
Data Book

Financial Results for the 3rd quarter of FY 3/2007

January 25, 2007

KDDI Corporation

Financial Results for the 3rd quarter of FY 3/2007

Unit: Millions of Yen

Consolidated Statement		FY 3/06					FY 3/07					Original Forecast (Apr. 25, 2006)
		1H	2H		Total	1H+3Q	1H	3Q	Revised Forecast (Jan. 25, 2007)	1H+3Q	Progress	
			3Q									
Operating revenues		1,468,772	761,417	1,592,042	3,060,814	2,230,189	1,604,835	857,635	3,330,000	2,462,470	73.9%	3,293,000
	Telecommunications business	1,172,869	602,454	1,225,657	2,398,526	1,775,324	1,281,334	652,497	2,594,000	1,933,831	74.6%	2,566,000
	Other business	295,903	158,963	366,386	662,288	454,865	323,501	205,138	736,000	528,639	71.8%	727,000
Operating income		166,670	90,924	129,926	296,596	257,594	229,461	86,632	342,000	316,093	92.4%	318,000
Ordinary income		164,920	90,960	129,082	294,002	255,880	227,282	92,294	345,000	319,576	92.6%	315,000
Extraordinary income (loss)		137	0	(113,532)	(113,395)	137	103	0	(36,000)	103	-	0
Net income		101,438	56,569	89,131	190,569	158,008	136,031	55,007	186,000	191,038	102.7%	186,000
Total assets	* 1	2,480,591	-	-	2,500,865	2,466,544	2,574,750	-	-	2,571,536	-	-
Shareholders' equity	* 2	1,260,916	-	-	1,295,531	1,259,166	1,432,130	-	-	1,444,645	-	-
Shareholders' equity ratio	* 2	50.8%	-	-	51.8%	51.0%	54.9%	-	-	55.4%	-	-
Shareholders' equity per share (Yen)* 2		301,760	-	-	296,383	301,030	323,013	-	-	328,255	-	-
Free cash flows		99,037	69,037	40,571	139,608	168,074	200,611	26,815	268,000	227,426	84.9%	235,000
Depreciation		166,637	80,383	169,102	335,739	247,020	158,337	79,662	325,000	237,999	73.2%	333,000
Capex (cash flow basis)		176,050	111,328	238,676	414,726	287,378	176,239	120,376	450,000	296,615	65.9%	450,000
EBITDA		337,419	173,417	316,990	654,409	510,836	392,146	172,074	688,000	564,219	82.0%	668,000
EBITDA margin		23.0%	22.8%	19.9%	21.4%	22.9%	24.4%	20.1%	20.7%	22.9%	-	20.3%
Interest bearing debt	* 1	788,080	-	-	770,692	742,396	596,020	-	-	554,247	-	-
Net debt	* 1	556,622	-	-	619,688	500,356	436,985	-	-	455,291	-	-
Debt / EBITDA Ratio		-	-	-	1.2	-	-	-	-	-	-	-
Debt / Equity Ratio	* 3	0.63	-	-	0.59	0.59	0.42	-	-	0.39	-	-

* 1 These figures are as of the end of each financial year.

* 2 These figures are as of the end of each financial year. We change it by revise of Japanese Company Act on May 2006 and until March 06 we use the original definition.

* 3 We change it by revise of Japanese Company Act on May 2005 same as item *2.

Financial Results for the 3rd quarter of FY 3/2007

Unit: Millions of Yen

Mobile Business		FY 3/06					FY 3/07					Original Forecast (Apr. 25, 2006)
		1H	2H		Total	1H+3Q	1H	3Q	Revised Forecast (Jan. 25, 2007)	1H+3Q	Progress	
			3Q									
Operating revenues		1,213,736	631,980	1,296,659	2,510,395	1,845,716	1,283,373	692,656	2,672,000	1,976,029	74.0%	2,636,000
	Sales outside the group	1,202,184	623,039	1,282,018	2,484,202	1,825,223	1,272,980	690,313	-	1,963,293	-	-
	Telecommunications business	940,000	482,669	963,427	1,903,427	1,422,669	994,494	509,538	-	1,504,032	-	-
	Other business	262,184	140,370	318,591	580,775	402,554	278,486	180,775	-	459,261	-	-
	Sales within the group	11,552	8,941	14,641	26,193	20,492	10,393	2,343	-	12,736	-	-
	Operating income	196,069	103,545	158,370	354,439	299,614	242,837	93,029	390,000	335,866	86.1%	355,000
	Ordinary income	194,310	103,803	158,451	352,761	298,113	244,581	94,677	396,000	339,258	85.7%	357,000
	Extraordinary income (loss)	(146)	0	(105,150)	(105,296)	(146)	(249)	0	(36,000)	(249)	-	0
	Net income	117,951	61,972	27,352	145,303	179,924	144,795	54,626	212,000	199,421	94.1%	211,000
	Free cash flows	145,648	87,944	120,530	266,178	233,592	184,479	33,423	285,000	217,902	76.5%	256,000
	Depreciation	123,368	56,922	114,154	237,523	180,291	93,611	51,579	199,000	145,191	73.0%	218,000
	Capex (cash flow basis)	118,300	66,440	156,798	275,097	184,740	121,830	95,987	333,000	217,817	65.4%	333,000
	EBITDA	322,094	161,482	283,078	605,172	483,576	339,006	148,575	600,000	487,582	81.3%	582,000
	EBITDA margin	26.5%	25.6%	21.8%	24.1%	26.2%	26.4%	21.5%	22.5%	24.7%	-	22.1%

Operating income Details of Operating revenues		FY 3/06					FY 3/07					Original Forecast (Apr. 25, 2006)
		1H	2H		Total	1H+3Q	1H	3Q	Revised Forecast (Jan. 25, 2007)	1H+3Q	Progress	
			3Q									
	au	1,114,643	589,291	1,220,537	2,335,180	1,703,934	1,238,223	678,587	2,607,000	1,916,810	73.5%	2,567,000
	TU-KA	99,092	42,689	76,122	175,215	141,781	45,150	14,069	65,000	59,219	91.1%	69,000

Financial Results for the 3rd quarter of FY 3/2007

Unit: Millions of Yen

Fixed - line Business		FY 3/06					FY 3/07					Original Forecast (Apr. 25, 2006)
		1H	2H		Total	1H+3Q	1H	3Q	Revised Forecast (Jan. 25, 2007)	1H+3Q	Progress	
	Operating revenues	286,183	149,599	333,132	619,314	435,781	362,416	173,934	715,000	536,351	75.0%	735,000
	Sales outside the group	240,044	124,355	278,672	518,716	364,399	301,509	153,229	-	454,738	-	-
	Telecommunications business	221,085	113,432	249,305	470,391	334,517	273,270	137,506	-	410,776	-	-
	Other business	18,959	10,923	29,367	48,325	29,882	28,239	15,723	-	43,962	-	-
	Sales within the group	46,138	25,243	54,459	100,598	71,382	60,908	20,705	-	81,613	-	-
	Operating income (loss)	(29,486)	(14,317)	(31,823)	(61,309)	(43,803)	(16,751)	(8,747)	(55,000)	(25,497)	-	(46,000)
	Ordinary income (loss)	(29,001)	(14,819)	(33,239)	(62,239)	(43,819)	(17,288)	(8,150)	(55,000)	(25,438)	-	(48,000)
	Extraordinary income (loss)	165	47	(9,755)	(9,590)	212	(3)	0	0	(3)	-	0
	Net income (loss)	(16,222)	(6,621)	42,583	26,362	(22,843)	(8,511)	(4,258)	(29,000)	(12,769)	-	(28,000)
	Free cash flows	(49,587)	(19,430)	(52,730)	(102,317)	(69,017)	18,781	(1,408)	(5,000)	17,373	-	(9,000)
	Depreciation	41,495	22,637	52,732	94,227	64,132	62,804	27,173	121,000	89,977	74.4%	111,000
	Capex (cash flow basis)	55,942	43,127	78,734	134,676	99,069	44,392	19,743	88,000	64,136	72.9%	88,000
	EBITDA	13,455	9,347	27,995	41,451	22,803	47,797	20,235	76,000	68,032	89.5%	72,000
	EBITDA margin	4.7%	6.2%	8.4%	6.7%	5.2%	13.2%	11.6%	10.6%	12.7%	-	9.8%

Financial Results for the 3rd quarter of FY 3/2007

Unit: Millions of Yen

Fixed - line Business Details of Total operating revenues	FY 3/06					FY 3/07					Original Forecast (Apr. 25, 2006)
	1H	2H		Total	1H+3Q	1H	3Q	Revised Forecast (Jan. 25, 2007)	1H+3Q	Progress	
		3Q									
Total operating revenues	286,183	149,599	333,132	619,314	435,781	362,416	173,934	715,000	536,351	75.0%	735,000
Operating revenues of KDDI Corporation	229,381	115,349	251,646	481,027	344,730	275,752	139,381	557,000	415,133	74.5%	559,000
Voice Services	133,741	69,208	141,691	275,432	202,949	150,954	77,315	304,000	228,268	75.1%	300,000
Local call	17,620	9,269	18,194	35,814	26,889	16,833	8,485	-	25,317	-	-
Long distance call	76,754	40,702	85,256	162,010	117,456	96,339	50,751	-	147,090	-	-
International call	39,367	19,237	38,241	77,608	58,605	37,782	18,079	-	55,861	-	-
Data Services	95,253	46,062	109,758	205,011	141,315	124,611	62,253	253,000	186,864	73.9%	258,000
Data Transmissions	48,551	23,237	48,609	97,160	71,788	53,379	26,431	111,000	79,811	71.9%	106,000
Internet * 1	45,496	22,447	47,051	92,548	67,943	50,738	25,290	-	76,028	-	-
Frame relay, Cell relay and Other data transmission	3,055	791	1,558	4,613	3,846	2,641	1,142	-	3,783	-	-
Leased circuits	17,950	8,729	25,188	43,138	26,679	27,702	13,118	54,000	40,820	75.6%	59,000
IP-VPN	21,472	10,341	19,238	40,710	31,813	16,734	8,264	33,000	24,998	75.8%	34,000
Wide-area Ethernet	7,280	3,755	16,723	24,003	11,034	26,796	14,171	55,000	40,967	74.5%	60,000
Telegraph and other telecommunications services	387	79	197	585	466	187	82	-	269	-	-
Operating revenues of KNSL	38,532	19,179	35,238	73,770	57,711	30,079	13,797	57,000	43,876	77.0%	55,000
Others * 2	18,269	15,071	46,248	64,517	33,340	56,585	20,757	-	77,342	-	-
Details : Metal Plus of KDDI Corporation (Voice+Data)	-	-	-	-	-	41,131	24,977	-	66,108	-	-

*1 We add the revenues of internet option of Metal Plus on "Internet" and show the TV service of FTTH in the "Other Business".

*2 "Others" includes the revenues of other business of the KDDI parent company, sales within the KDDI parent company, other KNSL revenue, company revenue in the Fixed-line business and adjustments in the Fixed-line business.

Financial Results for the 3rd quarter of FY 3/2007

Unit: Millions of Yen

Other Business		FY 3/06					FY 3/07					Original Forecast (Apr. 25, 2006)
		1H	2H		Total	1H+3Q	1H	3Q	Revised Forecast (Jan. 25, 2007)	1H+3Q	Progress	
			3Q									
	Operating revenues	45,237	26,732	58,267	103,504	71,969	52,078	27,376	109,000	79,454	72.9%	103,000
	Sales outside the group	26,544	14,022	31,352	57,896	40,566	30,346	14,093	-	44,438	-	-
	Sales within the group	18,693	12,710	26,914	45,607	31,403	21,733	13,283	-	35,016	-	-
	Operating income (loss)	1,508	1,397	2,873	4,381	2,905	3,053	2,333	7,000	5,386	76.9%	7,000
	Ordinary income (loss)	1,575	1,483	4,066	5,641	3,057	2,997	2,236	7,000	5,233	74.8%	6,000
	Extraordinary income (loss)	(293)	(55)	31,590	31,298	(348)	(37)	(23)	0	(60)	-	0
	Net income (loss)	959	793	33,902	34,861	1,752	1,931	1,114	5,000	3,045	60.9%	4,000

Business Details: Mobile

Subscribers (Thousand)		FY 3/06					FY 3/07				Mar-07 (Original Forecast)
		Jun-06	Sep-06	Dec-06	Mar-06	Jun-06	Sep-06	Dec-06	Mar-07 (Revised Forecast)		
KDDI Total		23,680	24,231	24,695	25,439	25,957	26,403	27,226	28,200	27,440	
au		20,123	20,704	21,571	22,699	23,616	24,486	25,798	27,300	26,210	
CDMA 1X WIN		4,319	5,550	6,750	8,280	9,460	10,770	12,520	14,340	14,330	
CDMA 1X		14,404	13,997	13,833	13,548	13,367	12,997	12,622	-	-	
cdmaOne		1,400	1,156	987	871	789	719	656	-	-	
TU-KA		3,557	3,528	3,125	2,739	2,341	1,916	1,428	900	1,230	
EZweb		18,774	19,311	19,799	20,523	21,023	21,509	22,459	23,400	22,670	
au		17,032	17,609	18,387	19,390	20,171	20,895	22,053	23,180	22,200	
TU-KA		1,742	1,702	1,412	1,133	852	614	406	220	470	

ARPU, MOU, Churn		FY 3/06					FY 3/07				Total (Original Forecast)
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	Total (Revised Forecast)	
au	ARPU (Yen)	7,050	7,190	7,090	6,840	7,040	6,810	6,700	6,600	6,600	6,580
	Voice (Yen)	5,240	5,300	5,200	4,880	5,150	4,840	4,700	4,570	4,590	4,650
	Data (Yen)	1,810	1,890	1,890	1,960	1,890	1,970	2,000	2,030	2,010	1,930
	MOU (Minutes)	159	163	159	151	158	150	150	148	147	150
	Churn rate (%)	1.26	1.21	1.11	1.23	1.20	1.04	0.95	1.00	1.07	1.39
TU-KA	ARPU (Yen)	4,100	4,060	3,960	3,670	3,960	3,380	3,050	2,790	2,960	3,050
	MOU (Minutes)	112	109	102	89	103	78	68	61	-	-
	Churn rate (%)	2.2	2.1	5.0	5.6	3.6	5.7	6.4	9.2	8.1	6.6

Business Details: Fixed - line (Part 1)

Active Lines *1	FY 3/06					FY 3/07				Total (Original Forecast)
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	Total (Revised Forecast)	
Voice Domestic Active Line (Thousand)	6,764	6,379	6,060	5,628	6,208	5,057	4,741	4,540	-	-
Voice International Active Line (Thousand)	495	477	442	413	457	370	352	333	-	-

ARPU for Fixed Line	FY 3/06					FY 3/07				Total (Original Forecast)
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	Total (Revised Forecast)	
Voice Domestic Active Line *1 (Yen)	1,380	1,400	1,410	1,390	1,390	1,410	1,410	1,430	-	-
Voice Int'l Active Line *1 (Yen)	3,730	3,630	3,470	3,630	3,610	3,370	3,620	3,480	-	-
Metal Plus ARPU (Voice+Data) (Yen)	-	-	-	-	-	3,090	3,370	3,400	-	-
DION (includes ADSL) *2 (Yen)	2,310	2,300	2,280	2,290	2,300	2,190	2,320	2,320	-	-

* 1 Does not include revenue from DDL direct lines, Metal Plus, Hikari Plus, FreeCall DX/S, DOD or other direct connections.

* 2 Does not include services such as DDL direct lines, Metal Plus, Hikari Plus, Super World Card or International mobile.

Number of Subscribers to Fixed Line Services	FY 3/06					FY 3/07				Mar-07 (Original Forecast)
	Jun-05	Sep-05	Dec-05		Mar-06	Jun-06	Sep-06	Dec-06	Mar-07 (Revised Forecast)	
Myline Registration *3 (Thousand)	8,250	8,000	7,650			7,200	6,780	6,410	6,080	-
Local (Thousand)	5,449	5,228	5,049		4,716	4,407	4,145	3,908	-	-
In-prefecture Long Distance (Thousand)	6,708	6,490	6,192		5,804	5,446	5,144	4,866	-	-
Out-prefecture Long Distance (Thousand)	7,366	7,176	6,853		6,434	6,055	5,731	5,429	-	-
International (Thousand)	7,862	7,654	7,316		6,877	6,473	6,130	5,807	-	-
Metal Plus (Thousand)	408	677	1,165		1,799	2,223	2,441	2,607	2,750	2,750
DION (Thousand)	2,870	2,850	2,848		2,847	2,829	2,785	2,751	2,670	2,680
of which ADSL (Thousand)	1,494	1,495	1,510		1,516	1,555	1,545	1,531	1,540	1,470
FTTH (Thousand)	118	138	156		167	181	192	216	600	290
KDDI Internet (Corporate use) (Thousand)	44	45	47		53	55	57	58	-	-
IP-VPN *4 (Thousand)	63	61	59		59	58	58	58	-	-
Wide-area Ethernet *4 (Thousand)	7	8	8		38	40	42	44	-	-

*3 Each individual access circuit to the network is counted here.

*4 Each local access circuit to the network is counted here.

Business Details: Fixed - line (Part 2)

Local call traffic *1	FY 3/06					FY 3/07		
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q
Calls (million)	781	773	773	720	3,047	689	647	613
Minutes (million)	1,654	1,556	1,495	1,387	6,092	1,286	1,161	1,083

Long-distance calls traffic *1	FY 3/06					FY 3/07		
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q
Calls (million)	2,324	2,420	2,479	2,449	9,671	2,518	2,553	2,555
Minutes (million)	3,152	3,168	3,154	2,941	12,415	2,764	2,621	2,521

International call traffic *2	FY 3/06					FY 3/07		
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q
Calls (million)	136	141	138	135	550	136	147	137
Minutes (million)	696	720	713	700	2,829	704	767	735

*1 Domestic (local and long-distance) call traffic figures include those for direct connections such as DDL direct line, Free Call DX/S and DOD.

(Does not include figures from Metal Plus and FTTH, 050IP and other VoIPs)

*2 International call traffic includes figures for services such as DDL direct lines, Super World Card and international calls made from mobile phones over the KDDI network.

(Does not include figures from Metal Plus and FTTH)