

1.2. Full-year Outlook for FY 2008.3

Previous	Latest Forecast (Change)
----------	--------------------------

1 Due to a steady growth in Mobile Business, revise up both consolidated operating revenues & income from the initial forecast.

➤ Operating revenues	: ¥3,500.0B	¥3,580.0B (+ ¥80.0B)
Operating income	: ¥390.0B	¥414.0B (+ ¥24.0B)
- Mobile Business	: ¥438.0B	¥468.0B (+ ¥30.0B)
- Fixed-line Business	: ¥ 56.0B	¥ 64.0B (¥ 8.0B)
➤ Key performance index		
- “au” ARPU	: ¥6,150	¥6,240 (+ ¥90)
- “au” total subs	: 30.00M	30.00M (- M)
- “au” churn rate	: 1.04%	1.00% (0.04pts.)
- “au” handset no. of unit sold	: 15.70M	15.70M (- M)
- Metal-plus subs	: 3.20M	3.27M (+ 0.07M)
- HIKARI-one (FTTH) total subs	: 0.90M	0.73M (0.17M)

2 Factor in an extraordinary loss including removal costs of Tu-Ka equipment, etc. (¥12.0B) and an impairment loss of domestic network from a drop in capacity utilization, etc. (¥20.0B), resulting in no change to net income at ¥220.0B.

3 Forecast capex at ¥520.0B (+¥20.0B) due to increased investment for “au”.