	②－①	
Operating Revenue	651,432	723,438	794,618	143,186	22.0%
Telecom Revenue	508,824	519,918	605,286	96,462	19.0%
Other Revenue	142,607	203,519	189,332	46,725	32.8%
Operating Income	25,593	(4,113)	24,683	(910)	(3.6)%
Ordinary Income	18,201	(9,836)	18,111	(90)	(0.5)%
Net Income	12,368	(5,485)	10,339	(2,029)	83.6%
Depreciation	77,774	91,895	96,859	19,085	24.5%
CAPEX	158,376	126,174	68,858	(89,518)	(56.5)%
EBITDA	106,223	94,422	131,082	24,859	23.4%
EBITDA Margin	16.3%	13.1%	16.5%	0.2%	1.2%

Reference #3: Financial Result for FY2001



Million Yen

	KDDI		au(ex-Cellular)		TuKa	
	1H	Full-Year	1H	Full-Year	1H	Full-Year
Operatin Revenue	765,896	1,580,500	407,894	848,057	184,086	368,997
Operating Income	42,225	71,111	19,074	29,836	8,615	8,307
Ordinary Income	38,649	65,942	14,571	23,789	5,972	3,782
Net Income	25,698	38,274	8,754	15,325	4,840	2,171

	Pocket		Other		Consolidated	
	1H	Full-Year	1H	Full-Year	1H	Full-Year
Operatin Revenue	131,378	251,883	171,733	316,382	1,406,589	2,816,380
Operating Income	(9,172)	(12,898)	(3,516)	(461)	57,807	98,794
Ordinary Income	(11,645)	(17,742)	(5,005)	(15,027)	39,985	59,570
Net Income	(11,879)	(18,190)	(7,425)	(31,317)	16,841	21,669

Reference #4: Major Services Statistics



Local Call Traffic		FY 01		FY02
		1H ①	2H	1H ②
Call	in million	-	-	1,436
Minutes	in million	-	-	4,626

Long Distance Call Traffic		FY01		FY02	Change	
		1H ①	2H	1H ②	②-①	%
Call	in million	7,209	7,319	7,476	267	3.7%
Minutes	in million	14,384	13,897	13,674	(710)	(4.9)%

International Call Traffic		FY01		FY02	Change	
		1H ①	2H	1H ②	②-①	%
Call	in million	247	251	242	(5)	(2.1)%
	Outbound	122	116	110	(12)	(10.9)%
	Inbound	113	123	121	8	6.6%
	Transit	12	12	11	(1)	(9.1)%
Minutes	in million	1,129	1,178	1,151	22	1.9%
	Outbound	575	557	536	(39)	(7.3)%
	Inbound	481	550	541	60	11.1%
	Transit	73	71	74	1	1.4%

DION Subscriber including NEWEB		FY01		FY02	Change	
		1H ①	2H	1H ②	②-①	%
Dial-up	in thousand	1,516	1,800	2,022	506	25.0%
Dedicated	in thousand	14	17	14	0	0.0%

Reference #4: Major Services Statistics



Mobile Subscriber in thousand		FY01 end of		FY02 end of 1H ②	Change	
		1H ①	2H		②-①	%
au		10,201	10,986	11,798	1,597	15.7%
	cdmaOne	6,433	8,277	9,851	3,418	53.1%
	PDC	3,768	2,708	1,947	(1,821)	(48.3)%
TuKa		3,789	3,954	4,020	231	6.1%
Ezweb		3,893	6,716	8,594	4,701	120.8%
	au	3,238	5,634	7,298	4,060	125.4%
	TuKa	655	1,083	1,296	641	97.9%
Pocket		3,299	3,123	2,953	(346)	(10.5)%
	H' Link(Mail Users)	1,560	1,560	1,450	(110)	(7.1)%
	H' Link(Terminal)	2,450	2,460	2,420	(30)	(1.2)%

Mobile : ARPU · MOU · Churn Rate			FY01 end of		FY02 end of 1H ②	Change	
			1H ①	2H		②-①	%
au	ARPU	Yen	8,070	8,010	8,480	410	5.1%
	MOU	Minutes	190	188	187	(3)	(1.6)%
	Churn	%	3.2	3.2	2.6	(0.6)	(18.8)%
TuKa	ARPU	Yen	6,700	6,140	6,160	(540)	(8.1)%
	MOU	Minutes	164	161	155	(9)	(5.5)%
	Churn	%	3.3	3.3	3.3	0	0.0%
Pocket	ARPU	Yen	6,150	5,850	5,520	(630)	(10.2)%
	MOU	Minutes	233	220	249	16	6.9%
	Churn	%	3.7	3.7	3.6	(0.1)	(2.7)%