
Data Book
The Interim Financial Results for FY 3/2005

October 28, 2004

KDDI Corporation

The Interim Financial Results for FY 3/05

Consolidated	FY 3/04					FY 3/05			
			1H	2H	Full year	1H			*2 Full year (E)
	1Q	2Q				1Q	2Q		Includes the effect of selling PHS business
Operating revenues	689,668	696,892	1,386,560	1,459,538	2,846,098	720,075	751,248	1,471,324	2,899,000
Telecommunications business	557,052	568,392	1,125,444	1,143,282	2,268,726	582,353	596,774	1,179,127	2,306,000
Voice communications	371,829	372,103	743,932	725,029	1,468,961	*3 359,634	365,838	725,472	-
Digital data transmission	143,103	154,473	297,576	337,746	635,322	185,455	194,063	379,518	-
Leased circuits	22,032	21,270	43,302	39,200	82,502	17,211	16,087	33,298	-
Other	20,088	20,546	40,634	41,307	81,941	20,052	20,773	40,825	-
Other business	132,616	128,500	261,116	316,256	577,372	137,722	154,475	292,197	593,000
Operating income	85,060	73,171	158,230	133,874	292,105	89,557	72,870	162,427	309,000
Ordinary income	81,198	67,041	148,239	126,309	274,548	87,171	69,104	156,275	300,000
Extraordinary income (loss)	(6,841)	2,075	(4,766)	(77,681)	(82,447)	0	-20,763	-20,763	5,000
Net income	43,932	41,923	85,855	31,170	117,025	51,663	26,179	77,842	198,000
Total assets *1	2,732,674	-	2,701,108	-	2,639,581	2,560,557	-	2,521,547	N.A.
Shareholders' equity *1	943,896	-	987,153	-	1,009,391	1,050,644	-	1,078,698	N.A.
Shareholders' equity ratio *1	34.5%	-	36.5%	-	38.2%	41.0%	-	42.8%	N.A.
Shareholders' equity per share *1	¥223,908	-	¥234,270	-	¥239,515	¥249,320	-	¥255,642	N.A.
Free cash flows	112,708	134,110	246,818	157,414	404,232	32,855	80,285	113,140	406,000
Depreciation	92,248	91,007	183,255	182,445	365,700	92,013	91,295	183,308	352,000
Capex (cash flow basis)	33,766	40,044	73,810	179,447	253,257	42,128	73,415	115,543	310,000
EBITDA	178,389	170,965	349,354	338,673	688,027	183,174	168,603	351,777	678,000
EBITDA margin	25.9%	24.5%	25.2%	23.2%	24.2%	25.4%	22.4%	23.9%	23.4%
Interest bearing debt *1	1,423,561	-	1,298,483	-	1,179,764	1,116,906	-	1,010,574	871,000
Net debt *1	1,266,028	-	1,134,997	-	983,246	960,089	-	878,178	N.A.
Debt / EBITDA Ratio	-	-	-	-	1.7	-	-	-	1.3
Debt / Equity Ratio	1.51	-	1.32	-	1.17	1.06	-	0.94	0.75

*1 The figures as of the end of each periods.

*2 Includes the effect of selling PHS business (operated by DDI Pocket Inc.) on October 1st, 2004.

*3 From FY 3/05, KDDI quit disclosing "Telecommunications business" revenues by segment, like "Voice communications", "Digital data transmission", "Leased circuits" and "Other", by its new accounting policy. Those figures for FY 3/05 are as references (only for consolidated basis).

The Interim Financial Results for FY 3/05

millions of Yen

au Business	FY 3/04					FY 3/05			
			1H	2H	Full year				Full year (E)
	1Q	2Q				1Q	2Q	1H	
Operating revenues	425,615	439,125	864,740	960,334	1,825,074	486,229	519,065	1,005,294	2,049,000
Telecommunications business	324,179	339,718	663,898	710,234	1,374,132	377,264	392,191	769,455	1,569,000
Voice communications	205,375	208,939	414,314	419,484	833,798	*1 -	-	-	-
Digital data transmission	118,786	130,751	249,537	290,715	540,253	-	-	-	-
Other	18	28	46	35	81	-	-	-	-
Other business	101,435	99,407	200,842	250,100	450,942	108,966	126,874	235,839	480,000
Operating income	64,582	64,317	128,898	110,570	239,469	79,892	63,637	143,529	293,000
Ordinary income	61,920	61,047	122,968	106,146	229,114	79,069	62,224	141,293	289,000
Extraordinary income (loss)	0	0	0	1	1	0	-44	-44	0
Net income (loss)	35,236	35,230	70,466	59,528	129,995	46,607	36,690	83,297	172,000
Free cash flows	51,646	80,291	131,937	75,314	207,251	2,523	41,462	43,985	158,000
Depreciation	45,227	45,822	91,049	93,808	184,857	50,084	50,063	100,147	202,000
Capex (cash flow basis)	16,679	24,554	41,233	119,948	161,181	26,560	60,457	87,017	200,000
EBITDA	110,021	112,066	222,098	215,553	437,651	130,586	115,963	246,549	503,000
EBITDA margin	25.8%	25.5%	25.7%	22.4%	24.0%	26.9%	22.3%	24.5%	24.5%

*1 From FY 3/05, KDDI quit disclosing "Telecommunications business" revenues by segment, like "Voice communications", "Digital data transmission", and "Other", by its new accounting policy.

The Interim Financial Results for FY 3/05

millions of Yen

BBC & Solutions Business		FY 3/04				FY 3/05				
				1H	2H	Full year			1H	Full year (E)
		1Q	2Q				1Q	2Q		
Operating revenues		139,155	136,278	275,433	267,029	542,462	123,919	125,939	249,858	497,000
Telecommunications business		128,447	126,790	255,237	241,774	497,010	115,834	118,001	233,836	464,000
Other business		10,708	9,488	20,196	25,256	45,452	8,085	7,938	16,022	33,000
Operating income		10,442	354	10,797	5,584	16,381	14	1,564	1,578	(12,000)
Ordinary income		11,359	(1,081)	10,278	5,538	15,817	422	1,795	2,217	(12,000)
Extraordinary income (loss)		0	(1,307)	(1,307)	(72,516)	(73,823)	0	(17,518)	(17,518)	(18,000)
Net income (loss)		6,542	(1,334)	5,208	(34,011)	(28,803)	876	(8,484)	(7,607)	(15,000)
Free cash flows		16,446	22,561	39,007	35,225	74,232	8,328	8,239	16,567	(9,000)
Depreciation		22,701	20,910	43,611	40,509	84,120	19,853	18,852	38,705	80,000
Capex (cash flow basis)		9,579	8,600	17,099	38,026	55,126	9,286	7,835	17,121	82,000
EBITDA		33,444	24,729	58,162	54,199	112,361	20,372	21,456	41,828	75,000
EBITDA margin		24.0%	18.1%	21.1%	20.3%	20.7%	16.4%	17.0%	16.7%	15.1%

millions of Yen

BBC & Solutions Business		FY 3/04				FY 3/05				
		Telecommunications business revenues		1H	2H	Full year			1H	Full year (E)
		1Q	2Q				1Q	2Q		
Voice service		84,147	82,150	166,297	154,285	320,581	70,843	71,131	141,974	273,200
Local call		13,914	13,288	27,202	24,682	51,884	11,014	10,415	21,429	N.A.
Long distance call		46,969	46,204	93,174	87,504	180,678	40,457	40,410	80,867	N.A.
International call		23,263	22,657	45,921	42,099	88,019	19,372	20,306	39,678	N.A.
Data service		43,931	44,259	88,190	86,701	174,891	45,052	46,615	91,667	190,500
Data transmission		20,824	20,968	41,792	41,766	83,558	21,032	22,858	43,890	94,200
Frame relay / cell relay		3,276	2,787	6,062	4,586	10,648	1,949	1,914	3,863	N.A.
Internet		17,265	17,922	35,187	36,886	72,073	19,008	20,813	39,822	N.A.
Other data transmission		283	259	542	295	837	75	131	205	N.A.
Leased circuits		12,119	11,464	23,583	20,229	43,812	11,257	10,763	22,020	43,400
IP-VPN		9,995	10,487	20,483	21,314	41,796	10,684	10,755	21,439	43,600
Ether-VPN *1		992	1,340	2,332	3,392	5,724	2,079	2,238	4,318	9,300
Others		369	382	750	788	1,538	(61)	255	194	300

*1 Revenue of "Ether-VPN" was formerly included in "Frame relay / cell relay"

The Interim Financial Results for FY 3/05

millions of Yen

TU-KA Business	FY 3/04					FY 3/05			
			1H	2H	Full year				Full year (E)
	1Q	2Q				1Q	2Q	1H	
Operating revenues	72,064	69,745	141,809	134,648	276,457	61,124	58,552	119,677	232,000
Telecommunications business	60,171	58,371	118,542	111,892	230,435	52,455	50,848	103,303	198,000
Voice communications	54,477	53,873	108,350	104,626	212,976	*1 -	-	-	-
Digital data transmission	5,694	4,499	10,193	7,266	17,459	-	-	-	-
Other business	11,892	11,374	23,266	22,756	46,022	8,669	7,704	16,374	34,000
Operating income	4,701	3,183	7,884	7,506	15,390	5,691	5,117	10,809	17,000
Ordinary income	3,495	2,209	5,704	5,680	11,384	4,979	4,458	9,437	15,000
Extraordinary income (loss)	(205)	926	721	384	1,104	0	(91)	(91)	0
Net income	2,478	2,393	4,871	4,186	9,057	3,430	2,830	6,260	10,000
Free cash flows	11,371	15,804	27,175	27,776	54,951	11,161	16,698	27,859	54,000
Depreciation	13,455	13,308	26,763	27,064	53,827	11,616	11,938	23,554	47,000
Capex (cash flow basis)	3,129	2,338	5,467	9,246	14,713	2,016	1,037	3,053	9,000
EBITDA	18,467	17,305	35,772	35,412	71,184	17,737	17,803	35,540	65,000
EBITDA margin	25.6%	24.8%	25.2%	26.3%	25.7%	29.0%	30.4%	29.7%	28.0%

*1 From FY 3/05, KDDI quit disclosing "Telecommunications business" revenues by segment, like "Voice communications", "Digital data transmission", by its new accounting policy.

The Interim Financial Results for FY 3/05

millions of Yen

Pocket Business		FY 3/04					FY 3/05			
				1H	2H	Full year			1H	Full year (E)
		1Q	2Q				1Q	2Q		
Operating revenues		48,451	47,229	95,680	88,337	184,017	44,137	42,736	86,873	-
	Telecommunications business	43,974	42,857	86,831	81,576	168,407	38,719	38,484	77,202	-
	Other business	4,477	4,372	8,849	6,760	15,609	5,418	4,253	9,670	-
Operating income		5,500	5,531	11,031	10,062	21,093	2,802	2,674	5,476	-
Ordinary income		5,089	4,986	10,075	8,936	19,010	2,571	2,339	4,910	-
Extraordinary income (loss)		273	(55)	218	(989)	(771)	0	(702)	(702)	-
Net income		5,344	4,914	10,258	8,806	19,064	2,301	1,701	4,002	-
Free cash flows		10,076	15,148	25,224	21,982	47,206	12,026	8,876	20,902	-
Depreciation		9,719	9,712	19,431	19,275	38,707	9,315	9,344	18,659	-
Capex (cash flow basis)		3,035	970	4,005	8,904	12,909	2,854	2,190	5,044	-
EBITDA		15,413	15,679	31,092	30,271	61,363	12,258	12,337	24,595	-
EBITDA margin		31.8%	33.2%	32.5%	34.3%	33.3%	27.8%	28.9%	28.3%	-

millions of Yen

Other Businesses		FY 3/04					FY 3/05			
				1H	2H	Full year			1H	Full year (E)
		1Q	2Q				1Q	2Q		
Operating revenues		43,030	44,787	87,817	98,718	186,533	42,447	45,412	87,859	182,000
	Telecommunications business	27,024	27,603	54,627	54,998	109,625	26,481	28,033	54,514	106,000
	Other business	16,006	17,184	33,190	43,719	76,908	15,966	17,379	33,345	76,000
Operating income (loss)		(507)	(354)	(861)	1,657	797	979	402	1,381	5,000
Ordinary income (loss)		(401)	(769)	(1,170)	1,253	83	854	226	1,080	4,000
Extraordinary income (loss)		(30)	2,279	2,249	(6,956)	(4,707)	128	(3,422)	(3,294)	(5,000)
Net income (loss)		(653)	1,295	642	(6,072)	(5,431)	204	(3,687)	(3,483)	(4,000)

Mobile Business Data

Subscribers (Thousand)		Jun. 03	Sep.03			Mar.04	Jun. 04	Sep.04		Mar.05
au		14,674	15,263	/	/	16,959	17,591	18,189	/	19,460
	CDMA 1X WIN	-	-			343	573	1,191		N.A.
	CDMA 1X	8,572	10,203			13,166	14,131	14,667		N.A.
	cdmaOne	6,101	5,059			3,450	2,887	2,331		N.A.
TU-KA	3,740	3,699	3,632			3,606	3,588	3,520		
EZweb		13,270	13,940			15,700	16,330	16,965		18,090
	au	11,534	12,164			13,886	14,520	15,125		16,250
	TU-KA	1,736	1,776			1,814	1,810	1,848		1,840
Pocket(PHS)		2,959	2,938			2,897	2,913	2,926		-
	AIR H"	830	890			990	1,060	1,101		-
	Data Transmission Users	1,450	1,510			1,622	1,707	1,763		-

ARPU, MOU, Churn rate			FY 3/04					FY 3/05				
			1Q		1H	2H	Full year	1Q		1H	Full year (E)	
			1Q	2Q				1Q	2Q			
au	ARPU(Total) (Yen)		7,480	7,540	7,510	7,380	7,440	7,260	7,300	7,280	7,190	
		Voice	5,930	5,900	5,920	5,690	5,800	5,540	5,570	5,560	5,440	
		Data	1,550	1,640	1,590	1,690	1,640	1,720	1,730	1,720	1,750	
	CDMA 1X *1 (Yen)		8,810	8,640	8,720	8,240	8,440	7,820	7,740	7,780	N.A.	
		Voice	6,630	6,470	6,550	6,190	6,340	5,870	5,840	5,860	N.A.	
		Data	2,180	2,170	2,170	2,050	2,100	1,950	1,900	1,920	N.A.	
	MOU (Minutes)		178	179	178	174	176	169	171	170	N.A.	
Churn rate (%)		1.56	1.54	1.55	1.44	1.49	1.40	1.49	1.45	1.4		
TU-KA	ARPU (Yen)		5,150	5,060	5,100	4,930	5,020	4,690	4,570	4,630	4,470	
	MOU (Minutes)		150	150	150	140	145	133	129	131	N.A.	
	Churn rate (%)		2.5	2.5	2.5	2.2	2.4	2.1	2.0	2.1	2.1	
Pocket (PHS)	ARPU (Yen)		4,880	4,800	4,840	4,660	4,750	4,430	4,430	4,430	-	
	MOU (minutes)		189	196	192	195	193	201	228	214	-	
	Churn rate (%)		2.8	2.6	2.7	2.5	2.6	2.5	2.2	2.3	-	

*1 CDMA 1X ARPU includes CDMA 1X WIN ARPU.

au EZweb Packet traffic *2		FY 3/04					FY 3/05		
		1Q		1H	2H	Full year	1Q		1H
		1Q	2Q				1Q	2Q	
Total packet traffic (million packets)		405,065	482,284	887,349	1,087,604	1,974,953	558,380	570,261	1,128,641
Number of packets per EZweb user per day		397	442	420	464	443	445	442	443

*2 au Ezweb packet traffic doesn't include the figures for CDMA 1X WIN.

BBC & Solutions Business Data (1)

Number of Active Line *1	FY 3/04					FY 3/05		
			1H	2H	Full year			1H
	1Q	2Q				1Q	2Q	
Voice Domestic Active Line (Thousand)	8,551	8,434	8,493	8,195	8,344	7,941	7,770	7,855
Voice International Active Line (Thousand)	694	679	687	640	663	594	586	590

*1 "Active line" means the number of fixed lines that had made one call at least per month. (those figures are monthly average)

ARPU for Fixed Line	FY 3/04					FY 3/05		
			1H	2H	Full year			1H
	1Q	2Q				1Q	2Q	
Voice Domestic Active Line *2 (Yen)	1,830	1,690	1,760	1,660	1,710	1,520	1,490	1,510
Voice International Active Line *3 (Yen)	4,210	4,060	4,130	3,980	4,060	3,860	3,750	3,810
DION (included ADSL) *4 (Yen)	1,990	2,040	2,010	2,030	2,020	1,950	2,050	2,000

*2 ARPU does not include DDL-direct, free call DX/S, DOD and interconnection revenue.

*3 ARPU does not include DDL-direct, Super World Card and international mobile calls.

*4 ARPU in relation to the ISP connection revenue.

Number of Subscribers for Fixed Line Services	6/03	9/03			3/04	6/04	9/04	
Myline Registration *5	N.A.	N.A.			N.A.	9,340	9,200	
Local	6,228	6,258			6,311	6,241	6,143	
In-prefecture Long Distance	7,688	7,733			7,808	7,693	7,572	
Out-prefecture Long Distance	8,394	8,431			8,487	8,361	8,224	
International	8,951	8,984			9,011	8,896	8,756	
DION (Thousand)	2,430	2,489			2,687	2,760	2,873	
of which ADSL (Thousand)	662	777			1,109	1,251	1,428	
FTTH (Thousand)	-	-			23	43	60	
of which KDDI Hikari Plus (Thousand)	-	-			9	28	44	
KDDI Internet (for corporations) (Thousand)	23	25			31	33	37	
FR/CR *6 (Thousand)	26	22	15	13	11			
IP-VPN *6 (Thousand)	58	62	65	64	63			

*5 Make a count of each lines which has at least 1 division of Myline registration out of 4 divisions.

*6 Make a count of each access lines.

BBC & Solutions Business Data (2)

Local calls traffic *1		FY 3/04					FY 3/05		
				1H	2H	Full year			1H
		1Q	2Q				1Q	2Q	
Call units	(million)	1,064	1,029	2,093	1,967	4,060	927	911	1,838
Call minutes	(million)	2,988	2,845	5,833	5,145	10,978	2,204	2,043	4,247

Long-distance calls traffic *1		FY 3/04					FY 3/05		
				1H	2H	Full year			1H
		1Q	2Q				1Q	2Q	
Call units	(million)	2,717	2,659	5,376	5,204	10,580	2,490	2,438	4,928
Call minutes	(million)	4,417	4,215	8,632	8,088	16,720	3,728	3,589	7,317

International calls traffic *2		FY 3/04					FY 3/05		
				1H	2H	Full year			1H
		1Q	2Q				1Q	2Q	
Call units	(million)	144	154	298	289	587	139	143	282
	Outgoing	46	47	93	96	189	48	48	96
	Incoming	72	78	150	150	300	67	72	139
	Relayed	26	29	55	43	98	24	23	47
Call minutes	(million)	706	734	1,440	1,352	2,792	666	686	1,352
	Outgoing	231	241	472	478	950	237	239	476
	Incoming	326	354	680	646	1,326	302	326	628
	Relayed	149	139	288	228	516	127	121	248

*1 Domestic calls (local and long distance calls) traffic includes DDL-direct revenue, free call DX/S, DOD and interconnection.

*2 International calls traffic includes DDL direct, Super World Card and international mobile devices.