
Data Book

Financial Results for the 1st Half of FY 3/2009

October 22, 2008

KDDI Corporation

Financial Results for the 1st Half of FY 3/09

Unit: Millions of Yen

Consolidated Statement		FY 3/08					FY 3/09				
				1H	2H	Total			1H	Progress	Total
		1Q	2Q				1Q	2Q		(Forecast)	
Operating revenues		844,084	890,182	1,734,266	1,862,018	3,596,284	870,520	876,813	1,747,334	47.2%	3,700,000
Telecommunications business		685,626	695,260	1,380,886	1,369,011	2,749,897	685,209	692,854	1,378,063	51.0%	2,704,000
Other business		158,457	194,922	353,380	493,007	846,387	185,311	183,960	369,271	37.1%	996,000
Operating income		140,904	108,702	249,607	150,845	400,452	124,374	138,508	262,882	59.3%	443,000
Ordinary income		142,726	109,684	252,411	155,516	407,927	124,827	137,403	262,230	59.6%	440,000
Extraordinary income (loss)		0	209	209	(28,930)	(28,721)	(352)	(525)	(877)	-	0
Net income		82,492	63,247	145,739	72,048	217,786	72,456	78,662	151,118	60.4%	250,000
Total assets	*1	2,753,013	-	2,858,098	-	2,879,275	3,004,530	-	3,220,041	-	-
Shareholders' equity	*1	1,604,824	-	1,670,789	-	1,715,731	1,768,786	-	1,846,617	-	-
Shareholders' equity ratio	*1	57.2%	-	57.3%	-	58.5%	57.5%	-	56.1%	-	-
Shareholders' equity per share (Yen)	*1	352,762	-	367,230	-	377,278	387,571	-	404,920	-	-
Free cash flows		(60,496)	120,274	59,778	(72,232)	(12,454)	(74,899)	68,806	(6,094)	-	*2 (224,000)
Depreciation		82,630	86,572	169,203	182,067	351,269	94,310	100,780	195,090	46.7%	418,000
Capex (cash flow basis)		88,776	101,853	190,629	326,373	517,002	129,982	136,133	266,115	45.1%	590,000
EBITDA		225,300	199,424	424,724	344,484	769,209	223,388	244,146	467,534	53.1%	881,000
EBITDA margin		26.7%	22.4%	24.5%	18.5%	21.4%	25.7%	27.8%	26.8%	-	23.8%
Interest bearing debt	*1	617,796	-	572,197	-	571,945	722,765	-	783,351	-	-
Net debt	*1	520,609	-	400,677	-	496,399	648,371	-	582,805	-	-
Debt / EBITDA Ratio		-	-	-	-	0.7	-	-	-	-	-
Debt / Equity Ratio		0.39	-	0.35	-	0.34	0.42	-	0.43	-	-

*1 These figures are as of the end of each financial year.

*2 Changed FCF forecast from (¥17,000M) to (¥224,000M) due to a planned buyback of four buildings upon the expiration of secularization period.

Financial Results for the 1st Half of FY 3/09

Unit: Millions of Yen

Mobile Business		FY 3/08					FY 3/09				
		1H		2H	Total	1H			Total (Forecast)		
		1Q	2Q			1Q	2Q	Progress			
	Operating revenues	674,832	706,350	1,381,183	1,481,416	2,862,599	679,763	680,908	1,360,671	46.7%	2,911,000
	Sales outside the group	672,505	703,214	1,375,718	1,475,961	2,851,679	676,963	678,121	1,355,084	-	-
	Telecommunications business	536,978	545,678	1,082,656	1,066,552	2,149,208	529,850	535,804	1,065,653	-	-
	Other business	135,526	157,536	293,062	409,409	702,471	147,113	142,317	289,430	-	-
	Sales within the group	2,328	3,137	5,464	5,455	10,920	2,800	2,787	5,587	-	-
	Operating income	151,297	122,035	273,332	181,712	455,044	139,155	148,768	287,922	57.9%	497,000
	Ordinary income	153,186	123,541	276,727	186,760	463,488	141,260	150,611	291,871	58.0%	503,000
	Extraordinary income (loss)	0	0	0	(8,030)	(8,030)	0	(33)	(33)	-	0
	Net income	88,182	71,851	160,033	106,439	266,472	82,780	88,798	171,577	58.8%	292,000
	Free cash flows	(28,572)	122,995	94,423	(12,010)	82,414	(16,499)	72,379	55,880	-	127,000
	Depreciation	54,786	55,651	110,437	117,608	228,046	63,357	68,972	132,329	46.4%	285,000
	Capex (cash flow basis)	60,964	80,157	141,122	250,603	391,725	95,996	108,221	204,218	46.8%	436,000
	EBITDA	207,151	179,674	386,825	305,414	692,239	205,102	220,737	425,839	53.6%	794,000
	EBITDA margin	30.7%	25.4%	28.0%	20.6%	24.2%	30.2%	32.4%	31.3%	-	27.3%

Details of Operating revenues		FY 3/08				
		1H		2H	Total	
		1Q	2Q			
	au	669,997	703,134	1,373,132	1,478,559	2,851,691
	TU-KA	4,835	3,216	8,051	2,857	10,908

Financial Results for the 1st Half of FY 3/09

Unit: Millions of Yen

Fixed-line Business		FY 3/08					FY 3/09				
				1H	2H	Total	1H			Total	
		1Q	2Q				1Q	2Q	Progress	(Forecast)	
Operating revenues		176,534	178,055	354,590	364,056	718,646	207,236	215,871	423,108	49.5%	855,000
Sales outside the group		155,550	156,007	311,557	318,090	629,647	187,524	191,782	379,306	-	-
Telecommunications business		141,288	141,146	282,433	282,898	565,331	154,973	156,655	311,628	-	-
Other business		14,263	14,861	29,124	35,192	64,316	32,550	35,127	67,678	-	-
Sales within the group		20,984	22,048	43,032	45,966	88,999	19,713	24,089	43,802	-	-
Operating income (loss)		(13,064)	(16,418)	(29,481)	(35,186)	(64,668)	(14,876)	(10,326)	(25,202)	-	(58,000)
Ordinary income (loss)		(12,843)	(16,625)	(29,468)	(35,289)	(64,756)	(15,815)	(11,582)	(27,397)	-	(62,000)
Extraordinary income (loss)		0	(95)	(95)	(19,132)	(19,227)	(599)	(1,087)	(1,686)	-	0
Net income (loss)		(7,437)	(9,665)	(17,103)	(34,628)	(51,731)	(9,829)	(8,882)	(18,711)	-	(38,000)
Free cash flows		(8,476)	(4,145)	(12,621)	(41,276)	(53,897)	(53,063)	(4,513)	(57,576)	-	(117,000)
Depreciation		27,660	28,364	56,023	58,998	115,021	30,533	31,578	62,111	47.4%	131,000
Capex (cash flow basis)		24,520	18,977	43,497	66,152	109,649	32,924	27,654	60,579	40.4%	150,000
EBITDA		15,278	14,032	29,310	28,819	58,129	17,764	23,109	40,873	50.5%	81,000
EBITDA margin		8.7%	7.9%	8.3%	7.9%	8.1%	8.6%	10.7%	9.7%	-	9.5%

Financial Results for the 1st Half of FY 3/09

Unit: Millions of Yen

Fixed-line Business	FY 3/08					FY 3/09				
			1H	2H	Total	1H			Total	
	1Q	2Q				1Q	2Q	Progress	(Forecast)	
Details of total operating revenues										
Total operating revenues	176,534	178,055	354,590	364,056	718,646	207,236	215,871	423,108	49.5%	855,000
Telecommunications Business of KDDI Corporation	143,353	143,401	286,754	288,442	575,195	141,350	142,041	283,390	49.5%	572,000
Voice Services	76,034	75,501	151,535	151,896	303,431	73,534	73,571	147,105	50.0%	294,000
Local call	7,812	7,561	15,373	14,484	29,857	6,782	6,444	13,226	-	-
Long distance call	49,951	50,780	100,730	103,204	203,934	49,740	49,155	98,895	-	-
International call	18,271	17,161	35,432	34,208	69,640	17,012	17,972	34,984	-	-
Data Services	67,248	67,806	135,053	136,335	271,389	67,749	68,307	136,056	48.9%	278,000
Data Transmissions	30,451	30,394	60,845	60,072	120,917	29,154	28,839	57,993	48.3%	120,000
Internet * 1	29,555	29,569	59,124	58,610	117,734	28,594	28,390	56,985	-	-
Frame relay, Cell relay and Other data transmission	897	825	1,721	1,462	3,183	560	449	1,008	-	-
Leased circuits	13,269	13,116	26,384	25,530	51,915	11,896	12,182	24,078	48.2%	50,000
IP-VPN	8,398	8,631	17,029	17,614	34,643	9,215	9,174	18,389	48.4%	38,000
Wide-area Ethernet	15,130	15,666	30,796	33,119	63,914	17,484	18,112	35,596	50.9%	70,000
Telegraph and other telecommunications services	71	94	166	210	376	67	162	229	-	-
Telecommunications Business of KNSL	12,121	11,647	23,768	8,034	31,802	* 4 -	-	-	-	-
JCN Group	-	-	-	-	-	13,783	14,227	28,010	50.9%	55,000
CTC	-	-	-	-	-	9,163	9,604	18,767	48.1%	39,000
Others * 2	21,061	23,007	44,068	67,581	111,649	42,940	50,000	92,940	49.2%	189,000
Details : Metal-plus (Voice+Data) * 3	28,389	30,219	58,608	64,243	122,851	33,683	33,184	66,867	-	-
Details : FTTH (Data+Voice+TV)	8,480	8,998	17,478	19,131	36,609	12,151	13,100	25,251	-	-

*1 We includes the internet revenues of Metal-plus (including ADSL one) and FTTH on "Internet" and show the TV service of FTTH in the "Other Business".

*2 "Others" includes the revenues of other business of the KDDI parent company, sales within the KDDI parent company, other subsidiaries and adjustments in the Fixed-line Business.

*3 Including ADSL one.

*4 We includes the Telecommunications Business of KNSL in the "Others" for the 1st Quarter of FY 3/09.

Financial Results for the 1st Half of FY 3/09

Unit: Millions of Yen

Other Business		FY 3/08					FY 3/09				
				1H	2H	Total	1H			Total	
		1Q	2Q				1Q	2Q	Progress	(Forecast)	
Operating revenues		28,061	43,297	71,358	95,801	167,159	15,289	17,020	32,309	46.8%	69,000
Sales outside the group		16,029	30,962	46,990	67,967	114,958	6,034	6,911	12,944	-	-
Sales within the group		12,032	12,335	24,367	27,834	52,201	9,255	10,109	19,364	-	-
Operating income (loss)		2,259	2,930	5,188	3,826	9,014	(193)	(287)	(480)	-	3,000
Ordinary income (loss)		2,429	2,435	4,864	4,023	8,887	(137)	(396)	(534)	-	3,000
Extraordinary income (loss)		(7)	41	34	(3,034)	(3,000)	(26)	(8)	(35)	-	0
Net income (loss)		1,861	275	2,137	(889)	1,247	(178)	(375)	(554)	-	1,000

Business Details: Mobile

Subscribers (Thousand)		FY 3/08				FY 3/09		
		Jun-07	Sep-07	Dec-07	Mar-08	Jun-08	Sep-08	Mar-09 (Forecast)
KDDI Total		28,709	29,217	29,555	30,339	30,305	30,452	31,600
au		28,110	28,744	29,196	30,105	30,305	30,452	31,600
CDMA 1X WIN		15,753	17,063	18,126	19,695	20,473	21,096	24,000
CDMA 1X		11,805	11,177	10,613	9,993	9,444	8,980	-
cdmaOne		552	503	456	417	389	375	-
TU-KA		600	473	359	234	0	0	0
EZweb		24,086	24,567	24,891	25,512	25,704	25,834	27,000
au		23,945	24,472	24,841	25,505	25,704	25,834	27,000
TU-KA		140	95	50	8	0	0	0

ARPU, MOU, Churn		FY 3/08					FY 3/09		
		1Q	2Q	3Q	4Q	Total	1Q	2Q	Total (Forecast)
au	ARPU (Yen)	6,430	6,400	6,230	5,990	6,260	5,900	5,940	5,660
	Voice (Yen)	4,350	4,270	4,090	3,820	4,130	3,710	3,730	3,480
	Data (Yen)	2,080	2,130	2,140	2,170	2,130	2,190	2,210	2,180
	MOU (Minutes)	139	139	137	132	137	136	139	* 1 127
	Churn rate (%)	0.97	1.03	0.89	0.90	0.95	0.87	0.75	0.91
TU-KA	ARPU (Yen)	2,170	1,900	1,520	810	1,750	-	-	-
	MOU (Minutes)	44	39	30	14	35	-	-	-
	Churn rate (%)	11.8	7.6	8.7	13.2	10.2	-	-	-

*1 Forecast does not include the effect of the introduction of free calls to family members.

Business Details: Fixed - line (Part 1)

Active Lines *1	FY 3/08					FY 3/09		
	1Q	2Q	3Q	4Q	Total	1Q	2Q	Total (Forecast)
Voice Domestic Active Line (Thousand)	4,048	3,869	3,538	3,454	3,727	3,294	3,164	-
Voice International Active Line (Thousand)	286	272	251	231	260	214	200	-

ARPU for Active Lines *1	FY 3/08					FY 3/09		
	1Q	2Q	3Q	4Q	Total	1Q	2Q	Total (Forecast)
Voice Domestic Active Line (Yen)	1,370	1,350	1,420	1,470	1,400	1,340	1,320	-
Voice Int'l Active Line (Yen)	3,840	3,490	3,850	3,900	3,760	3,870	4,320	-

* 1 Does not include revenue from DDL direct lines, Metal-plus phone, FTTH, FreeCall DX/S, DOD or other direct connections.

Number of Subscribers to Fixed Line Services	FY 3/08					FY 3/09		
	Jun-07	Sep-07	Dec-07	Mar-08	Jun-08	Sep-08	Mar-09 (Forecast)	
Myline Registration *2 (Thousand)	5,520	5,280	5,050		/	4,850	4,650	4,460
Local (Thousand)	3,528	3,381	3,232	3,106		2,984	2,866	-
In-prefecture Long Distance (Thousand)	4,412	4,226	4,042	3,882		3,728	3,573	-
Out-prefecture Long Distance (Thousand)	4,931	4,722	4,504	4,323		4,148	3,976	-
International (Thousand)	5,271	5,050	4,821	4,628		4,443	4,262	-
KDDI Internet (Corporate use) (Thousand)	61	62	64	65		65	65	-
IP-VPN (Thousand)	61	65	68	70		68	69	-
Wide-area Ethernet (Thousand)	47	49	51	53		53	55	-
au one net (Thousand)	2,702	2,671	2,626	2,590		2,504	2,407	-
of which ADSL (Thousand)	1,495	1,471	1,437	1,396		1,347	1,303	1,280
FTTH (Thousand)	635	668	698	710	916	967	1,140	
Metal Plus *3 (Thousand)	3,010	3,172	3,271	3,279	3,269	3,251	3,080	
Cable-plus phone (Thousand)	-	-	-	286	355	429	580	
CATV *4 (Thousand)	-	-	-	667	683	697	700	
Fixed access lines *5 (Thousand)	-	-	-	4,827	5,082	5,178	5,300	

* 2 Each individual access circuit to the network is counted here.

* 3 Including ADSL one.(ADSL used over Metal-plus)

* 4 Cable TV subs includes number of households with at least one contract via broadcasting, Internet, or telephone.

* 5 Fixed Access Lines is total of FTTH, direct-revenue telephone (Metal-plus, Cable-plus) and Cable TV, counting multiple lines as one access line.

Business Details: Fixed - line (Part 2)

ARPU for Fixed Line	FY 3/08					FY 3/09	
	1Q	2Q	3Q	4Q	Total	1Q	2Q
au one net (Yen)	2,340	2,380	2,400	2,430	2,390	2,430	2,500
FTTH (Data+Voice+TV) (Yen)	4,600	4,600	4,590	4,590	4,600	4,560	4,630
Metal-plus (Voice+Data) *1 (Yen)	3,390	3,400	3,430	3,440	3,420	3,430	3,390

* 1 Including ADSL one.(ADSL used over Metal-plus)

Local call traffic *2	FY 3/08					FY 3/09	
	1Q	2Q	3Q	4Q	Total	1Q	2Q
Calls (million)	524	494	486	443	1,947	431	369
Minutes (million)	931	860	831	769	3,391	742	704

Long-distance calls traffic *2	FY 3/08					FY 3/09	
	1Q	2Q	3Q	4Q	Total	1Q	2Q
Calls (million)	2,484	2,490	2,287	1,739	9,000	1,276	1,243
Minutes (million)	2,271	2,217	2,135	1,966	8,589	1,878	1,805

International call traffic *3	FY 3/08					FY 3/09	
	1Q	2Q	3Q	4Q	Total	1Q	2Q
Calls (million)	140	160	198	195	693	212	209
Minutes (million)	760	886	870	890	3,406	975	997

* 2 Domestic (local and long-distance) call traffic figures include those for direct connections such as DDL direct line, Free Call DX/S and DOD.

* 3 International call traffic includes figures for services such as DDL direct lines, Super World Card and international calls made from mobile phones over the KDDI network.
(Does not include figures from Metal-plus phone and FTTH)